

# Retail trade in motor vehicles and accessories

October 2001

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## Key figures regarding motor trading income for the month ended October 2001

Actual estimates	October 2001	% change between October 2000 and October 2001	% change between August 2000 to October 2000 and August 2001 to October 2001	% change between January 2000 to October 2000 and January 2001 to October 2001
<b>R million</b>				
Income from the sales of new vehicles	3 296	16,1	8,3	17,6
Income from the sales of used vehicles	2 248	35,2	22,9	25,9
Workshop income	961	7,7	1,4	4,8
Other trading income	1 889	6,0	4,8	9,9
<b>Total motor trading income</b>	<b>8 394</b>	<b>17,0</b>	<b>10,0</b>	<b>15,9</b>

Seasonally adjusted estimates	October 2001	% change between September 2001 and October 2001	% change between May 2001 to July 2001 and August 2001 to October 2001
<b>R million</b>			
Income from the sales of new vehicles	3 319	11,1	0,5
Income from the sales of used vehicles	2 096	11,4	1,3
Workshop income	925	8,5	-2,1
Other trading income	1 853	4,4	-0,5
<b>Total motor trading income</b>	<b>8 193</b>	<b>9,3</b>	<b>0,2</b>

## Key findings regarding motor trading income for the month ended October 2001

### Total motor trading income increases

*The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for October 2001 increased by 9,3% compared with the previous month. The seasonally adjusted total motor trading income for the three months up to October 2001 increased by 0,2% compared with the previous three months. Furthermore, the total motor trading income for October 2001 increased by 17,0% compared with October 2000.*

The increase of 9,3% in the seasonally adjusted total motor trading income for October 2001 compared with September 2001, was due to increases in the seasonally adjusted income from the sales of used vehicles (+11,4%), the income from the sales of new vehicles (+11,1%), workshop income (+8,5%) and 'other' trading income (+4,4%).

### Key findings regarding motor trading income for the first ten months of 2001

#### Total motor trading income increases

*The total motor trading income of retailers in motor vehicles and accessories for the first ten months of 2001 increased by 15,9% compared with the first ten months of 2000.*

The increase of 15,9% in the total motor trading income during the above-mentioned period was due to increases in the income from the sales of used vehicles (+25,9%), income from the sales of new vehicles (+17,6%), 'other' trading income (+9,9%) and workshop income (+4,8%).

**Figure 1 - Total motor trading income, excluding Value Added Tax****Key figures regarding the total number of vehicles sold for the month ended October 2001**

<b>Actual estimates</b>	<b>October 2001</b>	<b>% change between September 2001 and October 2001</b>	<b>% change between October 2000 and October 2001</b>	<b>% change between August 2000 to October 2000 and August 2001 to October 2001</b>	<b>% change between January 2000 to October 2000 and January 2001 to October 2001</b>
Number of new vehicles sold	28 806	10,8	1,9	-3,9	2,1
Number of used vehicles sold	30 339	12,4	9,6	4,6	5,2
<b>Total number of new and used vehicles sold</b>	<b>59 145</b>	<b>11,6</b>	<b>5,7</b>	<b>0,3</b>	<b>3,6</b>

**Key findings regarding the total number of vehicles sold for the month ended October 2001****Total number of vehicles sold increases**

*The total number of new and used vehicles sold during October 2001 increased by 11,6% compared with September 2001. Furthermore, the total number of new and used vehicles sold during October 2001 increased by 5,7% compared with October 2000.*

The increase of 11,6% in the total number of new and used vehicles sold during October 2001 compared with September 2001 can be attributed to an increase of 12,4% reflected in the number of used vehicles sold and an increase of 10,8% in the number of new vehicles sold. The increase of 12,4% in the number of used vehicles sold was mainly due to increases of 12,7% in the number of used motor cars and minibuses sold and 10,1% in the number of used commercial vehicles and buses sold.

The increase of 10,8% in the number of new vehicles sold, was mainly due to increases of 17,9% in the number of new commercial vehicles and buses sold and 6,8% in the number of new motor cars and minibuses sold.

## **Key findings regarding the total number of vehicles sold for the first ten months of 2001**

### **Total number of vehicles sold increases**

*The total number of vehicles sold during the first ten months of 2001 increased by 3,6% compared with the first ten months of 2000.*

The increase of 3,6% in the total number of vehicles sold was due to an increase of 5,2% in the number of used vehicles sold and an increase of 2,1% in the number of new vehicles sold.

### **Figure 2 – Total number of vehicles sold according to type of vehicle sold during the period January to October 2001 compared with January to October 2000**

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**PJ Lehohla**  
**Statistician-General: Statistics South Africa**

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## Notes

<b>Forthcoming issues</b>	<b>Issue</b>	<b>Expected release date</b>
	November 2001	24 January 2002
	December 2001	21 February 2002
<b>Purpose of the survey</b>	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
<b>Re-engineered retail trade in motor vehicles and accessories</b>	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	
<b>New sample</b>	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.</p>	

**Changes in the numbering of tables**

It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

**Table A - Title of table according to new and old numbers**

<b>New number (since July 2000)</b>	<b>Title of table</b>	<b>Old number (prior to May 2000)</b>
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**Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)**

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	1 861 811	1 001 601	695 208	1 414 494	4 973 114
	Feb	2 018 379	1 103 499	737 283	1 438 173	5 297 334
	Mar	2 068 134	1 126 284	724 654	1 452 508	5 371 580
	Apr	1 871 789	1 047 812	695 397	1 456 293	5 071 291
	May	1 982 911	1 080 952	721 514	1 490 807	5 276 185
	Jun	1 885 275	1 072 013	691 385	1 452 758	5 101 431
	Jul	2 200 392	1 311 098	710 118	1 452 587	5 674 195
	Aug	2 180 837	1 370 074	756 789	1 473 422	5 781 123
	Sep	2 219 856	1 336 260	748 158	1 514 618	5 818 893
	Oct	2 239 218	1 379 429	765 630	1 509 018	5 893 295
	Nov	2 191 214	1 349 899	784 835	1 543 720	5 868 668
	Dec	2 219 639	1 298 221	715 431	1 472 748	5 706 038
	<b>Total</b>	<b>24 939 455</b>	<b>14 477 143</b>	<b>8 746 402</b>	<b>17 671 146</b>	<b>65 834 147</b>
2000	Jan	2 058 959	1 290 841	742 701	1 451 141	5 543 642
	Feb	2 488 110	1 455 940	865 377	1 594 588	6 404 015
	Mar	2 582 651	1 380 169	820 381	1 569 285	6 352 486
	Apr	2 379 951	1 254 378	784 292	1 510 126	5 928 747
	May	2 790 616	1 406 265	863 617	1 699 218	6 759 716
	Jun	2 832 640	1 512 794	898 868	1 702 566	6 946 868
	Jul	2 896 738	1 578 268	859 195	1 703 913	7 038 114
	Aug	2 948 868	1 730 360	905 347	1 762 579	7 347 153
	Sep	2 917 187	1 650 928	875 382	1 722 743	7 166 240
	Oct	2 838 360	1 663 424	891 929	1 781 587	7 175 300
	Nov	2 940 836	1 809 839	910 237	1 859 006	7 519 918
	Dec	2 958 820	1 602 749	787 778	1 702 967	7 052 314
	<b>Total</b>	<b>32 633 736</b>	<b>18 335 955</b>	<b>10 205 104</b>	<b>20 059 719</b>	<b>81 234 513</b>
2001	Jan	2 918 943	1 700 807	835 784	1 747 188	7 202 722
	Feb	3 289 202	1 731 904	912 281	1 783 565	7 716 952
	Mar	3 450 131	1 759 419	928 640	1 756 789	7 894 979
	Apr	2 867 901	1 635 196	810 200	1 737 986	7 051 283
	May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
	June	3 300 450	1 849 284	888 122	1 842 999	7 880 855
	July	3 149 898	2 015 770	896 794	1 873 924	7 936 386
	Aug	3 140 369	2 049 533	905 058	1 870 111	7 965 071
	Sep	2 988 180	1 899 299	845 363	1 760 695	7 493 537
	Oct	3 295 763	2 248 440	960 468	1 889 234	8 393 905

