

Retail trade in motor vehicles and accessories

July 2001

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Stats SA publishes approximately three hundred different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally, but also by international economic and social-scientific communities, Stats SA releases are published in English only.

Key figures regarding motor trading income for the month ended July 2001

Actual estimates				
R million	July 2001	% change between July 2000 and July 2001	% change between May 2000 to July 2000 and May 2001 to July 2001	% change between January 2000 to July 2000 and January 2001 to July 2001
Income from the sales of new vehicles	3 150	9,0	11,4	21,9
Income from the sales of used vehicles	2 016	28,1	28,1	27,1
Workshop income	895	5,5	4,2	6,3
Other trading income	1 914	11,6	9,9	12,1
Total motor trading income	7 975	13,5	14,7	19,0

Seasonally adjusted estimates			
R million	July 2001	% change between June 2001 and July 2001	% change between February 2001 to April 2001 and May 2001 to July 2001
Income from the sales of new vehicles	3 001	-8,0	-2,3
Income from the sales of used vehicles	1 953	3,6	10,1
Workshop income	901	0,7	4,1
Other trading income	1 887	2,6	3,5
Total motor trading income	7 742	-1,7	2,7

Key findings regarding motor trading income for the month ended July 2001

Total motor trading income increases

The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the three months up to July 2001 increased by 2,7% compared with the previous three months. However, the seasonally adjusted total motor trading income for July 2001 showed a decrease of 1,7% compared with June 2001.

The increase of 2,7% in the seasonally adjusted total motor trading income for the three months up to July 2001 compared with the previous three months, was mainly due to increases in the seasonally adjusted income in the sales of used vehicles (+10,1%), workshop income (+4,1%), and 'other' trading income (+3,5%). These increases were partially counteracted by a decrease of 2,3% in the income from the sales of new vehicles.

Key findings regarding motor trading income for the first seven months of 2001

Total motor trading income increases

The total motor trading income of retailers in motor vehicles and accessories for the first seven months of 2001, increased by 19,0% compared with the first seven months of 2000.

The increase of 19,0% in the total motor trading income during the above-mentioned period was due to increases in the income from the sales of used vehicles (+27,1%), income from the sales of new vehicles (+21,9%), 'other' trading income (+12,1%) and workshop income (+6,3%).

Figure 1 - Total motor trading income, excluding Value Added Tax**Key figures regarding the total number of vehicles sold for the month ended July 2001**

Actual estimates	July 2001	% change between June 2001 and July 2001	% change between July 2000 and July 2001	% change between May 2000 to July 2000 and May 2001 to July 2001	% change between January 2000 to July 2000 and January 2001 to July 2001
Number of new vehicles sold	27 834	-3,8	-1,9	-1,8	4,9
Number of used vehicles sold	28 940	4,9	9,7	5,9	5,4
Total number of new and used vehicles sold	56 774	0,5	3,7	1,9	5,1

Key findings regarding the total number of vehicles sold for the month ended July 2001**Total number of vehicles sold increases**

The total number of new and used vehicles sold during July 2001 increased by only 0,5% compared with June 2001. Furthermore, the total number of new and used vehicles sold during July 2001 increased by 3,7% compared with July 2000.

The increase of 3,7% in the total number of new and used vehicles sold during July 2001 compared with July 2000 can be attributed to an increase of 9,7% reflected in the number of used vehicles sold. The increase of 9,7% in the number of used vehicles sold was mainly due to an increase of 14,0% in the number of used commercial vehicles and buses sold and an increase of 8,9% in the number of used motor cars and minibuses sold.

Key findings regarding the total number of vehicles sold for the first seven months of 2001

Total number of vehicles sold increases

The total number of vehicles sold during the first seven months of 2001 increased by 5,1% compared with the first seven months of 2000.

The increase of 5,1% in the total number of vehicles sold was mainly due to an increase of 5,4% in the number of used vehicles sold and an increase of 4,9% in the number of new vehicles sold. The increase of 5,4% in the number of used vehicles sold can be attributed to an increase of 7,3% in the number of used motor cars and minibuses sold during this period.

Figure 2 – Total number of vehicles sold according to type of vehicle sold during the period January to July 2001 compared with January to July 2000

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Forthcoming issues	Issue	Expected release date
	August 2001	25 October 2001
	September 2001	22 November 2001
	October 2001	20 December 2001
	November 2001	24 January 2002
	December 2001	21 February 2002
 Purpose of the survey	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 Re-engineered retail trade in motor vehicles and accessories	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories sales, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	

Changes in the numbering of tables

It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

Table A - Title of table according to new and old numbers

New number (since July 2000)	Title of table	Old number (prior to May 2000)
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Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R' 000)

