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Sales at constant 2019 prices: results for March 2026

Table A – Key growth rates in motor trade sales at constant 2019 prices

	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
Year-on-year % change, unadjusted	1,8	0,3	6,5	2,7	5,6	14,7
Month-on-month % change, seasonally adjusted	0,7	1,0	0,4	-0,7	1,5	3,9
3-month % change, seasonally adjusted ¹	1,3	1,0	1,4	1,3	1,3	2,2

¹ Percentage change between the previous three months and the three months ending in the month indicated.

Measured in real terms (constant 2019 prices), motor trade sales increased by 14,7% year-on-year in March 2026. The main contributors to this increase were:

- new vehicle sales (23,4% and contributing 6,3 percentage points);
- used vehicle sales (19,1% and contributing 3,7 percentage points);
- fuel sales (9,5% and contributing 2,4 percentage points); and
- sales of accessories (9,3% and contributing 1,9 percentage points) – see Table 5 and Table 6.

Seasonally adjusted motor trade sales increased by 3,9% in March 2026 compared with February 2026. This followed month-on-month changes of 1,5% in February 2026 and -0,7% in January 2026.

Table B – Motor trade sales at constant 2019 prices for the latest three months by type of activity

Type of activity	Jan – Mar 2025 (R million)	Weight (%)	Jan – Mar 2026 (R million)	% change between Jan – Mar 2025 and Jan – Mar 2026	Contribution (% points) to the total % change
New vehicle sales	43 483	26,8	51 624	18,7	5,0
Used vehicle sales	33 163	20,4	36 264	9,4	1,9
Workshop income	6 339	3,9	5 971	-5,8	-0,2
Income from the sales of accessories	33 618	20,7	34 381	2,3	0,5
Income from fuel sales	40 636	25,0	41 373	1,8	0,5
Income from convenience store sales ¹	5 083	3,1	5 107	0,5	0,0
Total	162 322	100,0	174 720	7,6	7,6

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Motor trade sales increased by 7,6% in the first quarter of 2026 compared with the first quarter of 2025. The largest positive contributors to this increase were:

- new vehicle sales (18,7% and contributing 5,0 percentage points); and
- used vehicle sales (9,4% and contributing 1,9 percentage points) – see Table B.

Table C – Seasonally adjusted motor trade sales at constant 2019 prices for the latest three months by type of activity

Type of activity	Oct – Dec 2025 (R million)	Weight (%)	Jan – Mar 2026 (R million)	% change between Oct – Dec 2025 and Jan – Mar 2026	Contribution (% points) to the total % change
New vehicle sales	50 618	29,3	51 227	1,2	0,4
Used vehicle sales	34 817	20,1	36 480	4,8	1,0
Workshop income	6 276	3,6	6 304	0,4	0,0
Income from the sales of accessories	34 386	19,9	34 692	0,9	0,2
Income from fuel sales	41 834	24,2	42 990	2,8	0,7
Income from convenience store sales ¹	5 083	2,9	5 148	1,3	0,0
Total	173 014	100,0	176 841	2,2	2,2

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Seasonally adjusted motor trade sales increased by 2,2% in the first quarter of 2026 compared with the fourth quarter of 2025. The main contributors to this increase were:

- used vehicle sales (4,8% and contributing 1,0 percentage point);
- fuel sales (2,8% and contributing 0,7 of a percentage point); and
- new vehicle sales (1,2% and contributing 0,4 of a percentage point) – see Table C.