**Table 2 - Percentage change in the actual values of motor trading income according to type of income**

Year <sup>1/</sup> and month <sup>2/</sup>		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	-9,8	9,7	9,6	-1,5	-1,4
	Feb	-5,7	4,7	1,9	-2,2	-1,7
	Mar	-6,5	12,0	4,3	-1,0	-0,1
	Apr	-7,5	6,8	3,4	-5,9	-3,0
	May	-1,3	12,8	6,2	-3,4	1,7
	Jun	-4,2	5,9	0,5	-5,8	-2,1
	Jul	-4,2	27,7	-15,7	-7,9	-1,2
	Aug	9,0	34,9	9,8	-2,6	10,8
	Sep	23,8	30,4	6,8	2,5	16,5
	Oct	18,0	17,6	3,5	-0,8	10,6
	Nov	16,0	13,7	5,7	1,7	10,0
	Dec	16,2	27,2	-15,3	1,3	9,1
	<b>Total</b>	<b>3,0</b>	<b>17,0</b>	<b>1,1</b>	<b>-2,2</b>	<b>4,0</b>
2000	Jan	10,6	28,9	6,8	2,6	11,5
	Feb	23,3	31,9	17,4	10,9	20,9
	Mar	24,9	22,5	13,2	8,0	18,3
	Apr	27,1	19,7	12,8	3,7	16,9
	May	40,5	30,1	19,7	14,0	28,1
	Jun	50,3	41,1	30,0	17,2	36,2
	Jul	31,6	20,4	21,0	17,3	24,0
	Aug	35,2	26,3	19,6	19,6	27,1
	Sep	31,4	23,5	17,0	13,7	23,2
	Oct	26,8	20,6	16,5	18,1	21,8
	Nov	34,2	34,1	16,0	20,4	28,1
	Dec	33,3	23,5	10,1	15,6	23,6
	<b>Total</b>	<b>30,9</b>	<b>26,7</b>	<b>16,7</b>	<b>13,5</b>	<b>23,4</b>
2001	Jan	41,8	31,8	12,5	20,4	29,9
	Feb	32,2	19,0	5,4	11,9	20,5
	Mar	33,6	27,5	13,2	11,9	24,3
	Apr	20,5	30,4	3,3	15,1	18,9
	May	8,8	35,0	8,2	10,0	14,5
	June	16,5	22,2	-1,2	8,2	13,4
	July	8,7	27,7	4,4	10,0	12,8
	Aug	6,5	18,4	0,0	6,1	8,4
	Sep	2,4	15,0	-3,4	2,2	4,6
	Oct	16,1	35,2	7,7	6,0	17,0

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

**Table 3 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)**

<b>Year and month</b>	<b>Income from the sales of new vehicles</b>	<b>Income from the sales of used vehicles</b>	<b>Workshop income</b>	<b>Other trading Income</b>	<b>Total motor trading income</b>
1999					
Jan	1 992 902	1 053 936	730 372	1 470 112	5 247 322
Feb	1 956 058	1 082 447	699 175	1 458 829	5 196 509
Mar	1 965 878	1 154 693	716 917	1 483 402	5 320 890
Apr	1 978 898	1 147 133	729 735	1 477 322	5 333 088
May	1 974 725	1 126 069	713 022	1 455 828	5 269 644
Jun	1 875 016	1 089 563	699 970	1 443 818	5 108 367
Jul	2 087 861	1 274 134	706 033	1 436 340	5 504 368
Aug	2 121 955	1 297 791	734 656	1 451 335	5 605 737
Sep	2 234 125	1 323 591	751 864	1 521 221	5 830 801
Oct	2 223 402	1 284 592	737 529	1 470 363	5 715 886
Nov	2 231 135	1 238 999	756 336	1 490 943	5 717 413
Dec	2 315 836	1 366 894	775 699	1 515 128	5 973 557
2000					
Jan	2 201 734	1 362 969	781 497	1 510 241	5 856 441
Feb	2 407 533	1 433 948	819 769	1 621 151	6 282 401
Mar	2 435 659	1 409 262	807 781	1 598 250	6 250 952
Apr	2 530 511	1 390 353	828 437	1 534 998	6 284 299
May	2 777 975	1 470 953	850 403	1 654 378	6 753 709
Jun	2 814 233	1 536 076	906 122	1 685 833	6 942 264
Jul	2 764 150	1 527 375	858 473	1 683 649	6 833 647
Aug	2 860 162	1 630 448	876 737	1 733 885	7 101 232
Sep	2 921 881	1 637 186	882 138	1 734 453	7 175 658
Oct	2 845 673	1 548 556	859 304	1 742 809	6 996 342
Nov	2 999 095	1 659 335	878 296	1 794 410	7 331 136
Dec	3 065 413	1 682 661	853 128	1 753 295	7 354 497
2001					
Jan	3 126 755	1 799 116	880 286	1 819 889	7 626 046
Feb	3 183 730	1 708 746	862 828	1 813 141	7 568 445
Mar	3 247 854	1 792 547	913 662	1 786 240	7 740 303
Apr	3 056 491	1 824 511	857 992	1 767 309	7 506 303
May	3 018 441	1 991 497	918 056	1 818 445	7 746 439
June	3 275 677	1 881 437	894 263	1 822 217	7 873 594
July	3 013 466	1 946 575	898 430	1 853 094	7 711 565
Aug	3 043 961	1 920 642	875 731	1 839 599	7 679 933
Sep	2 987 297	1 881 402	853 154	1 774 821	7 496 674
Oct	3 319 415	2 095 866	925 409	1 852 638	8 193 328

