

Retail trade in motor vehicles and accessories

January 2002

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Stats SA publishes approximately three hundred different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally, but also by international economic and social-scientific communities, Stats SA releases are published in English only.

Key figures regarding motor trading income for the month ended January 2002

Actual estimates			
R million	January 2002	% change between January 2001 and January 2002	% change between November 2000 to January 2001 and November 2001 to January 2002
Income from the sales of new vehicles	3 352	14,8	20,4
Income from the sales of used vehicles	2 250	32,3	24,4
Workshop income	981	17,4	9,7
Other trading income	1 973	12,9	7,3
Total motor trading income	8 557	18,8	16,9

Seasonally adjusted estimates			
R million	January 2002	% change between December 2001 and January 2002	% change between August 2001 to October 2001 and November 2001 to January 2002
Income from the sales of new vehicles	3 617	-8,5	17,6
Income from the sales of used vehicles	2 342	9,8	9,5
Workshop income	1 033	17,4	7,6
Other trading income	2 042	9,0	5,3
Total motor trading income	9 035	2,1	11,6

Key findings regarding motor trading income for the month ended January 2002

Total motor trading income increases

The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the three months ended January 2002 increased by 11,6% compared with the previous three months and the seasonally adjusted total motor trading income for January 2002 increased by 2,1% compared with December 2001.

The increase of 11,6% in the seasonally adjusted total motor trading income for the three months ended January 2002 compared with the previous three months was due to increases in the seasonally adjusted income from the sales of new vehicles (+17,6%), the income from the sales of used vehicles (+9,5%), workshop income (+7,6%) and income from 'other' trading (+5,3%).

The increase of 2,1% in the seasonally adjusted total motor trading income for January 2002 compared with December 2001 was due to increases in the seasonally adjusted income from workshops (+17,4%), income from the sales of used vehicles (+9,3%) and the income from 'other' trading (+5,3%) even though the income from the sales of new vehicles decreased by (-8,5%).

Key figures regarding the total number of vehicles sold for the month ended January 2002

Actual estimates	January 2002	% change between December 2001 and January 2002	% change between January 2001 and January 2002	% change between November 2000 to January 2001 and November 2001 to January 2002
Number of new vehicles sold	27 237	-14,0	0,9	7,1
Number of used vehicles sold	30 455	15,5	13,6	4,8
Total number of new and used vehicles sold	57 692	-0,6	7,2	6,0

Key findings regarding the total number of vehicles sold for the month ended January 2002

Total number of vehicles sold increases

The total number of new and used vehicles sold during January 2002 increased by 7,2% compared with January 2001. However, the total number of new and used vehicles sold during January 2002 decreased by 0,6% compared with December 2001.

The increase of 7,2% in the total number of new and used vehicles sold during January 2002 compared with January 2001 can be attributed to increases of 13,6% and 0,9% reflected in the number of used vehicles sold and the number of new vehicles sold, respectively.

The increase of 13,6% in the total number of used vehicles sold was mainly due to increases of 16,1% in the number of used commercial vehicles and buses sold and 12,6% in the number of used motor cars and minibuses sold.

The increase of 0,9% in the total number of new vehicles sold was mainly due to an increase of 7,4% in the number of new commercial vehicles and buses sold even though there was a decrease of 2,9% in the number of new motor cars and minibuses sold.

Key findings regarding the total number of vehicles sold for the year 2001

Total number of vehicles sold increases

The total number of vehicles sold during the year 2001 increased by 3,9% compared with the year 2000.

The increase of 3,9% in the total number of vehicles sold was due to an increase of 4,3% in the number of used vehicles sold and an increase of 3,5% in the number of new vehicles sold.

Figure 2 – Total number of vehicles sold according to type of vehicle sold during January 2002 compared with January 2001

Contents

Page

Notes	5
.....	
Tables	
Table 1 Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	8
Table 2 Percentage change in the actual values of motor trading income according to type of income	9
Table 3 Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	10
Table 4 Percentage change in the seasonally adjusted values of motor trading income according to type of income	11
Table 5 Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)	12
Table 6 Percentage change in the values of other trading income and cash and credit sale transactions of vehicles	13
Table 7 Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	14
Table 8 Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle	15
Table 9 Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	16
Table 10 Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle	17
Table 11 Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	18
Table 12 Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle	19
Table 13 Total number of new and used vehicles sold according to type of vehicle	20
Table 14 Percentage change in the number of new and used vehicles sold according to type of vehicle	21
Table 15 Number of new vehicles sold according to type of vehicle	22
Table 16 Percentage change in the number of new vehicles sold according to type of vehicle	23
Table 17 Number of used vehicles sold according to type of vehicle	24
Table 18 Percentage change in the number of used vehicles sold according to type of vehicle	25
Additional information	
Explanatory notes	26
Technical note	27
.....	
Glossary	28
.....	
For more information	29
.....	