Figure 1 – Motor trade sales at constant 2019 prices

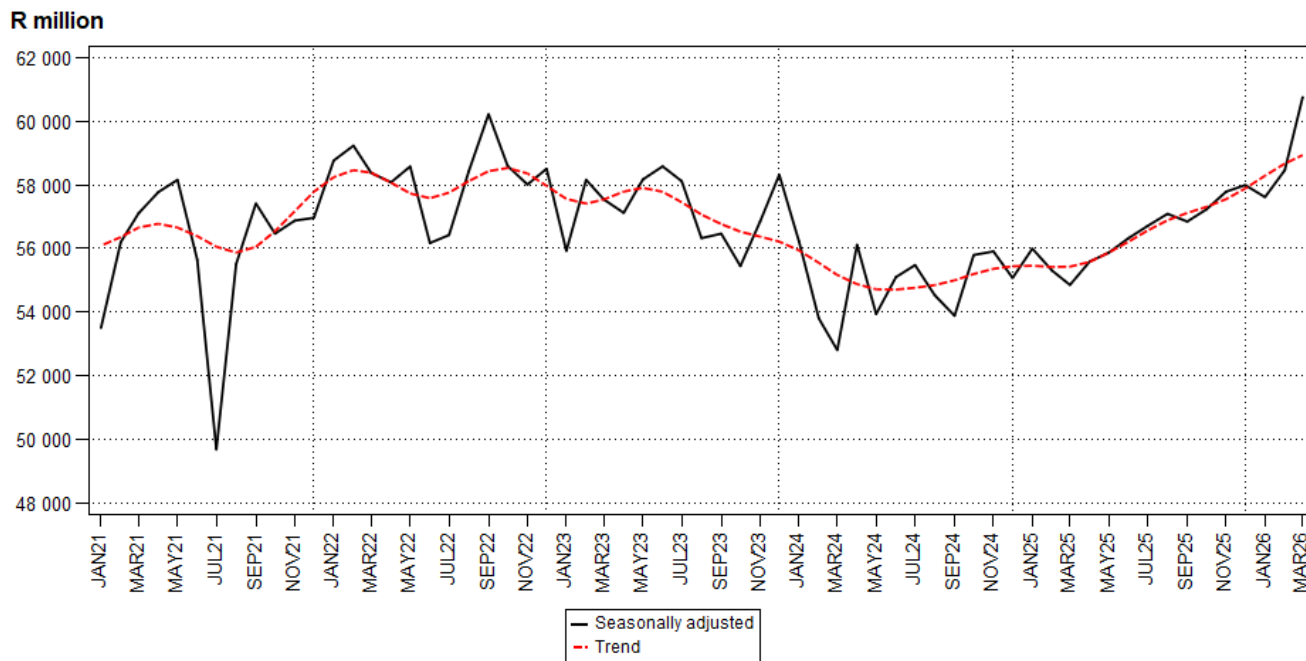
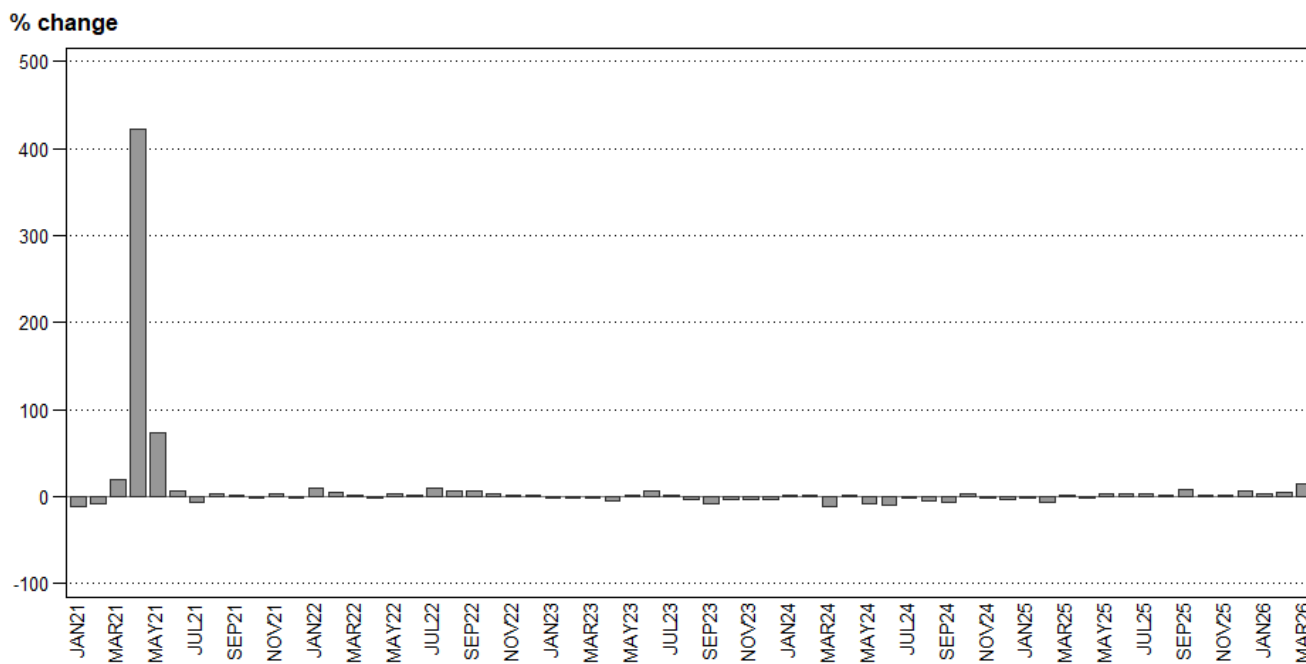