**Table 4 - Percentage change in the seasonally adjusted values of motor trading income according to type of income**

Year And month <sup>1/</sup>		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	-0,9	-2,6	-20,2	-1,4	-4,6
	Feb	-1,8	2,7	-4,3	-0,8	-1,0
	Mar	0,5	6,7	2,5	1,7	2,4
	Apr	0,7	-0,7	1,8	-0,4	0,2
	May	-0,2	-1,8	-2,3	-1,5	-1,2
	Jun	-5,0	-3,2	-1,8	-0,8	-3,1
	Jul	11,4	16,9	0,9	-0,5	7,8
	Aug	1,6	1,9	4,1	1,0	1,8
	Sep	5,3	2,0	2,3	4,8	4,0
	Oct	-0,5	-2,9	-1,9	-3,3	-2,0
	Nov	0,3	-3,5	2,6	1,4	0,0
	Dec	3,8	10,3	2,6	1,6	4,5
2000	Jan	-4,9	-0,3	0,7	-0,3	-2,0
	Feb	9,3	5,2	4,9	7,3	7,3
	Mar	1,2	-1,7	-1,5	-1,4	-0,5
	Apr	3,9	-1,3	2,6	-4,0	0,5
	May	9,8	5,8	2,7	7,8	7,5
	Jun	1,3	4,4	6,6	1,9	2,8
	Jul	-1,8	-0,6	-5,3	-0,1	-1,6
	Aug	3,5	6,7	2,1	3,0	3,9
	Sep	2,2	0,4	0,6	0,0	1,0
	Oct	-2,6	-5,4	-2,6	0,5	-2,5
	Nov	5,4	7,2	2,2	3,0	4,8
	Dec	2,2	1,4	-2,9	-2,3	0,3
2001	Jan	2,0	6,9	3,2	3,8	3,7
	Feb	1,8	-5,0	-2,0	-0,4	-0,8
	Mar	2,0	4,9	5,9	-1,5	2,3
	Apr	-5,9	1,8	-6,1	-1,1	-3,0
	May	-1,2	9,2	7,0	2,9	3,2
	June	8,5	-5,5	-2,6	0,2	1,6
	July	-8,0	3,5	0,5	1,7	-2,1
	Aug	1,0	-1,3	-2,5	-0,7	-0,4
	Sep	-1,9	-2,0	-2,6	-3,5	-2,4
	Oct	11,1	11,4	8,5	4,4	9,3

<sup>1/</sup> The percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month expressed as a percentage.

**Table 5 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)**

Year and month		Other trading income			Total cash and credit sale transactions of vehicles
		Sales of spares and accessories	Miscellaneous	Total other trading income	
1999	Jan	764 067	650 427	1 414 494	2 863 412
	Feb	785 715	652 458	1 438 173	3 121 878
	Mar	812 306	640 202	1 452 508	3 194 419
	Apr	746 731	709 562	1 456 293	2 919 601
	May	806 733	684 074	1 490 807	3 063 863
	Jun	758 058	694 700	1 452 758	2 957 288
	Jul	795 940	656 647	1 452 587	3 511 490
	Aug	779 468	693 954	1 473 422	3 550 911
	Sep	823 858	690 760	1 514 618	3 556 116
	Oct	777 550	731 468	1 509 018	3 618 647
	Nov	801 857	741 863	1 543 720	3 541 113
	Dec	734 404	738 344	1 472 748	3 517 860
	<b>Total</b>	<b>9 386 687</b>	<b>8 284 459</b>	<b>17 671 146</b>	<b>39 416 599</b>
2000	Jan	708 574	742 567	1 451 141	3 349 800
	Feb	784 950	809 637	1 594 588	3 944 050
	Mar	760 044	809 241	1 569 285	3 962 820
	Apr	712 483	797 642	1 510 126	3 634 329
	May	849 947	849 271	1 699 218	4 196 881
	Jun	846 488	856 078	1 702 566	4 345 434
	Jul	839 196	864 717	1 703 913	4 475 006
	Aug	865 724	896 855	1 762 579	4 679 228
	Sep	813 309	909 434	1 722 743	4 568 115
	Oct	834 604	946 983	1 781 587	4 501 784
	Nov	875 951	983 055	1 859 006	4 750 675
	Dec	750 226	952 741	1 702 967	4 561 569
	<b>Total</b>	<b>9 641 496</b>	<b>10 418 221</b>	<b>20 059 719</b>	<b>50 969 691</b>
2001	Jan	810 426	936 762	1 747 188	4 619 750
	Feb	845 737	937 828	1 783 565	5 021 106
	Mar	836 725	920 064	1 756 789	5 209 550
	Apr	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	June	851 780	991 219	1 842 999	5 149 734
	July	875 391	998 533	1 873 924	5 165 667
	Aug	893 260	976 851	1 870 111	5 189 902
	Sep	840 883	919 812	1 760 695	4 887 479
	Oct	937 661	951 573	1 889 234	5 544 203

**Table 6 - Percentage change in the values of other trading income and cash and credit sale transactions of vehicles**

Year <sup>1/</sup> and month <sup>2/</sup>	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
1999	Jan	-2,2	-0,5	-1,5	-3,8
	Feb	-1,8	-2,7	-2,2	-2,3
	Mar	-1,8	0,0	-1,0	-0,7
	Apr	-10,2	-0,9	-5,9	-2,9
	May	-6,2	0,2	-3,4	3,2
	Jun	-13,7	4,7	-5,8	-0,8
	Jul	-12,2	-2,0	-7,9	5,7
	Aug	-7,2	3,2	-2,6	17,8
	Sep	1,5	3,7	2,5	26,2
	Oct	-7,3	7,1	-0,8	17,9
	Nov	-4,7	7,8	1,7	15,1
	Dec	-5,6	9,3	1,3	20,0
	<b>Total</b>	<b>-6,1</b>	<b>2,5</b>	<b>-2,2</b>	<b>7,8</b>
2000	Jan	-7,3	14,2	2,6	17,0
	Feb	-0,1	24,1	10,9	26,3
	Mar	-6,4	26,4	8,0	24,1
	Apr	-4,6	12,4	3,7	24,5
	May	5,4	24,1	14,0	37,0
	Jun	11,7	23,2	17,2	46,9
	Jul	5,4	31,7	17,3	27,4
	Aug	11,1	29,2	19,6	31,8
	Sep	-1,3	31,7	13,7	28,5
	Oct	7,3	29,5	18,1	24,4
	Nov	9,2	32,5	20,4	34,2
	Dec	2,2	29,0	15,6	29,7
	<b>Total</b>	<b>2,7</b>	<b>25,8</b>	<b>13,5</b>	<b>29,3</b>
2001	Jan	14,4	26,2	20,3	37,9
	Feb	7,7	15,8	11,9	27,3
	Mar	10,1	13,7	11,9	31,5
	Apr	11,2	18,6	15,1	23,9
	May	4,7	15,3	10,0	17,6
	June	0,6	15,8	8,2	18,5
	July	4,3	15,5	10,0	15,4
	Aug	3,2	8,9	6,1	10,9
	Sep	3,4	1,1	2,2	7,0
	Oct	12,3	0,5	6,0	23,2