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	1 861 811	1 001 601	695 208	1 414 494	4 973 114
	Feb	2 018 379	1 103 499	737 283	1 438 173	5 297 334
	Mar	2 068 134	1 126 284	724 654	1 452 508	5 371 580
	Apr	1 871 789	1 047 812	695 397	1 456 293	5 071 291
	May	1 982 911	1 080 952	721 514	1 490 807	5 276 185
	Jun	1 885 275	1 072 013	691 385	1 452 758	5 101 431
	Jul	2 200 392	1 311 098	710 118	1 452 587	5 674 195
	Aug	2 180 837	1 370 074	756 789	1 473 422	5 781 123
	Sep	2 219 856	1 336 260	748 158	1 514 618	5 818 893
	Oct	2 239 218	1 379 429	765 630	1 509 018	5 893 295
	Nov	2 191 214	1 349 899	784 835	1 543 720	5 868 668
	Dec	2 219 639	1 298 221	715 431	1 472 748	5 706 038
	Total	24 939 455	14 477 143	8 746 402	17 671 146	65 834 147
2000	Jan	2 064 423	1 292 342	742 236	1 457 490	5 556 491
	Feb	2 488 810	1 455 939	864 797	1 599 971	6 408 818
	Mar	2 582 654	1 380 169	809 782	1 585 135	6 357 740
	Apr	2 379 951	1 254 377	775 696	1 524 184	5 934 209
	May	2 786 602	1 404 441	854 159	1 712 834	6 788 036
	Jun	2 826 490	1 506 153	890 550	1 714 465	6 937 659
	Jul	2 888 756	1 574 009	852 499	1 714 341	7 029 605
	Aug	2 942 588	1 725 216	900 012	1 773 823	7 341 639
	Sep	2 910 104	1 647 622	868 805	1 733 145	7 159 676
	Oct	2 838 360	1 664 649	883 622	1 795 422	7 182 053
	Nov	2 940 836	1 811 064	901 495	1 867 747	7 521 142
	Dec	2 958 820	1 603 974	779 168	1 711 577	7 053 538
	Total	32 607 694	18 319 955	10 122 821	20 190 134	81 270 606
2001	Jan	2 908 537	1 696 330	828 287	1 753 344	7 186 499
	Feb	3 280 650	1 726 607	903 335	1 790 658	7 701 250
	Mar	3 443 430	1 747 321	914 613	1 744 920	7 850 284
	Apr	2 857 544	1 627 264	800 975	1 740 115	7 025 898
	May	3 028 595	1 890 136	924 389	1 873 184	7 716 304
	June	3 293 718	1 841 047	886 847	1 861 882	7 883 494
	July	3 149 898	2 015 770	895 706	1 913 855	7 975 229

Table 2 - Percentage change in the actual values of motor trading income according to type of income

Year ^{1/} and month ^{2/}		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	-9,8	9,7	9,6	-1,5	-1,4
	Feb	-5,7	4,7	1,9	-2,2	-1,7
	Mar	-6,5	12,0	4,3	-1,0	-0,1
	Apr	-7,5	6,8	3,4	-5,9	-3,0
	May	-1,3	12,8	6,2	-3,4	1,7
	Jun	-4,2	5,9	0,5	-5,8	-2,1
	Jul	-4,2	27,7	-15,7	-7,9	-1,2
	Aug	9,0	34,9	9,8	-2,6	10,8
	Sep	23,8	30,4	6,8	2,5	16,5
	Oct	18,0	17,6	3,5	-0,8	10,6
	Nov	16,0	13,7	5,7	1,7	10,0
	Dec	16,2	27,2	-15,3	1,3	9,1
	Total	3,0	17,0	1,1	-2,2	4,0
2000	Jan	10,9	29,0	6,8	3,0	11,7
	Feb	23,3	31,9	17,3	11,3	21,0
	Mar	24,9	22,5	11,7	9,1	18,4
	Apr	27,1	19,7	11,5	4,7	17,0
	May	40,5	29,9	18,4	14,9	28,7
	Jun	49,9	40,5	28,8	18,0	36,0
	Jul	31,3	20,1	20,1	18,0	23,9
	Aug	34,9	25,9	18,9	20,4	27,0
	Sep	31,1	23,3	16,1	14,4	23,0
	Oct	26,8	20,7	15,4	19,0	21,9
	Nov	34,2	34,2	14,9	21,0	28,1
	Dec	33,3	23,6	8,9	16,2	23,6
	Total	30,7	26,5	15,7	14,3	23,4
2001	Jan	40,9	31,3	11,6	20,3	29,3
	Feb	31,9	18,6	4,5	11,9	20,2
	Mar	33,3	26,6	12,9	10,1	23,5
	Apr	20,1	29,7	3,3	14,2	18,4
	May	8,7	34,6	8,2	9,4	13,7
	June	16,5	22,2	-0,4	8,6	13,6
	July	9,0	28,1	5,5	11,6	13,5

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 3 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
1999					
Jan	1 998 360	1 052 714	730 535	1 471 687	5 253 296
Feb	1 962 175	1 080 483	699 605	1 458 492	5 200 755
Mar	1 971 381	1 152 445	721 314	1 484 934	5 330 074
Apr	1 983 106	1 144 683	726 073	1 478 338	5 332 200
May	1 978 029	1 124 998	716 019	1 454 427	5 273 473
Jun	1 872 942	1 091 691	699 361	1 441 481	5 105 475
Jul	2 082 555	1 277 366	705 036	1 431 215	5 496 172
Aug	2 124 979	1 301 944	732 767	1 453 127	5 612 817
Sep	2 218 300	1 318 834	746 664	1 520 381	5 804 179
Oct	2 218 849	1 297 627	742 381	1 470 840	5 729 697
Nov	2 227 095	1 236 054	755 877	1 493 778	5 712 804
Dec	2 316 037	1 364 674	775 435	1 517 780	5 973 926
2000					
Jan	2 214 559	1 361 155	779 710	1 517 782	5 874 551
Feb	2 416 594	1 428 928	814 862	1 624 750	6 291 163
Mar	2 443 818	1 404 165	798 934	1 614 847	6 270 124
Apr	2 537 377	1 385 431	820 202	1 547 381	6 285 177
May	2 779 621	1 466 812	843 240	1 667 138	6 758 510
Jun	2 802 447	1 533 049	899 452	1 696 139	6 925 747
Jul	2 745 965	1 528 810	855 065	1 688 913	6 811 456
Aug	2 860 328	1 637 840	869 337	1 748 643	7 114 936
Sep	2 893 209	1 624 704	866 840	1 744 241	7 127 330
Oct	2 838 401	1 568 979	860 347	1 755 158	7 022 868
Nov	2 993 085	1 655 201	869 208	1 807 035	7 324 793
Dec	3 065 757	1 680 111	842 723	1 765 894	7 355 499
2001					
Jan	3 126 612	1 788 509	870 805	1 827 465	7 613 374
Feb	3 189 169	1 696 049	849 418	1 818 411	7 552 999
Mar	3 253 792	1 772 030	901 880	1 775 330	7 703 016
Apr	3 055 212	1 807 673	849 332	1 768 074	7 480 421
May	3 018 423	1 979 206	911 184	1 822 293	7 731 528
June	3 261 664	1 878 498	895 192	1 839 711	7 875 065
July	3 000 753	1 952 493	901 417	1 887 173	7 741 836