Figure 2 – Motor trade sales at constant 2019 prices: year-on-year percentage change



Sales at current prices: results for March 2026

Table D – Key growth rates in motor trade sales at current prices

	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
Year-on-year % change, unadjusted	3,9	1,1	7,9	2,0	2,7	11,9
Month-on-month % change, seasonally adjusted	0,8	-0,5	0,2	0,9	-2,0	6,2
3-month % change, seasonally adjusted ¹	2,3	0,9	0,3	0,4	0,1	1,6

¹ Percentage change between the previous three months and the three months ending in the month indicated.

Table E – Motor trade sales at current prices for the latest three months by type of activity

Type of activity	Jan – Mar 2025 (R million)	Weight (%)	Jan – Mar 2026 (R million)	% change between Jan – Mar 2025 and Jan – Mar 2026	Contribution (% points) to the total % change
New vehicle sales	58 390	26,4	70 033	19,9	5,3
Used vehicle sales	41 925	19,0	45 405	8,3	1,6
Workshop income	7 667	3,5	7 997	4,3	0,2
Income from the sales of accessories	48 165	21,8	47 719	-0,9	-0,2
Income from fuel sales	57 998	26,2	54 975	-5,2	-1,4
Income from convenience store sales ¹	7 024	3,2	7 315	4,1	0,1
Total	221 167	100,0	233 442	5,6	5,6

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table F – Seasonally adjusted motor trade sales at current prices for the latest three months by type of activity

Type of activity	Oct – Dec 2025 (R million)	Weight (%)	Jan – Mar 2026 (R million)	% change between Oct – Dec 2025 and Jan – Mar 2026	Contribution (% points) to the total % change
New vehicle sales	67 270	28,9	69 464	3,3	1,0
Used vehicle sales	43 380	18,7	45 853	5,7	1,1
Workshop income	8 218	3,5	8 343	1,5	0,1
Income from the sales of accessories	48 143	20,7	48 122	0,0	0,0
Income from fuel sales	58 218	25,0	57 153	-1,8	-0,5
Income from convenience store sales ¹	7 284	3,1	7 386	1,4	0,0
Total	232 514	100,0	236 320	1,6	1,6

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.


Risenga Maluleke
 Statistician-General

Tables

Table 1 – Motor trade sales at constant 2019 prices (R million)

Month	2020	2021	2022	2023	2024	2025	2026
Jan	57 877	51 211	55 901	54 760	55 863	55 555	57 049
Feb	58 197	53 951	56 780	55 669	56 103	52 763	55 738
Mar	49 554	59 026	60 233	58 985	52 741	54 004	61 933
Apr	10 500	54 847	54 765	52 163	53 476	52 964	
May	32 613	56 433	58 297	58 488	53 997	55 595	
Jun	51 453	54 547	54 578	57 910	52 125	53 861	
Jul	54 018	50 909	56 160	57 310	57 000	58 776	
Aug	54 307	55 899	59 846	58 050	55 784	56 797	
Sep	56 935	57 394	61 083	56 223	52 350	57 138	
Oct	58 261	57 835	59 451	57 833	59 586	60 669	
Nov	57 936	60 231	60 934	59 054	58 104	58 266	
Dec	55 270	54 926	56 278	54 819	52 727	56 138	
Total	596 921	667 209	694 306	681 264	659 856	672 526	