Notes

Forthcoming issues	Issue	Expected release date
	February 2002	25 April 2002
	March 2002	23 May 2002
	April 2002	20 June 2002
	May 2002	25 July 2002
	June 2002	22 August 2002
	July 2002	26 September 2002
 Purpose of the survey	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 Re-engineered retail trade in motor vehicles and accessories	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	
 New sample	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.</p>	

Changes in the numbering of tables

It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

Table A - Title of table according to new and old numbers

New number (since July 2000)	Title of table	Old number (prior to May 2000)
Table 1	Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	Table 1
Table 2	Percentage change in the actual values of motor trading income according to type of income	Table 2
Table 3	Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	Table 3
Table 4	Percentage change in the seasonally adjusted values of motor trading income according to type of income	Table 4
Table 5	Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)	Table 5
Table 6	Percentage change in the values of other trading income and cash and credit sale transactions of vehicles	Table 6
Table 7	Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	Table 7
Table 8	Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle	New
Table 9	Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	Table 8
Table 10	Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle	New
Table 11	Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)	Table 9
Table 12	Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle	New
Table 13	Total number of new and used vehicles sold according to type of vehicle	Table 10
Table 14	Percentage change in the number of new and used vehicles sold according to type of vehicle	New
Table 15	Number of new vehicles sold according to type of vehicle	Table 11
Table 16	Percentage change in the number of new vehicles sold according to type of vehicle	Table 12
Table 17	Number of used vehicles sold according to type of vehicle	Table 13
Table 18	Percentage change in the number of used vehicles sold according to type of vehicle	Table 14

Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2000	Jan	2 058 959	1 290 841	742 701	1 451 141	5 543 642
	Feb	2 488 110	1 455 940	865 377	1 594 588	6 404 015
	Mar	2 582 651	1 380 169	820 381	1 569 285	6 352 486
	Apr	2 379 951	1 254 378	784 292	1 510 126	5 928 747
	May	2 790 616	1 406 265	863 617	1 699 218	6 759 716
	Jun	2 832 640	1 512 794	898 868	1 702 566	6 946 868
	Jul	2 896 738	1 578 268	859 195	1 703 913	7 038 114
	Aug	2 948 868	1 730 360	905 347	1 762 579	7 347 153
	Sep	2 917 187	1 650 928	875 382	1 722 743	7 166 240
	Oct	2 838 360	1 663 424	891 929	1 781 587	7 175 300
	Nov	2 940 836	1 809 839	910 237	1 859 006	7 519 918
	Dec	2 958 820	1 602 749	787 778	1 702 967	7 052 314
	Total	32 633 736	18 335 955	10 205 104	20 059 719	81 234 513
2001	Jan	2 918 943	1 700 807	835 784	1 747 188	7 202 722
	Feb	3 289 202	1 731 904	912 281	1 783 565	7 716 952
	Mar	3 450 131	1 759 419	928 640	1 756 789	7 894 979
	Apr	2 867 901	1 635 196	810 200	1 737 986	7 051 283
	May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
	June	3 300 450	1 849 284	888 122	1 842 999	7 880 855
	July	3 149 898	2 015 770	896 794	1 873 924	7 936 386
	Aug	3 140 369	2 049 533	905 058	1 870 111	7 965 071
	Sep	2 988 180	1 899 299	845 363	1 760 695	7 493 537
	Oct	3 295 763	2 248 440	960 468	1 889 234	8 393 905
	Nov	3 394 666	2 055 304	992 688	1 907 770	8 350 428
	Dec	3 870 046	2 053 806	806 464	1 814 713	8 545 029
	Total	38 701 365	22 896 752	10 716 083	21 854 192	94 168 392
2002	Jan	3 352 133	2 250 187	980 800	1 973 436	8 556 556

Table 2 - Percentage change in the actual values of motor trading income according to type of income