Table 4 - Percentage change in the seasonally adjusted values of motor trading income according to type of income

Year And month ^{1/}		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
1999	Jan	-0,6	-2,6	-20,2	-1,5	-4,5
	Feb	-1,8	2,6	-4,2	-0,9	-1,0
	Mar	0,5	6,7	3,1	1,8	2,5
	Apr	0,6	-0,7	0,7	-0,4	0,0
	May	-0,3	-1,7	-1,4	-1,6	-1,1
	Jun	-5,3	-3,0	-2,3	-0,9	-3,2
	Jul	11,2	17,0	0,8	-0,7	7,7
	Aug	2,0	1,9	3,9	1,5	2,1
	Sep	4,4	1,3	1,9	4,6	3,4
	Oct	0,0	-1,6	-0,6	-3,3	-1,3
	Nov	0,4	-4,7	1,8	1,6	-0,3
	Dec	4,0	10,4	2,6	1,6	4,6
2000	Jan	-4,4	-0,3	0,6	0,0	-1,7
	Feb	9,1	5,0	4,5	7,0	7,1
	Mar	1,1	-1,7	-2,0	-0,6	-0,3
	Apr	3,8	-1,3	2,7	-4,2	0,2
	May	9,5	5,9	2,8	7,7	7,5
	Jun	0,8	4,5	6,7	1,7	2,5
	Jul	-2,0	-0,3	-4,9	-0,4	-1,7
	Aug	4,2	7,1	1,7	3,5	4,5
	Sep	1,1	-0,8	-0,3	-0,3	0,2
	Oct	-1,9	-3,4	-0,7	0,6	-1,5
	Nov	5,4	5,5	1,0	3,0	4,3
	Dec	2,4	1,5	-3,0	-2,3	0,4
2001	Jan	2,0	6,5	3,3	3,5	3,5
	Feb	2,0	-5,2	-2,5	-0,5	-0,8
	Mar	2,0	4,5	6,2	-2,4	2,0
	Apr	-6,1	2,0	-5,8	-0,4	-2,9
	May	-1,2	9,5	7,3	3,1	3,4
	June	8,1	-5,1	-1,8	1,0	1,9
	July	-8,0	3,6	0,7	2,6	-1,7

^{1/} The percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month expressed as a percentage.

Table 5 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R '000)

Year and month	Other trading income			Total cash and credit sale transactions of vehicles
	Sales of spares and accessories	Miscellaneous	Total other trading income	
1999				
Jan	764 067	650 427	1 414 494	2 863 412
Feb	785 715	652 458	1 438 173	3 121 878
Mar	812 306	640 202	1 452 508	3 194 419
Apr	746 731	709 562	1 456 293	2 919 601
May	806 733	684 074	1 490 807	3 063 863
Jun	758 058	694 700	1 452 758	2 957 288
Jul	795 940	656 647	1 452 587	3 511 490
Aug	779 468	693 954	1 473 422	3 550 911
Sep	823 858	690 760	1 514 618	3 556 116
Oct	777 550	731 468	1 509 018	3 618 647
Nov	801 857	741 863	1 543 720	3 541 113
Dec	734 404	738 344	1 472 748	3 517 860
Total	9 386 687	8 284 459	17 671 146	39 416 599
2000				
Jan	709 426	748 064	1 457 490	3 356 765
Feb	784 985	814 986	1 599 971	3 944 049
Mar	770 537	814 598	1 585 135	3 962 823
Apr	721 044	803 140	1 524 184	3 634 328
May	857 744	855 090	1 712 834	4 191 043
Jun	858 388	856 077	1 714 465	4 332 643
Jul	849 576	864 765	1 714 341	4 462 765
Aug	869 463	904 360	1 773 823	4 667 804
Sep	823 711	909 434	1 733 145	4 557 726
Oct	848 439	946 983	1 795 422	4 503 009
Nov	884 693	983 055	1 867 747	4 751 900
Dec	758 836	952 741	1 711 577	4 562 794
Total	9 736 842	10 453 293	20 190 134	50 927 649
2001				
Jan	816 582	936 762	1 753 344	4 604 867
Feb	853 837	936 821	1 790 658	5 007 257
Mar	851 480	893 440	1 744 920	5 190 751
Apr	794 317	945 798	1 740 115	4 484 808
May	898 281	974 903	1 873 184	4 918 731
June	869 384	992 498	1 861 882	5 134 765
July	880 162	1 033 693	1 913 855	5 165 667

Table 6 - Percentage change in the values of other trading income and cash and credit sale transactions of vehicles