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

**Table 7 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
1999	Jan	2 082 526	743 685	22 204	14 997	2 863 412
	Feb	2 258 089	826 314	17 134	20 340	3 121 878
	Mar	2 301 408	856 817	17 623	18 571	3 194 419
	Apr	2 140 071	748 930	14 522	16 077	2 919 601
	May	2 251 701	780 070	14 149	17 943	3 063 863
	Jun	2 129 642	782 664	23 393	21 588	2 957 288
	Jul	2 555 823	915 049	21 081	19 538	3 511 490
	Aug	2 595 410	914 401	22 273	18 826	3 550 911
	Sep	2 555 940	966 247	16 637	17 293	3 556 116
	Oct	2 750 092	825 024	17 305	26 226	3 618 647
	Nov	2 696 979	802 514	17 828	23 793	3 541 113
	Dec	2 666 842	817 694	19 143	14 180	3 517 860
	<b>Total</b>	<b>28 984 523</b>	<b>9 979 409</b>	<b>223 292</b>	<b>229 372</b>	<b>39 416 599</b>
2000	Jan	2 423 489	881 025	20 899	24 387	3 349 800
	Feb	2 759 660	1 138 405	21 249	24 735	3 944 050
	Mar	2 885 117	1 046 454	14 133	17 117	3 962 820
	Apr	2 669 863	928 275	17 664	18 526	3 634 329
	May	3 046 609	1 113 234	20 492	16 545	4 196 881
	Jun	3 126 614	1 181 638	20 861	16 319	4 345 434
	Jul	3 261 501	1 180 684	17 901	14 921	4 475 006
	Aug	3 377 170	1 264 997	17 530	19 530	4 679 228
	Sep	3 306 438	1 223 339	17 725	20 613	4 568 115
	Oct	3 250 142	1 214 311	15 459	21 872	4 501 784
	Nov	3 486 151	1 215 416	23 687	25 422	4 750 675
	Dec	3 391 355	1 123 798	22 202	24 214	4 561 569
	<b>Total</b>	<b>36 984 109</b>	<b>13 511 576</b>	<b>229 802</b>	<b>244 201</b>	<b>50 969 691</b>
2001	Jan	3 566 543	1 011 742	19 598	21 867	4 619 750
	Feb	3 736 996	1 244 856	16 719	22 534	5 021 106
	Mar	3 846 843	1 323 746	16 834	22 126	5 209 550
	Apr	3 398 639	1 069 875	14 293	20 289	4 503 097
	May	3 728 889	1 170 123	17 103	17 691	4 933 806
	June	3 826 021	1 287 283	16 245	20 185	5 149 734
	July	3 873 052	1 244 429	18 252	29 934	5 165 668
	Aug	3 910 224	1 236 346	19 649	23 684	5 189 902
	Sep	3 646 461	1 183 907	15 797	41 314	4 887 479
	Oct	4 093 013	1 375 982	24 956	50 252	5 544 203

**Table 8 - Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
1999	Jan	-9,3	15,0	88,7	-28,9	-3,8
	Feb	-3,8	2,1	57,8	-25,2	-2,3
	Mar	-2,5	4,0	20,6	-2,3	-0,7
	Apr	-2,4	-4,7	2,3	18,4	-2,9
	May	6,4	-4,4	-8,9	-9,2	3,2
	Jun	-2,8	4,0	40,4	12,7	-0,8
	Jul	5,5	6,8	39,3	-31,7	5,7
	Aug	19,5	13,7	64,6	-29,0	17,8
	Sep	24,6	33,1	-14,7	-16,7	26,2
	Oct	26,8	-3,5	-15,8	5,5	17,9
	Nov	22,6	-3,3	-11,6	-14,0	15,1
	Dec	26,0	6,7	-17,0	-40,0	20,0
	<b>Total</b>	<b>8,8</b>	<b>5,3</b>	<b>14,2</b>	<b>-15,6</b>	<b>7,8</b>
2000	Jan	16,4	18,5	-5,9	62,6	17,0
	Feb	22,2	37,8	24,0	21,6	26,3
	Mar	25,4	22,1	-19,8	-7,8	24,1
	Apr	24,8	23,9	21,6	15,2	24,5
	May	35,3	42,7	44,8	-7,8	37,0
	Jun	46,8	51,0	-10,8	-24,4	46,9
	Jul	27,6	29,0	-15,1	-23,6	27,4
	Aug	30,0	38,3	-21,3	3,7	31,8
	Sep	29,4	26,6	6,5	19,2	28,5
	Oct	18,2	47,2	-10,7	-16,6	24,4
	Nov	29,3	51,5	32,9	6,8	34,2
	Dec	27,2	37,4	16,0	70,8	29,7
	<b>Total</b>	<b>27,6</b>	<b>35,4</b>	<b>2,9</b>	<b>6,5</b>	<b>29,3</b>
2001	Jan	47,2	14,8	-6,2	-10,3	37,9
	Feb	35,4	9,4	-21,3	-8,9	27,3
	Mar	33,3	26,5	19,1	29,3	31,5
	Apr	27,3	15,3	-19,1	9,5	23,9
	May	22,4	5,1	-16,5	6,9	17,6
	June	22,4	8,9	-22,1	23,7	18,5
	July	18,8	5,4	2,0	100,6	15,4
	Aug	15,8	-2,3	12,1	21,3	10,9
	Sep	10,3	-3,2	-10,9	100,4	7,0
	Oct	25,9	13,3	61,4	131,2	23,2

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.