Table 2 – Year-on-year percentage change in motor trade sales at constant 2019 prices

Month	2021	2022	2023	2024	2025	2026	2026 year-to-date
Jan	-11,5	9,2	-2,0	2,0	-0,6	2,7	2,7
Feb	-7,3	5,2	-2,0	0,8	-6,0	5,6	4,1
Mar	19,1	2,0	-2,1	-10,6	2,4	14,7	7,6
Apr	422,4	-0,1	-4,8	2,5	-1,0		
May	73,0	3,3	0,3	-7,7	3,0		
Jun	6,0	0,1	6,1	-10,0	3,3		
Jul	-5,8	10,3	2,0	-0,5	3,1		
Aug	2,9	7,1	-3,0	-3,9	1,8		
Sep	0,8	6,4	-8,0	-6,9	9,1		
Oct	-0,7	2,8	-2,7	3,0	1,8		
Nov	4,0	1,2	-3,1	-1,6	0,3		
Dec	-0,6	2,5	-2,6	-3,8	6,5		
Total	11,8	4,1	-1,9	-3,1	1,9		

Table 3 – Seasonally adjusted motor trade sales at constant 2019 prices

Month	R million				Month-on-month % change			
	2023	2024	2025	2026	2023	2024	2025	2026
Jan	55 924	56 218	55 995	57 617	-4,4	-3,6	1,7	-0,7
Feb	58 163	53 799	55 303	58 464	4,0	-4,3	-1,2	1,5
Mar	57 540	52 801	54 852	60 760	-1,1	-1,9	-0,8	3,9
Apr	57 122	56 118	55 589		-0,7	6,3	1,3	
May	58 171	53 934	55 870		1,8	-3,9	0,5	
Jun	58 586	55 098	56 327		0,7	2,2	0,8	
Jul	58 118	55 476	56 711		-0,8	0,7	0,7	
Aug	56 324	54 526	57 091		-3,1	-1,7	0,7	
Sep	56 467	53 882	56 848		0,3	-1,2	-0,4	
Oct	55 447	55 794	57 230		-1,8	3,5	0,7	
Nov	56 849	55 907	57 789		2,5	0,2	1,0	
Dec	58 321	55 072	57 995		2,6	-1,5	0,4	

Table 4 – Motor trade sales at constant 2019 prices by type of activity (R million)

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	17 489	16 925	15 750	16 904	16 721	17 999
Used vehicle sales	12 788	11 618	10 733	11 967	11 679	12 618
Workshop income	2 222	2 116	1 813	1 829	1 962	2 180
Income from the sales of accessories	11 946	11 672	10 617	11 014	11 174	12 193
Income from fuel sales	14 465	14 189	15 315	13 642	12 610	15 121
Income from convenience store sales ¹	1 759	1 746	1 910	1 693	1 592	1 822
Total	60 669	58 266	56 138	57 049	55 738	61 933

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 5 – Year-on-year percentage change in motor trade sales at constant 2019 prices by type of activity

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	13,2	7,7	26,0	15,6	17,1	23,4
Used vehicle sales	-1,7	-1,3	6,4	2,8	6,8	19,1
Workshop income	-8,0	-9,6	-6,3	-10,6	-9,3	2,4
Income from the sales of accessories	-0,4	-0,8	2,8	-3,9	1,6	9,3
Income from fuel sales	-3,2	-3,4	-3,5	-3,0	-1,2	9,5
Income from convenience store sales ¹	-0,4	-4,0	-5,3	-1,7	-1,8	4,8
Total	1,8	0,3	6,5	2,7	5,6	14,7

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 6 – Contribution of each type of activity to the year-on-year percentage change in motor trade sales at constant 2019 prices