Year ^{1/} and month ^{2/}		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2000	Jan	10,6	28,9	6,8	2,6	11,5
	Feb	23,3	31,9	17,4	10,9	20,9
	Mar	24,9	22,5	13,2	8,0	18,3
	Apr	27,1	19,7	12,8	3,7	16,9
	May	40,5	30,1	19,7	14,0	28,1
	Jun	50,3	41,1	30,0	17,2	36,2
	Jul	31,6	20,4	21,0	17,3	24,0
	Aug	35,2	26,3	19,6	19,6	27,1
	Sep	31,4	23,5	17,0	13,7	23,2
	Oct	26,8	20,6	16,5	18,1	21,8
	Nov	34,2	34,1	16,0	20,4	28,1
	Dec	33,3	23,5	10,1	15,6	23,6
	Total	30,9	26,7	16,7	13,5	23,4
2001	Jan	41,8	31,8	12,5	20,4	29,9
	Feb	32,2	19,0	5,4	11,9	20,5
	Mar	33,6	27,5	13,2	11,9	24,3
	Apr	20,5	30,4	3,3	15,1	18,9
	May	8,8	35,0	8,2	10,0	14,5
	June	16,5	22,2	-1,2	8,2	13,4
	July	8,7	27,7	4,4	10,0	12,8
	Aug	6,5	18,4	0,0	6,1	8,4
	Sep	2,4	15,0	-3,4	2,2	4,6
	Oct	16,1	35,2	7,7	6,0	17,0
	Nov	15,4	13,6	9,1	2,6	11,0
	Dec	30,8	28,2	2,4	6,6	21,2
	Total	18,6	24,9	5,0	8,9	15,9
2002	Jan	14,8	32,3	17,4	12,9	18,8

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 3 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
2000 Jan	2 204 285	1 355 351	781 533	1 504 417	5 845 586
Feb	2 402 967	1 434 494	821 787	1 622 473	6 281 721
Mar	2 432 183	1 407 345	807 466	1 599 696	6 246 690
Apr	2 528 912	1 386 421	827 455	1 535 639	6 278 427
May	2 778 404	1 473 041	847 042	1 654 514	6 753 001
Jun	2 824 345	1 528 923	903 855	1 685 248	6 942 371
Jul	2 773 930	1 523 138	856 772	1 680 913	6 834 753
Aug	2 881 833	1 624 950	877 523	1 732 452	7 116 758
Sep	2 912 183	1 640 514	882 862	1 738 961	7 174 520
Oct	2 854 128	1 542 002	865 545	1 742 822	7 004 497
Nov	2 987 963	1 708 807	873 719	1 797 440	7 367 929
Dec	3 033 952	1 674 252	857 327	1 756 232	7 321 763
2001 Jan	3 138 136	1 777 924	880 489	1 809 239	7 605 788
Feb	3 176 252	1 709 154	864 936	1 814 754	7 565 096
Mar	3 242 203	1 789 481	912 966	1 787 853	7 732 503
Apr	3 053 942	1 818 364	856 660	1 768 241	7 497 207
May	3 017 835	1 994 493	914 047	1 818 343	7 744 718
June	3 287 375	1 871 389	891 368	1 821 177	7 871 309
July	3 023 785	1 939 882	896 180	1 849 605	7 709 452
Aug	3 068 789	1 915 046	876 395	1 837 143	7 697 373
Sep	2 974 467	1 884 422	853 663	1 779 343	7 491 895
Oct	3 329 136	2 084 288	932 721	1 851 929	8 198 074
Nov	3 454 027	1 956 387	952 797	1 844 176	8 207 387
Dec	3 954 449	2 143 586	879 432	1 873 881	8 851 348
2002 Jan	3 617 463	2 342 486	1 032 884	2 042 223	9 035 056

Table 4 - Percentage change in the seasonally adjusted values of motor trading income according to type of income

Year And month ^{1/}		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2000	Jan	-4,1	-0,6	0,5	-0,7	-1,9
	Feb	9,0	5,8	5,2	7,8	7,5
	Mar	1,2	-1,9	-1,7	-1,4	-0,6
	Apr	4,0	-1,5	2,5	-4,0	0,5
	May	9,9	6,2	2,4	7,7	7,6
	Jun	1,7	3,8	6,7	1,9	2,8
	Jul	-1,8	-0,4	-5,2	-0,3	-1,6
	Aug	3,9	6,7	2,4	3,1	4,1
	Sep	1,1	1,0	0,6	0,4	0,8
	Oct	-2,0	-6,0	-2,0	0,2	-2,4
	Nov	4,7	10,8	0,9	3,1	5,2
	Dec	1,5	-2,0	-1,9	-2,3	-0,6
2001	Jan	3,4	6,2	2,7	3,0	3,9
	Feb	1,2	-3,9	-1,8	0,3	-0,5
	Mar	2,1	4,7	5,6	-1,5	2,2
	Apr	-5,8	1,6	-6,2	-1,1	-3,0
	May	-1,2	9,7	6,7	2,8	3,3
	June	8,9	-6,2	-2,5	0,2	1,6
	July	-8,0	3,7	0,5	1,6	-2,1
	Aug	1,5	-1,3	-2,2	-0,7	-0,2
	Sep	-3,1	-1,6	-2,6	-3,1	-2,7
	Oct	11,9	10,6	9,3	4,1	9,4
	Nov	3,8	-6,1	2,2	-0,4	0,1
	Dec	14,5	9,6	-7,7	1,6	7,8
2002	Jan	-8,5	9,3	17,4	9,0	2,1

^{1/} The percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month expressed as a percentage.