Year ^{1/} and month ^{2/}	Other trading income			Total cash and credit sale transactions of vehicles
	Sales of spares and accessories	Miscellaneous	Total other trading income	
1999				
Jan	-2,2	-0,5	-1,5	-3,8
Feb	-1,8	-2,7	-2,2	-2,3
Mar	-1,8	0,0	-1,0	-0,7
Apr	-10,2	-0,9	-5,9	-2,9
May	-6,2	0,2	-3,4	3,2
Jun	-13,7	4,7	-5,8	-0,8
Jul	-12,2	-2,0	-7,9	5,7
Aug	-7,2	3,2	-2,6	17,8
Sep	1,5	3,7	2,5	26,2
Oct	-7,3	7,1	-0,8	17,9
Nov	-4,7	7,8	1,7	15,1
Dec	-5,6	9,3	1,3	20,0
Total	-6,1	2,5	-2,2	7,8
2000				
Jan	-7,2	15,0	3,0	17,2
Feb	-0,1	24,9	11,3	26,3
Mar	-5,1	27,2	9,1	24,1
Apr	-3,4	13,2	4,7	24,5
May	6,3	25,0	14,9	36,8
Jun	13,2	23,2	18,0	46,5
Jul	6,7	31,7	18,0	27,1
Aug	11,5	30,3	20,4	31,5
Sep	0,0	31,7	14,4	28,2
Oct	9,1	29,5	19,0	24,4
Nov	10,3	32,5	21,0	34,2
Dec	3,3	29,0	16,2	29,7
Total	3,7	26,2	14,3	29,2
2001				
Jan	15,1	25,2	20,3	37,2
Feb	8,8	14,9	11,9	27,0
Mar	10,5	9,7	10,1	31,0
Apr	10,2	17,8	14,2	23,4
May	4,7	14,0	9,4	17,4
June	1,3	15,9	8,6	18,5
July	3,6	19,5	11,6	15,8

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 7 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
1999	Jan	2 082 526	743 685	22 204	14 997	2 863 412
	Feb	2 258 089	826 314	17 134	20 340	3 121 878
	Mar	2 301 408	856 817	17 623	18 571	3 194 419
	Apr	2 140 071	748 930	14 522	16 077	2 919 601
	May	2 251 701	780 070	14 149	17 943	3 063 863
	Jun	2 129 642	782 664	23 393	21 588	2 957 288
	Jul	2 555 823	915 049	21 081	19 538	3 511 490
	Aug	2 595 410	914 401	22 273	18 826	3 550 911
	Sep	2 555 940	966 247	16 637	17 293	3 556 116
	Oct	2 750 092	825 024	17 305	26 226	3 618 647
	Nov	2 696 979	802 514	17 828	23 793	3 541 113
	Dec	2 666 842	817 694	19 143	14 180	3 517 860
	Total	28 984 523	9 979 409	223 292	229 372	39 416 599
2000	Jan	2 430 453	881 025	20 899	24 388	3 356 765
	Feb	2 759 660	1 138 405	21 250	24 735	3 944 049
	Mar	2 885 116	1 046 455	14 135	17 117	3 962 823
	Apr	2 669 863	928 275	17 664	18 526	3 634 328
	May	3 040 772	1 113 234	20 492	16 545	4 191 043
	Jun	3 113 824	1 181 638	20 862	16 319	4 332 643
	Jul	3 249 259	1 180 684	17 902	14 920	4 462 765
	Aug	3 365 748	1 264 997	17 530	19 530	4 667 804
	Sep	3 294 823	1 223 340	17 725	21 838	4 557 726
	Oct	3 250 142	1 214 311	15 459	23 097	4 503 009
	Nov	3 486 152	1 215 416	23 686	26 646	4 751 900
	Dec	3 391 355	1 123 798	22 202	25 439	4 562 794
	Total	36 937 167	13 511 578	229 806	249 100	50 927 649
2001	Jan	3 551 660	1 011 742	19 598	21 867	4 604 867
	Feb	3 723 915	1 244 088	16 720	22 534	5 007 257
	Mar	3 826 739	1 325 052	16 834	22 126	5 190 751
	Apr	3 380 350	1 069 876	14 293	20 289	4 484 808
	May	3 763 813	1 170 123	17 104	17 691	4 918 731
	June	3 809 373	1 288 962	16 245	20 185	5 134 765
	July	3 873 052	1 244 430	18 252	29 934	5 165 668

Table 8 - Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
1999	Jan	-9,3	15,0	88,7	-28,9	-3,8
	Feb	-3,8	2,1	57,8	-25,2	-2,3
	Mar	-2,5	4,0	20,6	-2,3	-0,7
	Apr	-2,4	-4,7	2,3	18,4	-2,9
	May	6,4	-4,4	-8,9	-9,2	3,2
	Jun	-2,8	4,0	40,4	12,7	-0,8
	Jul	5,5	6,8	39,3	-31,7	5,7
	Aug	19,5	13,7	64,6	-29,0	17,8
	Sep	24,6	33,1	-14,7	-16,7	26,2
	Oct	26,8	-3,5	-15,8	5,5	17,9
	Nov	22,6	-3,3	-11,6	-14,0	15,1
	Dec	26,0	6,7	-17,0	-40,0	20,0
	Total	8,8	5,3	14,2	-15,6	7,8
2000	Jan	16,7	18,5	-5,9	62,6	17,2
	Feb	22,2	37,8	24,0	21,6	26,3
	Mar	25,4	22,1	-19,8	-7,8	24,1
	Apr	24,8	23,9	21,6	15,2	24,5
	May	35,0	42,7	44,8	-7,8	36,8
	Jun	46,2	51,0	-10,8	-24,4	46,5
	Jul	27,1	29,0	-15,1	-23,6	27,1
	Aug	29,7	38,3	-21,3	3,7	31,5
	Sep	28,9	26,6	6,5	26,3	28,2
	Oct	18,2	47,2	-10,7	-11,9	24,4
	Nov	29,3	51,5	32,9	12,0	34,2
	Dec	27,2	37,4	16,0	79,4	29,7
	Total	27,4	35,4	2,9	8,6	29,2
2001	Jan	46,1	14,8	-6,2	-10,3	37,2
	Feb	34,9	9,3	-21,3	-8,9	27,0
	Mar	32,6	26,6	19,1	29,3	31,0
	Apr	26,6	15,3	-19,1	9,5	23,4
	May	23,8	5,1	-16,5	6,9	17,4
	June	22,3	9,1	-22,1	23,7	18,5
	July	19,2	5,4	2,0	100,6	15,8