**Table 9 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
1999	Jan	1 275 534	553 724	20 786	11 767	1 861 811
	Feb	1 373 605	612 061	16 130	16 582	2 018 379
	Mar	1 391 404	645 158	15 982	15 590	2 068 134
	Apr	1 291 885	553 682	13 155	13 066	1 871 789
	May	1 373 083	581 874	12 918	15 036	1 982 911
	Jun	1 269 296	576 125	21 706	18 147	1 885 275
	Jul	1 509 646	655 037	19 906	15 804	2 200 392
	Aug	1 500 852	644 432	20 132	15 420	2 180 837
	Sep	1 468 229	721 893	15 504	14 231	2 219 856
	Oct	1 606 966	596 022	14 060	22 170	2 239 218
	Nov	1 553 875	602 573	14 967	19 800	2 191 214
	Dec	1 579 864	611 435	16 689	11 650	2 219 639
	<b>Total</b>	<b>17 194 239</b>	<b>7 354 016</b>	<b>201 935</b>	<b>189 263</b>	<b>24 939 455</b>
2000	Jan	1 355 434	663 558	19 087	20 879	2 058 959
	Feb	1 644 221	804 117	18 485	21 287	2 488 110
	Mar	1 759 945	796 821	12 940	12 946	2 582 651
	Apr	1 622 741	728 158	15 903	13 149	2 379 951
	May	1 895 860	863 225	19 194	12 337	2 790 616
	Jun	1 882 047	918 190	19 037	13 365	2 832 640
	Jul	1 931 416	935 947	17 185	12 190	2 896 738
	Aug	1 944 982	972 987	16 372	14 527	2 948 868
	Sep	1 919 172	966 101	16 848	15 066	2 917 187
	Oct	1 861 188	944 942	14 606	17 624	2 838 360
	Nov	1 966 328	930 690	22 604	21 215	2 940 836
	Dec	2 040 584	877 070	20 849	20 317	2 958 820
	<b>Total</b>	<b>21 823 918</b>	<b>10 401 806</b>	<b>213 110</b>	<b>194 902</b>	<b>32 633 736</b>
2001	Jan	2 109 878	772 508	18 916	17 641	2 918 943
	Feb	2 264 644	990 840	15 976	17 742	3 289 202
	Mar	2 368 530	1 047 645	15 910	18 045	3 450 131
	Apr	2 010 688	827 741	13 460	16 012	2 867 901
	May	2 109 348	896 775	16 514	13 179	3 035 816
	June	2 224 955	1 044 485	15 333	15 678	3 300 450
	July	2 189 330	920 537	17 194	22 837	3 149 898
	Aug	2 181 638	921 713	18 522	18 497	3 140 369
	Sep	2 036 491	901 066	15 126	35 497	2 988 180
	Oct	2 181 554	1 045 792	23 685	44 732	3 295 763

**Table 10 - Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
1999	Jan	-15,8	6,4	81,6	-30,2	-9,8
	Feb	-7,1	-2,8	62,6	-24,6	-5,7
	Mar	-9,0	-1,3	25,5	-2,6	-6,5
	Apr	-5,9	-11,8	-5,2	27,4	-7,5
	May	4,2	-11,9	-10,2	-10,7	-1,3
	Jun	-5,4	-3,3	37,6	14,7	-4,2
	Jul	-3,4	-5,5	35,5	-36,4	-4,2
	Aug	12,3	2,2	54,3	-24,9	9,0
	Sep	21,2	32,4	-18,7	-21,0	23,8
	Oct	32,4	-7,5	-28,9	15,2	18,0
	Nov	24,9	-0,2	-15,4	-15,9	16,0
	Dec	23,5	4,0	-23,1	-43,4	16,2
	<b>Total</b>	<b>4,8</b>	<b>-0,5</b>	<b>9,7</b>	<b>-15,7</b>	<b>3,0</b>
2000	Jan	6,3	19,8	-8,2	77,4	10,9
	Feb	19,7	31,4	14,6	28,4	23,3
	Mar	26,5	23,5	-19,0	-17,0	24,9
	Apr	25,6	31,5	20,9	0,6	27,1
	May	38,1	48,4	48,6	-18,0	40,7
	Jun	48,3	59,4	-12,3	-26,4	50,3
	Jul	27,9	42,9	-13,7	-22,9	31,6
	Aug	29,6	51,0	-18,7	-5,8	35,2
	Sep	30,7	33,8	8,7	5,9	31,4
	Oct	15,8	58,5	3,9	-20,5	26,8
	Nov	26,5	54,5	51,0	7,1	34,2
	Dec	29,2	43,4	24,9	74,4	33,3
	<b>Total</b>	<b>26,9</b>	<b>41,4</b>	<b>5,5</b>	<b>3,0</b>	<b>30,9</b>
2001	Jan	55,7	16,4	-0,9	-15,5	41,8
	Feb	37,7	23,2	-13,6	-16,7	32,2
	Mar	34,6	31,5	23,0	39,4	33,6
	Apr	23,9	13,7	-15,4	21,8	20,5
	May	11,3	3,9	-14,0	6,8	8,8
	June	18,2	13,8	-19,5	17,3	16,5
	July	13,4	-1,6	0,1	87,3	8,7
	Aug	12,2	-5,3	13,1	27,3	6,5
	Sep	6,1	-6,7	-10,2	135,6	2,4
	Oct	17,2	10,7	62,2	153,8	16,1

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

**Table 11 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
1999	Jan	806 992	189 961	1 418	3 230	1 001 601
	Feb	884 484	214 253	1 004	3 758	1 103 499
	Mar	910 004	211 659	1 641	2 981	1 126 285
	Apr	848 186	195 248	1 367	3 011	1 047 812
	May	878 618	198 196	1 231	2 907	1 080 952
	Jun	860 346	206 539	1 687	3 441	1 072 013
	Jul	1 046 177	260 012	1 175	3 734	1 311 098
	Aug	1 094 558	269 969	2 141	3 406	1 370 074
	Sep	1 087 711	244 354	1 133	3 062	1 336 260
	Oct	1 143 126	229 002	3 245	4 056	1 379 429
	Nov	1 143 104	199 941	2 861	3 993	1 349 899
	Dec	1 086 978	206 259	2 454	2 530	1 298 221
	<b>Total</b>	<b>11 790 284</b>	<b>2 625 393</b>	<b>21 357</b>	<b>40 109</b>	<b>14 477 143</b>
2000	Jan	1 068 055	217 467	1 812	3 508	1 290 841
	Feb	1 115 439	334 288	2 764	3 448	1 455 940
	Mar	1 125 172	249 634	1 192	4 171	1 380 169
	Apr	1 047 122	200 117	1 761	5 377	1 254 378
	May	1 150 749	250 009	1 298	4 208	1 406 265
	Jun	1 244 567	263 448	1 825	2 954	1 512 794
	Jul	1 330 085	244 737	716	2 730	1 578 268
	Aug	1 432 188	292 010	1 158	5 003	1 730 360
	Sep	1 387 266	257 239	877	5 547	1 650 928
	Oct	1 388 954	269 369	853	4 248	1 663 424
	Nov	1 519 823	284 726	1 082	4 207	1 809 839
	Dec	1 350 771	246 728	1 353	3 897	1 602 749
	<b>Total</b>	<b>15 160 191</b>	<b>3 109 772</b>	<b>16 691</b>	<b>49 299</b>	<b>18 335 955</b>
2001	Jan	1 456 665	239 234	682	4 226	1 700 807
	Feb	1 472 352	254 016	743	4 792	1 731 904
	Mar	1 478 313	276 101	924	4 081	1 759 419
	Apr	1 387 951	242 134	833	4 277	1 635 196
	May	1 619 541	273 348	589	4 512	1 897 990
	June	1 601 066	242 798	912	4 507	1 849 284
	July	1 683 722	323 892	1 058	7 097	2 015 770
	Aug	1 728 586	314 633	1 127	5 187	2 049 533
	Sep	1 609 970	282 841	671	5 817	1 899 299
	Oct	1 911 459	330 190	1 271	5 520	2 248 440