Table 5 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)

Year and month	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2000	Jan	708 574	742 567	1 451 141	3 349 800
	Feb	784 950	809 637	1 594 588	3 944 050
	Mar	760 044	809 241	1 569 285	3 962 820
	Apr	712 483	797 642	1 510 126	3 634 329
	May	849 947	849 271	1 699 218	4 196 881
	Jun	846 488	856 078	1 702 566	4 345 434
	Jul	839 196	864 717	1 703 913	4 475 006
	Aug	865 724	896 855	1 762 579	4 679 228
	Sep	813 309	909 434	1 722 743	4 568 115
	Oct	834 604	946 983	1 781 587	4 501 784
	Nov	875 951	983 055	1 859 006	4 750 675
	Dec	750 226	952 741	1 702 967	4 561 569
	Total	9 641 496	10 418 221	20 059 719	50 969 691
2001	Jan	810 426	936 762	1 747 188	4 619 750
	Feb	845 737	937 828	1 783 565	5 021 106
	Mar	836 725	920 064	1 756 789	5 209 550
	Apr	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	June	851 780	991 219	1 842 999	5 149 734
	July	875 391	998 533	1 873 924	5 165 667
	Aug	893 260	976 851	1 870 111	5 189 902
	Sep	840 883	919 812	1 760 695	4 887 479
	Oct	937 661	951 573	1 889 234	5 544 203
	Nov	947 776	959 994	1 907 770	5 449 971
	Dec	854 430	960 283	1 814 713	5 923 852
	Total	10 376 229	11 477 963	21 854 192	61 598 118
2002	Jan	971 131	1 002 305	1 973 436	5 602 320

Table 6 - Percentage change in the values of other trading income and cash and credit sale transactions of vehicles

Year ^{1/} and month ^{2/}	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2000	Jan	-7,3	14,2	2,6	17,0
	Feb	-0,1	24,1	10,9	26,3
	Mar	-6,4	26,4	8,0	24,1
	Apr	-4,6	12,4	3,7	24,5
	May	5,4	24,1	14,0	37,0
	Jun	11,7	23,2	17,2	46,9
	Jul	5,4	31,7	17,3	27,4
	Aug	11,1	29,2	19,6	31,8
	Sep	-1,3	31,7	13,7	28,5
	Oct	7,3	29,5	18,1	24,4
	Nov	9,2	32,5	20,4	34,2
	Dec	2,2	29,0	15,6	29,7
	Total	2,7	25,8	13,5	29,3
2001	Jan	14,4	26,2	20,3	37,9
	Feb	7,7	15,8	11,9	27,3
	Mar	10,1	13,7	11,9	31,5
	Apr	11,2	18,6	15,1	23,9
	May	4,7	15,3	10,0	17,6
	June	0,6	15,8	8,2	18,5
	July	4,3	15,5	10,0	15,4
	Aug	3,2	8,9	6,1	10,9
	Sep	3,4	1,1	2,2	7,0
	Oct	12,3	0,5	6,0	23,2
	Nov	8,2	-2,3	2,6	14,7
	Dec	13,9	0,8	6,6	29,9
	Total	7,6	10,2	8,9	20,9
2002	Jan	19,8	7,0	12,9	21,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 7 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2000	Jan	2 423 489	881 025	20 899	24 387	3 349 800
	Feb	2 759 660	1 138 405	21 249	24 735	3 944 050
	Mar	2 885 117	1 046 454	14 133	17 117	3 962 820
	Apr	2 669 863	928 275	17 664	18 526	3 634 329
	May	3 046 609	1 113 234	20 492	16 545	4 196 881
	Jun	3 126 614	1 181 638	20 861	16 319	4 345 434
	Jul	3 261 501	1 180 684	17 901	14 921	4 475 006
	Aug	3 377 170	1 264 997	17 530	19 530	4 679 228
	Sep	3 306 438	1 223 339	17 725	20 613	4 568 115
	Oct	3 250 142	1 214 311	15 459	21 872	4 501 784
	Nov	3 486 151	1 215 416	23 687	25 422	4 750 675
	Dec	3 391 355	1 123 798	22 202	24 214	4 561 569
	Total	36 984 109	13 511 576	229 802	244 201	50 969 691
2001	Jan	3 566 543	1 011 742	19 598	21 867	4 619 750
	Feb	3 736 996	1 244 856	16 719	22 534	5 021 106
	Mar	3 846 843	1 323 746	16 834	22 126	5 209 550
	Apr	3 398 639	1 069 875	14 293	20 289	4 503 097
	May	3 728 889	1 170 123	17 103	17 691	4 933 806
	June	3 826 021	1 287 283	16 245	20 185	5 149 734
	July	3 873 052	1 244 429	18 252	29 934	5 165 668
	Aug	3 910 224	1 236 346	19 649	23 684	5 189 902
	Sep	3 646 461	1 183 907	15 797	41 314	4 887 479
	Oct	4 093 013	1 375 982	24 956	50 252	5 544 203
	Nov	4 008 313	1 381 180	23 429	37 048	5 449 970
	Dec	4 535 804	1 331 841	21 486	34 720	5 923 852
	Total	46 170 798	14 861 310	224 361	341 644	61 598 117
2002	Jan	4 280 821	1 256 595	24 600	40 306	5 602 320