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 9 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
1999 Jan	1 275 534	553 724	20 786	11 767	1 861 811
Feb	1 373 605	612 061	16 130	16 582	2 018 379
Mar	1 391 404	645 158	15 982	15 590	2 068 134
Apr	1 291 885	553 682	13 155	13 066	1 871 789
May	1 373 083	581 874	12 918	15 036	1 982 911
Jun	1 269 296	576 125	21 706	18 147	1 885 275
Jul	1 509 646	655 037	19 906	15 804	2 200 392
Aug	1 500 852	644 432	20 132	15 420	2 180 837
Sep	1 468 229	721 893	15 504	14 231	2 219 856
Oct	1 606 966	596 022	14 060	22 170	2 239 218
Nov	1 553 875	602 573	14 967	19 800	2 191 214
Dec	1 579 864	611 435	16 689	11 650	2 219 639
Total	17 194 239	7 354 016	201 935	189 263	24 939 455
2000 Jan	1 360 898	663 558	19 087	20 880	2 064 423
Feb	1 644 221	804 117	18 486	21 287	2 488 110
Mar	1 759 944	796 821	12 943	12 946	2 582 654
Apr	1 622 741	728 158	15 903	13 149	2 379 951
May	1 891 846	863 225	19 194	12 337	2 786 602
Jun	1 875 898	918 190	19 037	13 365	2 826 490
Jul	1 923 433	935 947	17 186	12 190	2 888 756
Aug	1 938 703	972 987	16 372	14 527	2 942 588
Sep	1 912 089	966 101	16 848	15 066	2 910 104
Oct	1 861 188	944 942	14 606	17 624	2 838 360
Nov	1 966 328	930 690	22 604	21 214	2 940 836
Dec	2 040 584	877 070	20 849	20 317	2 958 820
Total	21 797 873	10 401 806	213 115	194 902	32 607 694
2001 Jan	2 099 472	772 508	18 916	17 641	2 908 537
Feb	2 256 294	990 638	15 976	17 742	3 280 650
Mar	2 360 524	1 048 951	15 910	18 045	3 443 430
Apr	2 000 331	827 741	13 460	16 012	2 857 544
May	2 102 127	896 775	16 514	13 179	3 028 595
June	2 218 223	1 044 485	15 333	15 677	3 293 718
July	2 189 330	920 537	17 194	22 837	3 149 898

Table 10 - Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
1999	Jan	-15,8	6,4	81,6	-30,2	-9,8
	Feb	-7,1	-2,8	62,6	-24,6	-5,7
	Mar	-9,0	-1,3	25,5	-2,6	-6,5
	Apr	-5,9	-11,8	-5,2	27,4	-7,5
	May	4,2	-11,9	-10,2	-10,7	-1,3
	Jun	-5,4	-3,3	37,6	14,7	-4,2
	Jul	-3,4	-5,5	35,5	-36,4	-4,2
	Aug	12,3	2,2	54,3	-24,9	9,0
	Sep	21,2	32,4	-18,7	-21,0	23,8
	Oct	32,4	-7,5	-28,9	15,2	18,0
	Nov	24,9	-0,2	-15,4	-15,9	16,0
	Dec	23,5	4,0	-23,1	-43,4	16,2
	Total	4,8	-0,5	9,7	-15,7	3,0
2000	Jan	6,7	19,8	-8,2	77,4	10,9
	Feb	19,7	31,4	14,6	28,4	23,3
	Mar	26,5	23,5	-19,0	-17,0	24,9
	Apr	25,6	31,5	20,9	0,6	27,1
	May	37,8	48,4	48,6	-18,0	40,5
	Jun	47,8	59,4	-12,3	-26,4	49,9
	Jul	27,4	42,9	-13,7	-22,9	31,3
	Aug	29,2	51,0	-18,7	-5,8	34,9
	Sep	30,2	33,8	8,7	5,9	31,1
	Oct	15,8	58,5	3,9	-20,5	26,8
	Nov	26,5	54,5	51,0	7,1	34,2
	Dec	29,2	43,4	24,9	74,4	33,3
	Total	26,8	41,4	5,5	3,0	30,7
2001	Jan	54,3	16,4	-0,9	-15,5	40,9
	Feb	37,2	23,2	-13,6	-16,7	31,9
	Mar	34,1	31,6	22,9	39,4	33,3
	Apr	23,3	13,7	-15,4	21,8	20,1
	May	11,1	3,9	-14,0	6,8	8,7
	June	18,2	13,8	-19,5	17,3	16,5
	July	13,8	-1,6	0,0	87,3	9,0