**Table 12 - Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
1999	Jan	3,2	50,3	340,4	-23,7	9,7
	Feb	1,9	19,2	6,6	-28,0	4,7
	Mar	9,5	24,6	-12,6	-0,6	12,0
	Apr	3,4	23,8	325,9	-9,6	6,8
	May	10,0	27,2	6,6	-1,1	12,8
	Jun	1,2	31,3	90,4	3,1	5,9
	Jul	21,9	58,5	165,2	-0,6	27,7
	Aug	31,0	55,4	339,6	-43,0	34,9
	Sep	29,4	34,9	156,3	11,2	30,4
	Oct	19,6	8,8	314,4	-27,8	17,6
	Nov	19,7	-11,6	15,1	-3,2	13,7
	Dec	29,8	15,4	80,4	-17,8	27,2
	<b>Total</b>	<b>15,2</b>	<b>26,2</b>	<b>85,6</b>	<b>-15,3</b>	<b>17,0</b>
2000	Jan	32,4	14,5	27,8	8,6	28,9
	Feb	26,1	56,0	175,3	-8,2	31,9
	Mar	23,6	17,9	-27,4	39,9	22,5
	Apr	23,5	2,5	28,8	78,6	19,7
	May	31,0	26,1	5,4	44,8	30,1
	Jun	44,7	27,6	8,2	-14,2	41,1
	Jul	27,1	-5,9	-39,1	-26,9	20,4
	Aug	30,8	8,2	-45,9	46,9	26,3
	Sep	27,5	5,3	-22,6	81,2	23,5
	Oct	21,5	17,6	-73,7	4,7	20,6
	Nov	33,0	42,4	-62,2	5,4	34,1
	Dec	24,3	19,6	-44,9	54,0	23,5
	<b>Total</b>	<b>28,6</b>	<b>18,4</b>	<b>-21,8</b>	<b>22,9</b>	<b>26,7</b>
2001	Jan	36,4	10,0	-62,4	20,5	31,8
	Feb	32,0	-24,0	-73,1	39,0	19,0
	Mar	31,4	10,6	-22,5	-2,2	27,5
	Apr	32,5	21,0	-52,7	-20,5	30,4
	May	40,7	9,3	-54,6	7,2	35,0
	June	28,6	-7,8	-50,0	52,6	22,2
	July	26,6	32,3	47,8	159,9	27,7
	Aug	20,7	7,7	-2,7	3,7	18,4
	Sep	16,1	10,0	-23,5	4,9	15,0
	Oct	37,6	22,6	49,0	34,2	35,2

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

**Table 13 - Total number of new and used vehicles sold according to type of vehicle**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other vehicles	Total number of new and used vehicles sold
1999	Jan	35 391	10 347	1 304	1 017	48 059
	Feb	37 100	10 622	988	1 167	49 877
	Mar	38 815	10 916	1 024	1 230	51 985
	Apr	35 406	9 900	986	1 143	47 435
	May	36 699	10 561	932	1 130	49 322
	Jun	35 010	10 347	1 503	1 219	48 079
	Jul	41 590	12 143	1 365	466	55 564
	Aug	42 540	11 456	1 628	685	56 309
	Sep	40 749	12 738	1 678	1 119	56 284
	Oct	41 844	10 451	944	1 583	54 822
	Nov	40 669	9 897	1 000	1 375	52 941
	Dec	40 234	10 063	1 014	1 273	52 584
	<b>Total</b>	<b>466 047</b>	<b>129 441</b>	<b>14 366</b>	<b>13 407</b>	<b>623 261</b>
2000	Jan	35 646	10 290	1 147	1 551	48 636
	Feb	38 260	11 958	1 023	1 512	52 754
	Mar	40 773	11 192	790	1 381	54 137
	Apr	35 702	8 999	868	991	46 560
	May	41 462	10 611	961	815	53 849
	Jun	41 991	11 327	966	936	55 222
	Jul	42 160	11 111	777	727	54 775
	Aug	43 842	11 757	826	847	57 271
	Sep	42 791	10 905	820	921	55 437
	Oct	42 047	11 853	805	1 243	55 949
	Nov	43 656	11 149	941	912	56 659
	Dec	40 668	10 317	867	916	52 767
	<b>Total</b>	<b>488 998</b>	<b>131 469</b>	<b>10 791</b>	<b>12 752</b>	<b>644 016</b>
2001	Jan	42 497	9 607	803	895	53 803
	Feb	44 813	10 709	758	542	56 823
	Mar	44 177	11 385	675	786	57 024
	Apr	39 594	9 367	577	666	50 203
	May	42 278	10 106	700	576	53 661
	June	43 592	11 676	643	604	56 515
	July	44 050	11 471	661	593	56 775
	Aug	44 340	11 212	712	722	56 986
	Sep	41 226	10 072	668	1 027	52 994
	Oct	45 403	11 597	980	1 166	59 145

**Table 14 - Percentage change in the number of new and used vehicles sold according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
1999	Jan	-19,8	11,3	22,0	-30,0	-14,1
	Feb	-16,3	-7,9	1,8	-23,0	-14,5
	Mar	-12,5	-7,7	-16,0	-14,6	-11,7
	Apr	-12,9	-9,7	-14,1	2,5	-11,9
	May	-9,8	-7,4	-16,5	0,8	-9,2
	Jun	-17,6	-1,2	24,6	-8,3	-13,3
	Jul	-6,1	4,9	25,8	-66,5	-4,7
	Aug	10,3	7,4	58,2	-50,7	9,0
	Sep	8,2	27,5	55,2	-20,1	12,3
	Oct	6,4	-11,0	-26,0	-4,5	1,5
	Nov	4,6	-10,7	-21,9	-6,3	0,5
	Dec	8,5	-7,9	-28,2	-16,8	3,2
	<b>Total</b>	<b>-5,3</b>	<b>-1,6</b>	<b>3,4</b>	<b>-20,2</b>	<b>-4,8</b>
2000	Jan	0,7	-0,6	-12,0	52,5	1,2
	Feb	3,1	12,6	3,5	29,6	5,8
	Mar	5,0	2,5	-22,9	12,3	4,1
	Apr	0,8	-9,1	-12,0	-13,3	-1,8
	May	13,0	0,5	3,1	-27,9	9,2
	Jun	19,9	9,5	-35,7	-23,2	14,9
	Jul	1,4	-8,5	-43,1	56,0	-1,4
	Aug	3,1	2,6	-49,3	23,6	1,7
	Sep	5,0	-14,4	-51,1	-17,7	-1,5
	Oct	0,5	13,4	-14,7	-21,5	2,1
	Nov	7,3	12,7	-5,9	-33,7	7,0
	Dec	1,1	2,5	-14,5	-28,0	0,3
	<b>Total</b>	<b>4,9</b>	<b>1,6</b>	<b>-24,9</b>	<b>-4,9</b>	<b>3,3</b>
2001	Jan	19,2	-6,6	-30,0	-42,3	10,6
	Feb	17,1	-10,4	-25,9	-64,2	7,7
	Mar	8,3	1,7	-14,6	-43,1	5,3
	Apr	10,9	4,1	-33,5	-32,8	7,8
	May	2,0	-4,8	-27,2	-29,3	-0,3
	June	3,8	3,1	-33,4	-35,5	2,3
	July	4,5	3,2	-14,9	-18,4	3,7
	Aug	1,1	-4,6	-13,8	-14,8	-0,5
	Sep	-3,7	-7,6	-18,5	11,5	-4,4
	Oct	8,0	-2,2	21,7	-6,2	5,7