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	3,4	2,1	6,2	4,1	4,6	6,3
Used vehicle sales	-0,4	-0,3	1,2	0,6	1,4	3,7
Workshop income	-0,3	-0,4	-0,2	-0,4	-0,4	0,1
Income from the sales of accessories	-0,1	-0,2	0,5	-0,8	0,3	1,9
Income from fuel sales	-0,8	-0,9	-1,1	-0,8	-0,3	2,4
Income from convenience store sales ¹	0,0	-0,1	-0,2	-0,1	-0,1	0,2
Total	1,8	0,3	6,5	2,7	5,6	14,7

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 7 – Seasonally adjusted motor trade sales at constant 2019 prices by type of activity (R million)

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Month-on-month % change
New vehicle sales	16 473	17 069	17 076	16 875	17 258	17 094	-1,0
Used vehicle sales	11 410	11 653	11 754	11 897	12 100	12 483	3,2
Workshop income	2 101	2 125	2 050	2 049	2 061	2 194	6,5
Income from the sales of accessories	11 610	11 327	11 449	11 285	11 380	12 027	5,7
Income from fuel sales	13 927	13 914	13 993	13 800	13 967	15 223	9,0
Income from convenience store sales ¹	1 710	1 700	1 673	1 710	1 698	1 740	2,5
Total	57 230	57 789	57 995	57 617	58 464	60 760	3,9

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 8 – Motor trade sales at current prices (R million)

Month	2020	2021	2022	2023	2024	2025	2026
Jan	58 473	52 389	63 946	69 645	75 003	74 906	76 403
Feb	58 862	56 095	65 739	70 992	75 873	72 277	74 249
Mar	50 000	62 317	71 345	76 413	72 808	73 984	82 790
Apr	9 928	58 854	66 097	68 159	74 374	71 556	
May	30 358	60 726	71 319	76 364	74 993	74 923	
Jun	50 374	58 791	68 633	75 106	71 802	72 510	
Jul	54 547	55 272	72 968	74 960	77 698	79 980	
Aug	55 116	61 614	76 789	76 670	76 220	77 342	
Sep	57 921	63 435	77 554	76 025	70 960	77 675	
Oct	59 075	64 288	75 688	79 810	79 344	82 411	
Nov	58 598	68 255	78 709	80 520	77 703	78 596	
Dec	55 627	63 213	73 763	74 975	70 705	76 305	
Total	598 879	725 249	862 550	899 639	897 483	912 465	

Table 9 – Year-on-year percentage change in motor trade sales at current prices

Month	2021	2022	2023	2024	2025	2026	2026 year-to-date
Jan	-10,4	22,1	8,9	7,7	-0,1	2,0	2,0
Feb	-4,7	17,2	8,0	6,9	-4,7	2,7	2,4
Mar	24,6	14,5	7,1	-4,7	1,6	11,9	5,6
Apr	492,8	12,3	3,1	9,1	-3,8		
May	100,0	17,4	7,1	-1,8	-0,1		
Jun	16,7	16,7	9,4	-4,4	1,0		
Jul	1,3	32,0	2,7	3,7	2,9		
Aug	11,8	24,6	-0,2	-0,6	1,5		
Sep	9,5	22,3	-2,0	-6,7	9,5		
Oct	8,8	17,7	5,4	-0,6	3,9		
Nov	16,5	15,3	2,3	-3,5	1,1		
Dec	13,6	16,7	1,6	-5,7	7,9		
Total	21,1	18,9	4,3	-0,2	1,7		

Table 10 – Seasonally adjusted motor trade sales at current prices

Month	R million				Month-on-month % change			
	2023	2024	2025	2026	2023	2024	2025	2026
Jan	72 465	76 540	76 317	78 215	-4,0	-2,3	4,4	0,9
Feb	73 147	77 662	74 646	76 658	0,9	1,5	-2,2	-2,0
Mar	73 747	73 074	73 608	81 447	0,8	-5,9	-1,4	6,2
Apr	72 426	75 574	73 899		-1,8	3,4	0,4	
May	75 101	73 896	74 477		3,7	-2,2	0,8	
Jun	76 153	75 310	75 252		1,4	1,9	1,0	
Jul	74 881	75 316	77 239		-1,7	0,0	2,6	
Aug	74 703	74 731	77 432		-0,2	-0,8	0,2	
Sep	75 963	71 972	77 062		1,7	-3,7	-0,5	
Oct	76 738	74 584	77 693		1,0	3,6	0,8	
Nov	77 031	74 822	77 341		0,4	0,3	-0,5	
Dec	78 310	73 079	77 480		1,7	-2,3	0,2	