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 11 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R '000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
1999	Jan	806 992	189 961	1 418	3 230	1 001 601
	Feb	884 484	214 253	1 004	3 758	1 103 499
	Mar	910 004	211 659	1 641	2 981	1 126 285
	Apr	848 186	195 248	1 367	3 011	1 047 812
	May	878 618	198 196	1 231	2 907	1 080 952
	Jun	860 346	206 539	1 687	3 441	1 072 013
	Jul	1 046 177	260 012	1 175	3 734	1 311 098
	Aug	1 094 558	269 969	2 141	3 406	1 370 074
	Sep	1 087 711	244 354	1 133	3 062	1 336 260
	Oct	1 143 126	229 002	3 245	4 056	1 379 429
	Nov	1 143 104	199 941	2 861	3 993	1 349 899
	Dec	1 086 978	206 259	2 454	2 530	1 298 221
	Total	11 790 284	2 625 393	21 357	40 109	14 477 143
2000	Jan	1 069 555	217 467	1 812	3 508	1 292 342
	Feb	1 115 439	334 288	2 764	3 448	1 455 939
	Mar	1 125 172	249 634	1 192	4 171	1 380 169
	Apr	1 047 122	200 117	1 761	5 377	1 254 377
	May	1 148 926	250 009	1 298	4 208	1 404 441
	Jun	1 237 926	263 448	1 825	2 954	1 506 153
	Jul	1 325 826	244 737	716	2 730	1 574 009
	Aug	1 427 045	292 010	1 158	5 003	1 725 216
	Sep	1 382 734	257 239	877	6 772	1 647 622
	Oct	1 388 954	269 369	853	5 473	1 664 649
	Nov	1 519 824	284 726	1 082	5 432	1 811 064
	Dec	1 350 771	246 728	1 353	5 122	1 603 974
	Total	15 139 294	3 109 772	16 691	54 198	18 319 955
2001	Jan	1 452 188	239 234	682	4 226	1 696 330
	Feb	1 467 621	253 450	744	4 792	1 726 607
	Mar	1 466 215	276 101	924	4 081	1 747 321
	Apr	1 380 019	242 135	833	4 277	1 627 264
	May	1 661 686	273 348	590	4 512	1 890 136
	June	1 591 150	244 477	912	4 508	1 841 047
	July	1 683 722	323 893	1 058	7 097	2 015 770

Table 12 - Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
1999 Jan	3,2	50,3	340,4	-23,7	9,7
Feb	1,9	19,2	6,6	-28,0	4,7
Mar	9,5	24,6	-12,6	-0,6	12,0
Apr	3,4	23,8	325,9	-9,6	6,8
May	10,0	27,2	6,6	-1,1	12,8
Jun	1,2	31,3	90,4	3,1	5,9
Jul	21,9	58,5	165,2	-0,6	27,7
Aug	31,0	55,4	339,6	-43,0	34,9
Sep	29,4	34,9	156,3	11,2	30,4
Oct	19,6	8,8	314,4	-27,8	17,6
Nov	19,7	-11,6	15,1	-3,2	13,7
Dec	29,8	15,4	80,4	-17,8	27,2
Total	15,2	26,2	85,6	-15,3	17,0
2000 Jan	32,5	14,5	27,8	8,6	29,0
Feb	26,1	56,0	175,3	-8,2	31,9
Mar	23,6	17,9	-27,4	39,9	22,5
Apr	23,5	2,5	28,8	78,6	19,7
May	30,8	26,1	5,4	44,8	29,9
Jun	43,9	27,6	8,2	-14,2	40,5
Jul	26,7	-5,9	-39,1	-26,9	20,1
Aug	30,4	8,2	-45,9	46,9	25,9
Sep	27,1	5,3	-22,6	121,2	23,3
Oct	21,5	17,6	-73,7	34,9	20,7
Nov	33,0	42,4	-62,2	36,0	34,2
Dec	24,3	19,6	-44,9	102,5	23,6
Total	28,4	18,4	-21,8	35,1	26,5
2001 Jan	35,8	10,0	-62,4	20,5	31,3
Feb	31,6	-24,2	-73,1	39,0	18,6
Mar	30,3	10,6	-22,5	-2,2	26,6
Apr	31,8	21,0	-52,7	-20,5	29,7
May	44,6	9,3	-54,5	7,2	34,6
June	28,5	-7,2	-50,0	52,6	22,2
July	27,0	32,3	47,8	160,0	28,1

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 13 - Total number of new and used vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other vehicles	Total number of new and used vehicles sold
1999	Jan	35 391	10 347	1 304	1 017	48 059
	Feb	37 100	10 622	988	1 167	49 877
	Mar	38 815	10 916	1 024	1 230	51 985
	Apr	35 406	9 900	986	1 143	47 435
	May	36 699	10 561	932	1 130	49 322
	Jun	35 010	10 347	1 503	1 219	48 079
	Jul	41 590	12 143	1 365	466	55 564
	Aug	42 540	11 456	1 628	685	56 309
	Sep	40 749	12 738	1 678	1 119	56 284
	Oct	41 844	10 451	944	1 583	54 822
	Nov	40 669	9 897	1 000	1 375	52 941
	Dec	40 234	10 063	1 014	1 273	52 584
	Total	466 047	129 441	14 366	13 407	623 261
	2000	Jan	35 708	10 291	1 147	1 551
Feb		38 260	11 959	1 023	1 512	52 754
Mar		40 773	11 192	791	1 381	54 137
Apr		35 702	8 998	868	992	46 560
May		41 466	10 611	960	815	53 852
Jun		41 991	11 327	966	937	55 221
Jul		42 156	11 111	777	727	54 771
Aug		43 841	11 757	826	847	57 271
Sep		42 787	10 905	821	921	55 434
Oct		42 048	11 853	805	1 243	55 949
Nov		43 656	11 149	941	912	56 658
Dec		40 668	10 316	867	916	52 767
Total		489 056	131 468	10 792	12 754	644 070
2001		Jan	42 497	9 607	803	895
	Feb	44 785	10 715	758	542	56 800
	Mar	44 214	11 390	675	786	57 065
	Apr	39 594	9 367	576	666	50 203
	May	42 278	10 106	700	576	53 660
	June	43 565	11 702	644	604	56 515
	July	44 050	11 471	661	592	56 774