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

**Table 15 - Number of new vehicles sold according to type of vehicle**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
1999	Jan	16 456	5 973	1 219	918	24 566
	Feb	17 380	6 026	915	1 079	25 400
	Mar	18 317	6 517	929	1 149	26 912
	Apr	16 274	5 784	900	1 061	24 019
	May	17 119	6 260	867	1 033	25 279
	Jun	15 929	6 033	1 407	1 122	24 491
	Jul	18 232	7 272	1 307	368	27 179
	Aug	17 636	6 626	1 520	571	26 353
	Sep	17 495	7 245	1 607	1 014	27 361
	Oct	18 003	5 984	774	1 450	26 211
	Nov	17 569	6 078	840	1 235	25 722
	Dec	18 035	6 072	895	1 187	26 189
	<b>Total</b>	<b>208 445</b>	<b>75 870</b>	<b>13 180</b>	<b>12 187</b>	<b>309 682</b>
	2000	Jan	14 609	6 527	1 045	1 423
Feb		16 557	7 430	889	1 368	26 245
Mar		19 136	7 190	707	1 156	28 189
Apr		16 637	6 111	758	671	24 177
May		19 933	6 911	887	701	28 432
Jun		19 250	7 602	887	813	28 553
Jul		19 558	7 457	731	633	28 379
Aug		19 812	7 865	751	742	29 169
Sep		19 633	7 252	768	781	28 434
Oct		18 717	7 660	756	1 134	28 267
Nov		19 229	7 415	867	799	28 311
Dec		18 737	6 714	792	817	27 060
<b>Total</b>		<b>221 808</b>	<b>86 134</b>	<b>9 838</b>	<b>11 038</b>	<b>328 821</b>
2001		Jan	19 212	6 213	760	797
	Feb	21 752	7 002	717	432	29 903
	Mar	21 708	7 568	619	681	30 576
	Apr	18 350	6 009	530	566	25 454
	May	19 233	6 755	653	461	27 102
	June	19 983	7 843	591	503	28 920
	July	19 451	7 304	604	475	27 834
	Aug	19 674	6 796	654	616	27 740
	Sep	17 955	6 490	628	918	25 991
	Oct	19 171	7 653	920	1 062	28 806

**Table 16 - Percentage change in the number of new vehicles sold according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
1999	Jan	-31,8	-4,2	17,3	-27,3	-24,8
	Feb	-23,1	-19,5	4,7	-17,0	-21,3
	Mar	-22,2	-12,9	-15,6	-10,2	-19,4
	Apr	-21,2	-18,1	-19,3	9,6	-19,4
	May	-16,5	-18,0	-15,7	2,2	-16,3
	Jun	-19,9	-9,0	23,9	-7,5	-15,2
	Jul	-21,4	-3,8	26,2	-71,3	-17,8
	Aug	-4,4	2,2	54,5	-52,4	-2,8
	Sep	2,3	25,5	56,3	-21,3	8,6
	Oct	6,5	-11,3	-35,7	-2,4	-0,5
	Nov	2,7	-3,9	-28,3	-6,7	-0,8
	Dec	5,3	-13,9	-32,6	-16,6	-2,8
	<b>Total</b>	<b>-13,6</b>	<b>-8,0</b>	<b>1,0</b>	<b>-18,9</b>	<b>-12,0</b>
2000	Jan	-11,2	9,3	-14,3	55,0	-3,9
	Feb	-4,7	23,3	-2,8	26,8	3,3
	Mar	4,5	10,3	-23,9	-0,6	4,7
	Apr	2,2	5,7	-15,8	-36,8	0,7
	May	16,4	10,4	2,3	-32,1	12,5
	Jun	20,8	26,0	-37,0	-27,5	16,6
	Jul	7,3	2,5	-44,1	72,0	4,4
	Aug	12,3	18,7	-50,6	29,9	10,7
	Sep	12,2	0,1	-52,2	-23,0	3,9
	Oct	4,0	28,0	-2,3	-21,8	7,8
	Nov	9,4	22,0	3,2	-35,3	10,1
	Dec	3,9	10,6	-11,5	-31,2	3,3
	<b>Total</b>	<b>6,4</b>	<b>13,5</b>	<b>-25,4</b>	<b>-9,4</b>	<b>6,2</b>
2001	Jan	31,5	-4,8	-27,3	-44,0	14,3
	Feb	31,4	-5,8	-19,3	-68,4	13,9
	Mar	13,4	5,3	-12,4	-41,1	8,5
	Apr	10,3	-1,7	-30,1	-15,6	5,3
	May	-3,5	-2,3	-26,4	-34,2	-4,7
	June	3,8	3,2	-33,4	-38,1	1,3
	July	-0,5	-2,1	-17,4	-25,0	-1,9
	Aug	-0,7	-13,6	-12,9	-17,0	-4,9
	Sep	-8,5	-10,5	-18,2	17,5	-8,6
	Oct	2,4	-0,1	21,7	-6,3	1,9

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.