Table 11 – Motor trade sales at current prices by type of activity (R million)

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	23 730	22 882	21 284	22 965	22 663	24 405
Used vehicle sales	16 025	14 548	13 390	14 955	14 623	15 827
Workshop income	2 906	2 826	2 420	2 448	2 628	2 921
Income from the sales of accessories	17 022	16 358	15 042	15 238	15 542	16 939
Income from fuel sales	20 221	19 492	21 443	18 372	16 516	20 087
Income from convenience store sales ¹	2 508	2 489	2 726	2 425	2 278	2 612
Total	82 411	78 596	76 305	76 403	74 249	82 790

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 12 – Year-on-year percentage change in motor trade sales at current prices by type of activity

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	15,6	9,6	28,6	17,1	18,2	24,5
Used vehicle sales	-3,2	-2,7	4,8	1,5	5,8	18,4
Workshop income	-0,2	0,0	3,6	-1,0	0,4	13,3
Income from the sales of accessories	1,6	-0,9	4,5	-5,6	-2,4	5,2
Income from fuel sales	0,2	-2,7	-2,1	-6,2	-10,7	0,9
Income from convenience store sales ¹	3,1	-0,2	-1,3	2,2	1,7	8,4
Total	3,9	1,1	7,9	2,0	2,7	11,9

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 13 – Contribution of each type of activity to the year-on-year percentage change in motor trade sales at current prices

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26
New vehicle sales	4,0	2,6	6,7	4,5	4,8	6,5
Used vehicle sales	-0,7	-0,5	0,9	0,3	1,1	3,3
Workshop income	0,0	0,0	0,1	0,0	0,0	0,5
Income from the sales of accessories	0,3	-0,2	0,9	-1,2	-0,5	1,1
Income from fuel sales	0,1	-0,7	-0,7	-1,6	-2,7	0,2
Income from convenience store sales ¹	0,1	0,0	-0,1	0,1	0,1	0,3
Total	3,9	1,1	7,9	2,0	2,7	11,9

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Table 14 – Seasonally adjusted motor trade sales at current prices by type of activity (R million)

Type of activity	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Month-on-month % change
New vehicle sales	22 419	22 669	22 182	22 985	22 875	23 604	3,2
Used vehicle sales	14 571	14 228	14 581	14 921	15 067	15 865	5,3
Workshop income	2 750	2 769	2 699	2 711	2 692	2 940	9,2
Income from the sales of accessories	15 966	16 011	16 166	15 798	15 753	16 571	5,2
Income from fuel sales	19 544	19 221	19 453	19 360	17 861	19 932	11,6
Income from convenience store sales ¹	2 442	2 443	2 399	2 440	2 410	2 536	5,2
Total	77 693	77 341	77 480	78 215	76 658	81 447	6,2

¹ Income from quickshop and café sales at filling stations, including 'other' sales and trading income.

Explanatory notes

- Introduction** 1 Statistics South Africa (Stats SA) conducts a monthly survey covering enterprises in the motor trade industry (see point 3 below). This survey is based on a sample drawn from Stats SA's 2025 statistical business register (SBR) that contains businesses registered at the South African Revenue Service (SARS) for value-added tax (VAT). Stats SA continuously updates its SBR, which is linked to the SARS administrative data. Published motor trade sales estimates exclude VAT.
- Purpose of the survey** 2 The results of the monthly motor trade sales survey are used to compile estimates of the gross domestic product (GDP) and its components, which are used in monitoring the state of the economy and formulation of economic policy. These statistics are also used in the analysis of comparative business and industry performance.
- Scope of the survey** 3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in motor trade. These enterprises include:
- motor vehicle dealers, filling stations and workshops;
 - motorcycle dealers;
 - spares and accessories;
 - tyre dealers;
 - automotive electricians;
 - radiator repairs;
 - panel beaters and spray painters;
 - 'other' specialised motor repair services; and
 - 'other' motor trade.
- Classification** 4 The 1993 edition of the *Standard Industrial Classification of All Economic Activities (SIC)*, Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification of All Economic Activities (ISIC)* with suitable adaptations for local conditions. Each enterprise is classified to the industry which reflects its predominant activity. Statistics in this publication are presented at SIC group four-digit level.
- Collection rate** 5 The preliminary collection rate for the survey on motor trade sales for March 2026 was 68,2%. The revised collection rate for February 2026 was 69,9%.
- Statistical unit** 6 The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its sales and service activities.
- Revised figures** 7 Revised figures are mainly due to late submission of data to Stats SA, or respondents reporting revisions or corrections to their figures. The reasons for routine revisions are outlined in the following schedule. Any unscheduled revisions will be promptly indicated in relevant tables to maintain transparency and accuracy. It is important to note that seasonally adjusted figures are revised monthly.