Table 14 - Percentage change in the number of new and used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
1999					
Jan	-19,8	11,3	22,0	-30,0	-14,1
Feb	-16,3	-7,9	1,8	-23,0	-14,5
Mar	-12,5	-7,7	-16,0	-14,6	-11,7
Apr	-12,9	-9,7	-14,1	2,5	-11,9
May	-9,8	-7,4	-16,5	0,8	-9,2
Jun	-17,6	-1,2	24,6	-8,3	-13,3
Jul	-6,1	4,9	25,8	-66,5	-4,7
Aug	10,3	7,4	58,2	-50,7	9,0
Sep	8,2	27,5	55,2	-20,1	12,3
Oct	6,4	-11,0	-26,0	-4,5	1,5
Nov	4,6	-10,7	-21,9	-6,3	0,5
Dec	8,5	-7,9	-28,2	-16,8	3,2
Total	-5,3	-1,6	3,4	-20,2	-4,8
2000					
Jan	0,9	-0,6	-12,0	52,5	1,3
Feb	3,1	12,6	3,5	29,6	5,8
Mar	5,0	2,5	-22,8	12,3	4,1
Apr	0,8	-9,1	-12,8	-13,2	-1,8
May	13,0	0,5	3,0	-27,9	9,2
Jun	19,9	9,5	-35,7	-23,1	14,9
Jul	1,4	-8,5	-43,1	56,0	-1,4
Aug	3,1	2,6	-49,3	23,6	1,7
Sep	5,0	-14,4	-51,1	-17,7	-1,5
Oct	0,5	13,4	-14,7	-21,5	2,1
Nov	7,3	12,7	-5,9	-33,7	7,0
Dec	1,1	2,5	-14,5	-28,0	0,3
Total	4,9	1,6	-24,9	-4,9	3,3
2001					
Jan	19,0	-6,6	-30,0	-42,3	10,5
Feb	17,1	-10,4	-25,9	-64,2	7,7
Mar	8,4	1,8	-14,7	-43,1	5,4
Apr	10,9	4,1	-33,6	-32,9	7,8
May	2,0	-4,8	-27,1	-29,3	-0,4
June	3,7	3,3	-33,3	-35,5	2,3
July	4,5	3,2	-14,9	-18,6	3,7

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 15 - Number of new vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
1999	Jan	16 456	5 973	1 219	918	24 566
	Feb	17 380	6 026	915	1 079	25 400
	Mar	18 317	6 517	929	1 149	26 912
	Apr	16 274	5 784	900	1 061	24 019
	May	17 119	6 260	867	1 033	25 279
	Jun	15 929	6 033	1 407	1 122	24 491
	Jul	18 232	7 272	1 307	368	27 179
	Aug	17 636	6 626	1 520	571	26 353
	Sep	17 495	7 245	1 607	1 014	27 361
	Oct	18 003	5 984	774	1 450	26 211
	Nov	17 569	6 078	840	1 235	25 722
	Dec	18 035	6 072	895	1 187	26 189
	Total	208 445	75 870	13 180	12 187	309 682
	2000	Jan	14 661	6 527	1 045	1 423
Feb		16 557	7 431	889	1 368	26 245
Mar		19 136	7 190	707	1 156	28 189
Apr		16 637	6 110	758	672	24 177
May		19 939	6 911	887	701	28 438
Jun		19 250	7 602	887	814	28 553
Jul		19 558	7 457	731	633	28 379
Aug		19 811	7 865	751	742	29 169
Sep		19 629	7 252	768	781	28 430
Oct		18 717	7 660	756	1 134	28 267
Nov		19 229	7 415	867	799	28 310
Dec		18 737	6 714	792	817	27 060
Total		221 861	86 134	9 838	11 040	328 873
2001		Jan	19 212	6 213	760	797
	Feb	21 746	7 010	717	432	29 905
	Mar	21 710	7 573	619	681	30 583
	Apr	18 350	6 009	529	566	25 454
	May	19 233	6 755	653	461	27 102
	June	19 983	7 843	591	503	28 920
	July	19 452	7 304	604	474	27 834

Table 16 - Percentage change in the number of new vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
1999 Jan	-31,8	-4,2	17,3	-27,3	-24,8
Feb	-23,1	-19,5	4,7	-17,0	-21,3
Mar	-22,2	-12,9	-15,6	-10,2	-19,4
Apr	-21,2	-18,1	-19,3	9,6	-19,4
May	-16,5	-18,0	-15,7	2,2	-16,3
Jun	-19,9	-9,0	23,9	-7,5	-15,2
Jul	-21,4	-3,8	26,2	-71,3	-17,8
Aug	-4,4	2,2	54,5	-52,4	-2,8
Sep	2,3	25,5	56,3	-21,3	8,6
Oct	6,5	-11,3	-35,7	-2,4	-0,5
Nov	2,7	-3,9	-28,3	-6,7	-0,8
Dec	5,3	-13,9	-32,6	-16,6	-2,8
Total	-13,6	-8,0	1,0	-18,9	-12,0
2000 Jan	-10,9	9,3	-14,3	55,0	-3,7
Feb	-4,7	23,3	-2,8	26,8	3,3
Mar	4,5	10,3	-23,9	-0,6	4,7
Apr	2,2	5,6	-15,8	-36,7	0,7
May	16,5	10,4	2,3	-32,1	12,5
Jun	20,8	26,0	-37,0	-27,5	16,6
Jul	7,3	2,5	-44,1	72,0	4,4
Aug	12,3	18,7	-50,6	29,9	10,7
Sep	12,2	0,1	-52,2	-23,0	3,9
Oct	4,0	28,0	-2,3	-21,8	7,8
Nov	9,4	22,0	3,2	-35,3	10,1
Dec	3,9	10,6	-11,5	-31,2	3,3
Total	6,4	13,5	-25,4	-9,4	6,2
2001 Jan	31,0	-4,8	-27,3	-44,0	14,1
Feb	31,3	-5,7	-19,3	-68,4	13,9
Mar	13,5	5,3	-12,4	-41,1	8,5
Apr	10,3	-1,7	-30,2	-15,8	5,3
May	-3,5	-2,3	-26,4	-34,2	-4,7
June	3,8	3,2	-33,4	-38,2	1,3
July	-0,5	-2,1	-17,4	-25,1	-1,9