Table 8 - Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2000	Jan	16,4	18,5	-5,9	62,6	17,0
	Feb	22,2	37,8	24,0	21,6	26,3
	Mar	25,4	22,1	-19,8	-7,8	24,1
	Apr	24,8	23,9	21,6	15,2	24,5
	May	35,3	42,7	44,8	-7,8	37,0
	Jun	46,8	51,0	-10,8	-24,4	46,9
	Jul	27,6	29,0	-15,1	-23,6	27,4
	Aug	30,0	38,3	-21,3	3,7	31,8
	Sep	29,4	26,6	6,5	19,2	28,5
	Oct	18,2	47,2	-10,7	-16,6	24,4
	Nov	29,3	51,5	32,9	6,8	34,2
	Dec	27,2	37,4	16,0	70,8	29,7
	Total	27,6	35,4	2,9	6,5	29,3
2001	Jan	47,2	14,8	-6,2	-10,3	37,9
	Feb	35,4	9,4	-21,3	-8,9	27,3
	Mar	33,3	26,5	19,1	29,3	31,5
	Apr	27,3	15,3	-19,1	9,5	23,9
	May	22,4	5,1	-16,5	6,9	17,6
	June	22,4	8,9	-22,1	23,7	18,5
	July	18,8	5,4	2,0	100,6	15,4
	Aug	15,8	-2,3	12,1	21,3	10,9
	Sep	10,3	-3,2	-10,9	100,4	7,0
	Oct	25,9	13,3	61,4	131,2	23,2
	Nov	15,0	13,6	-1,1	46,5	14,7
	Dec	33,7	18,5	-3,2	44,2	29,9
	Total	24,8	10,0	-2,4	39,9	20,9
2002	Jan	20,0	24,2	25,5	84,3	21,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 9 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2000	Jan	1 355 434	663 558	19 087	20 879	2 058 959
	Feb	1 644 221	804 117	18 485	21 287	2 488 110
	Mar	1 759 945	796 821	12 940	12 946	2 582 651
	Apr	1 622 741	728 158	15 903	13 149	2 379 951
	May	1 895 860	863 225	19 194	12 337	2 790 616
	Jun	1 882 047	918 190	19 037	13 365	2 832 640
	Jul	1 931 416	935 947	17 185	12 190	2 896 738
	Aug	1 944 982	972 987	16 372	14 527	2 948 868
	Sep	1 919 172	966 101	16 848	15 066	2 917 187
	Oct	1 861 188	944 942	14 606	17 624	2 838 360
	Nov	1 966 328	930 690	22 604	21 215	2 940 836
	Dec	2 040 584	877 070	20 849	20 317	2 958 820
	Total	21 823 918	10 401 806	213 110	194 902	32 633 736
2001	Jan	2 109 878	772 508	18 916	17 641	2 918 943
	Feb	2 264 644	990 840	15 976	17 742	3 289 202
	Mar	2 368 530	1 047 645	15 910	18 045	3 450 131
	Apr	2 010 688	827 741	13 460	16 012	2 867 901
	May	2 109 348	896 775	16 514	13 179	3 035 816
	June	2 224 955	1 044 485	15 333	15 678	3 300 450
	July	2 189 330	920 537	17 194	22 837	3 149 898
	Aug	2 181 638	921 713	18 522	18 497	3 140 369
	Sep	2 036 491	901 066	15 126	35 497	2 988 180
	Oct	2 181 554	1 045 792	23 685	44 732	3 295 763
	Nov	2 281 904	1 058 608	22 814	31 340	3 394 666
	Dec	2 786 636	1 036 931	20 598	25 880	3 870 046
	Total	26 745 596	11 464 641	214 048	277 080	38 701 365
2002	Jan	2 360 465	943 082	23 252	25 335	3 352 133