Statistical release	Reason for revision	Period subject to revision
Mar-26	Additional information from respondents	Feb-26
Apr-26	Additional information from respondents	Mar-26
May-26	Additional information from respondents	Apr-26
Jun-26	Additional information from respondents	May-26
Jul-26	Additional information from respondents	Jun-26
Aug-26	Additional information from respondents	Jul-26
Sep-26	Additional information from respondents	Aug-26
Oct-26	Additional information from respondents	Sep-26
Nov-26	Additional information from respondents	Oct-26
Dec-26	Additional information from respondents	Nov-26
Jan-27	Additional information from respondents New base year for constant prices	Jan-17 - Dec-26
Feb-27	Additional information from respondents	Jan-27
New base year in 2026/27 - periodic, approximately four- to five-year intervals		

- Seasonal adjustment** 5 Seasonally adjusted estimates are generated each month using the X-12-ARIMA Seasonal Adjustment Program developed by the United States Census Bureau. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be recognised more clearly. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour. The X-12-ARIMA procedure for motor trade sales is described in more detail on the Stats SA website at:
[Click to download seasonal adjustment motor trade sales January 2023.](#)
- Trend cycle** 6 The trend is the long-term pattern or movement of a time series. The X-12-ARIMA Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.
- Constant prices** 7 Motor trade sales at constant prices by type of activity are obtained by deflating estimated sales at current prices by the relevant weighted price index. To obtain total motor trade sales at constant prices, estimates of the deflated sales for each type of activity are aggregated.
- Reliability of estimates** 8 Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the motor trade industry in South Africa. Estimates are subject to sampling and non-sampling errors.
- 9 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.
- Relative standard error** 10 One measure is the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate.
- Estimates of total motor trade sales within 95% confidence limits – March 2026**
- | | Lower limit
(R million) | Sales
(R million) | Upper limit
(R million) | Relative
standard error
(RSE)
% |
|-------------------|----------------------------|----------------------|----------------------------|--|
| Motor trade sales | 77 699 | 82 790 | 87 882 | 3,1 |
- Month-on-month percentage change** 11 The month-on-month percentage change in a variable for any given month is the change between that month and the previous month, expressed as a percentage of the latter.
- Year-on-year percentage change** 12 The year-on-year percentage change in a variable for any given period is the change between that period and the corresponding period of the previous year, expressed as a percentage of the latter.
- Contribution (percentage points)** 13 The contribution (percentage points) to the year-on-year percentage change is calculated by multiplying the percentage change of each type of activity by its corresponding weight, divided by 100. The weight is the percentage contribution of each type of activity to total motor trade sales in the corresponding period of the previous year.

Glossary

Enterprise

An enterprise is a legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities.

Industry

An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the *System of National Accounts* (SNA) in the same way as in the *Standard Industrial Classification of All Economic Activities* (SIC), Fifth Edition, Report No. 09-90-02 of January 1993.

Symbols and Abbreviations

GDP	Gross domestic product
ISIC	International Standard Industrial Classification of All Economic Activities
SARS	South African Revenue Service
SBR	Statistical business register
SIC	Standard Industrial Classification of All Economic Activities
Stats SA	Statistics South Africa
VAT	Value-added tax
*	Revised figures

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