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 17 - Number of used vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
1999 Jan	18 935	4 374	85	99	23 493
Feb	19 720	4 596	73	88	24 477
Mar	20 498	4 399	95	81	25 073
Apr	19 132	4 116	86	82	23 416
May	19 580	4 301	65	97	24 043
Jun	19 081	4 314	96	97	23 588
Jul	23 358	4 871	58	98	28 385
Aug	24 904	4 830	108	114	29 956
Sep	23 254	5 493	71	105	28 923
Oct	23 841	4 467	170	133	28 611
Nov	23 100	3 819	160	140	27 219
Dec	22 199	3 991	119	86	26 395
Total	257 602	53 571	1 186	1 220	313 579
2000 Jan	21 047	3 763	102	128	25 040
Feb	21 703	4 528	134	144	26 509
Mar	21 637	4 002	84	225	25 948
Apr	19 065	2 888	110	320	22 383
May	21 527	3 700	73	114	25 414
Jun	22 741	3 725	79	123	26 668
Jul	22 598	3 654	46	94	26 392
Aug	24 030	3 892	75	105	28 102
Sep	23 158	3 653	53	140	27 004
Oct	23 331	4 193	49	109	27 682
Nov	24 426	3 734	74	113	28 348
Dec	21 931	3 602	75	99	25 707
Total	267 195	45 334	954	1 714	315 197
2001 Jan	23 285	3 394	43	98	26 820
Feb	23 039	3 705	41	110	26 895
Mar	22 504	3 817	56	105	26 482
Apr	21 244	3 358	47	100	24 749
May	23 045	3 351	47	115	26 558
June	23 582	3 859	53	101	27 595
July	24 598	4 167	57	118	28 940

Table 18 - Percentage change in the number of used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
1999					
Jan	-5,2	43,2	183,3	-47,9	1,0
Feb	-9,1	13,3	-24,7	-59,1	-6,1
Mar	-1,6	1,2	-19,5	-50,0	-1,5
Apr	-4,2	5,5	160,6	-44,2	-2,7
May	-2,9	14,0	-25,3	-11,8	-0,4
Jun	-15,5	12,4	37,1	-17,1	-11,4
Jul	10,9	21,3	18,4	-10,9	12,4
Aug	23,8	15,4	140,0	-40,0	22,1
Sep	13,1	30,2	34,0	-5,4	16,0
Oct	6,3	-10,5	139,4	-22,7	3,4
Nov	6,1	-19,7	48,1	-2,8	1,6
Dec	11,4	3,0	41,7	-19,6	10,0
Total	2,6	9,3	40,4	-31,3	3,6
2000					
Jan	11,2	-14,0	20,0	29,3	6,6
Feb	10,1	-1,5	83,6	63,6	8,3
Mar	5,6	-9,0	-11,6	177,8	3,5
Apr	-0,4	-29,8	27,9	290,2	-4,4
May	9,9	-14,0	12,3	17,5	5,7
Jun	19,2	-13,7	-17,7	26,8	13,1
Jul	-3,3	-25,0	-20,7	-4,1	-7,0
Aug	-3,5	-19,4	-30,6	-7,9	-6,2
Sep	-0,4	-33,5	-25,4	33,3	-6,6
Oct	-2,1	-6,1	-71,2	-18,0	-3,2
Nov	5,7	-2,2	-53,8	-19,3	4,1
Dec	-1,2	-9,7	-37,0	15,1	-2,6
Total	3,7	-15,4	-19,6	40,5	0,5
2001					
Jan	10,6	-9,8	-57,8	-23,4	7,1
Feb	6,2	-18,2	-69,4	-23,6	1,5
Mar	4,0	-4,6	-33,3	-53,3	2,1
Apr	11,4	16,3	-57,3	-68,8	10,6
May	7,1	-9,4	-35,6	0,9	4,5
June	3,7	3,6	-32,9	-17,9	3,5
July	8,9	14,0	23,9	25,5	9,7

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Additional information

Explanatory notes

- | | |
|--------------------------------------|--|
| Introduction | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> • income from the sales of new vehicles; • income from the sales of used vehicles; • workshop income; • other trading income; • cash and credit sale transactions of vehicles; and • the number of new and used vehicles sold. <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| Scope of the survey | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> • motor vehicle dealers, filling stations and workshops; • motor cycle dealers; • spares and accessories dealers; • retail tyre dealers; • automotive electricians; • radiator repairers; • panel beaters and spray painters; • other specialised motor repair services; and • other motor trade. |
| Classification | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p> |
| Statistical unit | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p> |
| Survey methodology and design | <p>6 All statistical units are stratified in the motor trade industry according to type of motor dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p> |

Seasonal adjustment	8	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	9	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
Trend	10	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
Reliability of estimates	11	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	12	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
Related publications	13	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> • Bulletin of Statistics. • SA Statistics. 												
Unpublished statistics	14	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
Rounding-off of figures	15	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
Symbols and abbreviations		<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
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Stats SA	Statistics South Africa													
VAT	Value Added Tax													

Technical note

Response rate	The response rate for the survey of the retail trade in motor vehicles and accessories for July 2001 is 81,8%.
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Glossary

Enterprise (firm)	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
Establishment (branch)	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
Miscellaneous trading income	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
Motor trading enterprise	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
Other vehicles	Other vehicles include caravans, trailers and tractors.
Percentage change	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
Reference month	Reference month for the survey means one calendar month. The reference month for this survey was July 2001.
Total motor trading income	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
Workshop income	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

For more information

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