**Table 17 - Number of used vehicles sold according to type of vehicle**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
1999	Jan	18 935	4 374	85	99	23 493
	Feb	19 720	4 596	73	88	24 477
	Mar	20 498	4 399	95	81	25 073
	Apr	19 132	4 116	86	82	23 416
	May	19 580	4 301	65	97	24 043
	Jun	19 081	4 314	96	97	23 588
	Jul	23 358	4 871	58	98	28 385
	Aug	24 904	4 830	108	114	29 956
	Sep	23 254	5 493	71	105	28 923
	Oct	23 841	4 467	170	133	28 611
	Nov	23 100	3 819	160	140	27 219
	Dec	22 199	3 991	119	86	26 395
	<b>Total</b>	<b>257 602</b>	<b>53 571</b>	<b>1 186</b>	<b>1 220</b>	<b>313 579</b>
2000	Jan	21 037	3 763	102	128	25 031
	Feb	21 703	4 528	134	144	26 509
	Mar	21 637	4 002	83	225	25 948
	Apr	19 065	2 888	110	320	22 383
	May	21 529	3 700	74	114	25 417
	Jun	22 741	3 725	79	123	26 669
	Jul	22 602	3 654	46	94	26 396
	Aug	24 030	3 892	75	105	28 102
	Sep	23 158	3 653	52	140	27 003
	Oct	23 330	4 193	49	109	27 682
	Nov	24 427	3 734	74	113	28 348
	Dec	21 931	3 603	75	99	25 707
	<b>Total</b>	<b>267 190</b>	<b>45 335</b>	<b>953</b>	<b>1 714</b>	<b>315 195</b>
2001	Jan	23 285	3 394	43	98	26 820
	Feb	23 061	3 707	41	110	26 920
	Mar	22 469	3 817	56	105	26 448
	Apr	21 244	3 358	47	100	24 749
	May	23 045	3 351	47	115	26 558
	June	23 609	3 833	52	101	27 595
	July	24 599	4 167	57	118	28 941
	Aug	24 666	4 416	58	106	29 246
	Sep	23 271	3 582	40	109	27 003
	Oct	26 232	3 944	60	104	30 339

**Table 18 - Percentage change in the number of used vehicles sold according to type of vehicle**

Year <sup>1/</sup> and month <sup>2/</sup>		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
1999	Jan	-5,2	43,2	183,3	-47,9	1,0
	Feb	-9,1	13,3	-24,7	-59,1	-6,1
	Mar	-1,6	1,2	-19,5	-50,0	-1,5
	Apr	-4,2	5,5	160,6	-44,2	-2,7
	May	-2,9	14,0	-25,3	-11,8	-0,4
	Jun	-15,5	12,4	37,1	-17,1	-11,4
	Jul	10,9	21,3	18,4	-10,9	12,4
	Aug	23,8	15,4	140,0	-40,0	22,1
	Sep	13,1	30,2	34,0	-5,4	16,0
	Oct	6,3	-10,5	139,4	-22,7	3,4
	Nov	6,1	-19,7	48,1	-2,8	1,6
	Dec	11,4	3,0	41,7	-19,6	10,0
	<b>Total</b>	<b>2,6</b>	<b>9,3</b>	<b>40,4</b>	<b>-31,3</b>	<b>3,6</b>
2000	Jan	11,1	-14,0	20,0	29,3	6,5
	Feb	10,1	-1,5	83,6	63,6	8,3
	Mar	5,6	-9,0	-12,6	177,8	3,5
	Apr	-0,4	-29,8	27,9	290,2	-4,4
	May	10,0	-14,0	13,8	17,5	5,7
	Jun	19,2	-13,7	-17,7	26,8	13,1
	Jul	-3,2	-25,0	-20,7	-4,1	-7,0
	Aug	-3,5	-19,4	-30,6	-7,9	-6,2
	Sep	-0,4	-33,5	-26,8	33,3	-6,6
	Oct	-2,1	-6,1	-71,2	-18,0	-3,2
	Nov	5,7	-2,2	-53,8	-19,3	4,1
	Dec	-1,2	-9,7	-37,0	15,1	-2,6
	<b>Total</b>	<b>3,7</b>	<b>-15,4</b>	<b>-19,6</b>	<b>40,5</b>	<b>0,5</b>
2001	Jan	10,7	-9,8	-57,8	-23,4	7,1
	Feb	6,3	-18,1	-69,4	-23,6	1,6
	Mar	3,8	-4,6	-32,5	-53,3	1,9
	Apr	11,4	16,3	-57,3	-68,8	10,6
	May	7,0	-9,4	-35,6	0,9	4,5
	June	3,8	2,9	-34,2	-17,9	3,5
	July	8,8	14,0	23,9	25,5	9,6
	Aug	2,6	13,5	-22,7	1,0	4,1
	Sep	0,5	-1,9	-23,1	-22,1	0,0
	Oct	12,4	-5,9	22,4	-4,6	9,6

<sup>1/</sup> The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

## Additional information

### Explanatory notes

- |                                      |  |
|--------------------------------------|--|
| <b>Introduction</b>                  | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> <li>• income from the sales of new vehicles;</li> <li>• income from the sales of used vehicles;</li> <li>• workshop income;</li> <li>• other trading income;</li> <li>• cash and credit sale transactions of vehicles; and</li> <li>• the number of new and used vehicles sold.</li> </ul> <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| <b>Scope of the survey</b>           | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> <li>• motor vehicle dealers, filling stations and workshops;</li> <li>• motor cycle dealers;</li> <li>• spares and accessories dealers;</li> <li>• retail tyre dealers;</li> <li>• automotive electricians;</li> <li>• radiator repairers;</li> <li>• panel beaters and spray painters;</li> <li>• other specialised motor repair services; and</li> <li>• other motor trade.</li> </ul>   |
| <b>Classification</b>                | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p>  |
| <b>Statistical unit</b>              | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p>  |
| <b>Survey methodology and design</b> | <p>6 All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p>  |

<b>Seasonal adjustment</b>	<b>8</b>	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	<b>9</b>	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
<b>Trend</b>	<b>10</b>	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
<b>Reliability of estimates</b>	<b>11</b>	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	<b>12</b>	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
<b>Related publications</b>	<b>13</b>	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> <li>• Bulletin of Statistics.</li> <li>• SA Statistics.</li> </ul>												
<b>Unpublished statistics</b>	<b>14</b>	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
<b>Rounding-off of figures</b>	<b>15</b>	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
<b>Symbols and abbreviations</b>		<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
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Stats SA	Statistics South Africa													
VAT	Value Added Tax													

## Technical note

<b>Response rate</b>	The response rate for the survey of retail trade in motor vehicles and accessories for October 2001 is 77,0%.
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## Glossary

<b>Enterprise (firm)</b>	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
<b>Establishment (branch)</b>	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
<b>Miscellaneous trading income</b>	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
<b>Motor trading enterprise</b>	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
<b>Other vehicles</b>	Other vehicles include caravans, trailers and tractors.
<b>Percentage change</b>	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
<b>Reference month</b>	Reference month for the survey means one calendar month.
<b>Total motor trading income</b>	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
<b>Workshop income</b>	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

## For more information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, locally and also by international economic and social-scientific communities, Stats SA releases are published in English only.

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 Central Reference Library, Nelspruit  
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Postal address: Private bag X44, Pretoria, 0001