Table 10 - Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2000	Jan	6,3	19,8	-8,2	77,4	10,9
	Feb	19,7	31,4	14,6	28,4	23,3
	Mar	26,5	23,5	-19,0	-17,0	24,9
	Apr	25,6	31,5	20,9	0,6	27,1
	May	38,1	48,4	48,6	-18,0	40,7
	Jun	48,3	59,4	-12,3	-26,4	50,3
	Jul	27,9	42,9	-13,7	-22,9	31,6
	Aug	29,6	51,0	-18,7	-5,8	35,2
	Sep	30,7	33,8	8,7	5,9	31,4
	Oct	15,8	58,5	3,9	-20,5	26,8
	Nov	26,5	54,5	51,0	7,1	34,2
	Dec	29,2	43,4	24,9	74,4	33,3
	Total	26,9	41,4	5,5	3,0	30,9
2001	Jan	55,7	16,4	-0,9	-15,5	41,8
	Feb	37,7	23,2	-13,6	-16,7	32,2
	Mar	34,6	31,5	23,0	39,4	33,6
	Apr	23,9	13,7	-15,4	21,8	20,5
	May	11,3	3,9	-14,0	6,8	8,8
	June	18,2	13,8	-19,5	17,3	16,5
	July	13,4	-1,6	0,1	87,3	8,7
	Aug	12,2	-5,3	13,1	27,3	6,5
	Sep	6,1	-6,7	-10,2	135,6	2,4
	Oct	17,2	10,7	62,2	153,8	16,1
	Nov	16,0	13,7	0,9	47,7	15,4
	Dec	36,6	18,2	-1,2	27,4	30,8
	Total	22,6	10,2	0,4	42,2	18,6
2002	Jan	11,9	22,1	22,9	43,6	14,8

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 11 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2000	Jan	1 068 055	217 467	1 812	3 508	1 290 841
	Feb	1 115 439	334 288	2 764	3 448	1 455 940
	Mar	1 125 172	249 634	1 192	4 171	1 380 169
	Apr	1 047 122	200 117	1 761	5 377	1 254 378
	May	1 150 749	250 009	1 298	4 208	1 406 265
	Jun	1 244 567	263 448	1 825	2 954	1 512 794
	Jul	1 330 085	244 737	716	2 730	1 578 268
	Aug	1 432 188	292 010	1 158	5 003	1 730 360
	Sep	1 387 266	257 239	877	5 547	1 650 928
	Oct	1 388 954	269 369	853	4 248	1 663 424
	Nov	1 519 823	284 726	1 082	4 207	1 809 839
	Dec	1 350 771	246 728	1 353	3 897	1 602 749
	Total	15 160 191	3 109 772	16 691	49 299	18 335 955
2001	Jan	1 456 665	239 234	682	4 226	1 700 807
	Feb	1 472 352	254 016	743	4 792	1 731 904
	Mar	1 478 313	276 101	924	4 081	1 759 419
	Apr	1 387 951	242 134	833	4 277	1 635 196
	May	1 619 541	273 348	589	4 512	1 897 990
	June	1 601 066	242 798	912	4 507	1 849 284
	July	1 683 722	323 892	1 058	7 097	2 015 770
	Aug	1 728 586	314 633	1 127	5 187	2 049 533
	Sep	1 609 970	282 841	671	5 817	1 899 299
	Oct	1 911 459	330 190	1 271	5 520	2 248 440
	Nov	1 726 409	322 572	615	5 708	2 055 304
	Dec	1 749 168	294 910	888	8 840	2 053 806
	Total	19 425 202	3 396 669	10 313	64 564	22 896 752
2002	Jan	1 920 356	313 513	1 348	14 971	2 250 187

Table 12 - Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2000	Jan	32,4	14,5	27,8	8,6	28,9
	Feb	26,1	56,0	175,3	-8,2	31,9
	Mar	23,6	17,9	-27,4	39,9	22,5
	Apr	23,5	2,5	28,8	78,6	19,7
	May	31,0	26,1	5,4	44,8	30,1
	Jun	44,7	27,6	8,2	-14,2	41,1
	Jul	27,1	-5,9	-39,1	-26,9	20,4
	Aug	30,8	8,2	-45,9	46,9	26,3
	Sep	27,5	5,3	-22,6	81,2	23,5
	Oct	21,5	17,6	-73,7	4,7	20,6
	Nov	33,0	42,4	-62,2	5,4	34,1
	Dec	24,3	19,6	-44,9	54,0	23,5
	Total	28,6	18,4	-21,8	22,9	26,7
2001	Jan	36,4	10,0	-62,4	20,5	31,8
	Feb	32,0	-24,0	-73,1	39,0	19,0
	Mar	31,4	10,6	-22,5	-2,2	27,5
	Apr	32,5	21,0	-52,7	-20,5	30,4
	May	40,7	9,3	-54,6	7,2	35,0
	June	28,6	-7,8	-50,0	52,6	22,2
	July	26,6	32,3	47,8	159,9	27,7
	Aug	20,7	7,7	-2,7	3,7	18,4
	Sep	16,1	10,0	-23,5	4,9	15,0
	Oct	37,6	22,6	49,0	34,2	35,2
	Nov	13,6	13,3	-43,2	40,2	13,6
	Dec	29,5	19,5	-34,4	135,0	28,2
	Total	28,1	9,2	-38,2	31,0	24,9
2002	Jan	31,8	31,0	97,7	254,3	32,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 13 - Total number of new and used vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other vehicles	Total number of new and used vehicles sold
2000	Jan	35 646	10 290	1 147	1 551	48 636
	Feb	38 260	11 958	1 023	1 512	52 754
	Mar	40 773	11 192	790	1 381	54 137
	Apr	35 702	8 999	868	991	46 560
	May	41 462	10 611	961	815	53 849
	Jun	41 991	11 327	966	936	55 222
	Jul	42 160	11 111	777	727	54 775
	Aug	43 842	11 757	826	847	57 271
	Sep	42 791	10 905	820	921	55 437
	Oct	42 047	11 853	805	1 243	55 949
	Nov	43 656	11 149	941	912	56 659
	Dec	40 668	10 317	867	916	52 767
	Total	488 998	131 469	10 791	12 752	644 016
2001	Jan	42 497	9 607	803	895	53 803
	Feb	44 813	10 709	758	542	56 823
	Mar	44 177	11 385	675	786	57 024
	Apr	39 594	9 367	577	666	50 203
	May	42 278	10 106	700	576	53 661
	June	43 592	11 676	643	604	56 515
	July	44 050	11 471	661	593	56 775
	Aug	44 340	11 212	712	722	56 986
	Sep	41 226	10 072	668	1 027	52 994
	Oct	45 403	11 597	980	1 166	59 145
	Nov	43 494	11 263	1 009	1 465	57 232
	Dec	45 369	10 525	807	1 330	58 030
	Total	520 833	128 990	8 993	10 372	669 191
2002	Jan	44 884	10 611	844	1 353	57 692

Table 14 - Percentage change in the number of new and used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
2000	Jan	0,7	-0,6	-12,0	52,5	1,2
	Feb	3,1	12,6	3,5	29,6	5,8
	Mar	5,0	2,5	-22,9	12,3	4,1
	Apr	0,8	-9,1	-12,0	-13,3	-1,8
	May	13,0	0,5	3,1	-27,9	9,2
	Jun	19,9	9,5	-35,7	-23,2	14,9
	Jul	1,4	-8,5	-43,1	56,0	-1,4
	Aug	3,1	2,6	-49,3	23,6	1,7
	Sep	5,0	-14,4	-51,1	-17,7	-1,5
	Oct	0,5	13,4	-14,7	-21,5	2,1
	Nov	7,3	12,7	-5,9	-33,7	7,0
	Dec	1,1	2,5	-14,5	-28,0	0,3
	Total	4,9	1,6	-24,9	-4,9	3,3
2001	Jan	19,2	-6,6	-30,0	-42,3	10,6
	Feb	17,1	-10,4	-25,9	-64,2	7,7
	Mar	8,3	1,7	-14,6	-43,1	5,3
	Apr	10,9	4,1	-33,5	-32,8	7,8
	May	2,0	-4,8	-27,2	-29,3	-0,3
	June	3,8	3,1	-33,4	-35,5	2,3
	July	4,5	3,2	-14,9	-18,4	3,7
	Aug	1,1	-4,6	-13,8	-14,8	-0,5
	Sep	-3,7	-7,6	-18,5	11,5	-4,4
	Oct	8,0	-2,2	21,7	-6,2	5,7
	Nov	-0,4	1,0	7,2	60,6	1,0
	Dec	11,6	2,0	-6,9	45,2	10,0
	Total	6,5	-1,9	-16,7	-18,7	3,9
2002	Jan	5,6	10,5	5,1	51,2	7,2

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 15 - Number of new vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2000	Jan	14 609	6 527	1 045	1 423	23 605
	Feb	16 557	7 430	889	1 368	26 245
	Mar	19 136	7 190	707	1 156	28 189
	Apr	16 637	6 111	758	671	24 177
	May	19 933	6 911	887	701	28 432
	Jun	19 250	7 602	887	813	28 553
	Jul	19 558	7 457	731	633	28 379
	Aug	19 812	7 865	751	742	29 169
	Sep	19 633	7 252	768	781	28 434
	Oct	18 717	7 660	756	1 134	28 267
	Nov	19 229	7 415	867	799	28 311
	Dec	18 737	6 714	792	817	27 060
	Total	221 808	86 134	9 838	11 038	328 821
	2001	Jan	19 212	6 213	760	797
Feb		21 752	7 002	717	432	29 903
Mar		21 708	7 568	619	681	30 576
Apr		18 350	6 009	530	566	25 454
May		19 233	6 755	653	461	27 102
June		19 983	7 843	591	503	28 920
July		19 451	7 304	604	475	27 834
Aug		19 674	6 796	654	616	27 740
Sep		17 955	6 490	628	918	25 991
Oct		19 171	7 653	920	1 062	28 806
Nov		19 682	7 328	976	1 330	29 317
Dec		22 679	7 071	763	1 150	31 663
Total		238 850	84 032	8 415	8 991	340 290
2002		Jan	18 658	6 670	780	1 129

Table 16 - Percentage change in the number of new vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2000	Jan	-11,2	9,3	-14,3	55,0	-3,9
	Feb	-4,7	23,3	-2,8	26,8	3,3
	Mar	4,5	10,3	-23,9	-0,6	4,7
	Apr	2,2	5,7	-15,8	-36,8	0,7
	May	16,4	10,4	2,3	-32,1	12,5
	Jun	20,8	26,0	-37,0	-27,5	16,6
	Jul	7,3	2,5	-44,1	72,0	4,4
	Aug	12,3	18,7	-50,6	29,9	10,7
	Sep	12,2	0,1	-52,2	-23,0	3,9
	Oct	4,0	28,0	-2,3	-21,8	7,8
	Nov	9,4	22,0	3,2	-35,3	10,1
	Dec	3,9	10,6	-11,5	-31,2	3,3
	Total	6,4	13,5	-25,4	-9,4	6,2
2001	Jan	31,5	-4,8	-27,3	-44,0	14,3
	Feb	31,4	-5,8	-19,3	-68,4	13,9
	Mar	13,4	5,3	-12,4	-41,1	8,5
	Apr	10,3	-1,7	-30,1	-15,6	5,3
	May	-3,5	-2,3	-26,4	-34,2	-4,7
	June	3,8	3,2	-33,4	-38,1	1,3
	July	-0,5	-2,1	-17,4	-25,0	-1,9
	Aug	-0,7	-13,6	-12,9	-17,0	-4,9
	Sep	-8,5	-10,5	-18,2	17,5	-8,6
	Oct	2,4	-0,1	21,7	-6,3	1,9
	Nov	2,4	-1,2	12,6	66,5	3,6
	Dec	21,0	5,3	-3,7	40,8	17,0
	Total	7,7	-2,4	-14,5	-18,5	3,5
2002	Jan	-2,9	7,4	2,6	41,7	0,9

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Table 17 - Number of used vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2000	Jan	21 037	3 763	102	128	25 031
	Feb	21 703	4 528	134	144	26 509
	Mar	21 637	4 002	83	225	25 948
	Apr	19 065	2 888	110	320	22 383
	May	21 529	3 700	74	114	25 417
	Jun	22 741	3 725	79	123	26 669
	Jul	22 602	3 654	46	94	26 396
	Aug	24 030	3 892	75	105	28 102
	Sep	23 158	3 653	52	140	27 003
	Oct	23 330	4 193	49	109	27 682
	Nov	24 427	3 734	74	113	28 348
	Dec	21 931	3 603	75	99	25 707
	Total	267 190	45 335	953	1 714	315 195
2001	Jan	23 285	3 394	43	98	26 820
	Feb	23 061	3 707	41	110	26 920
	Mar	22 469	3 817	56	105	26 448
	Apr	21 244	3 358	47	100	24 749
	May	23 045	3 351	47	115	26 558
	June	23 609	3 833	52	101	27 595
	July	24 599	4 167	57	118	28 941
	Aug	24 666	4 416	58	106	29 246
	Sep	23 271	3 582	40	109	27 003
	Oct	26 232	3 944	60	104	30 339
	Nov	23 812	3 935	33	135	27 915
	Dec	22 690	3 454	44	180	26 367
	Total	281 983	44 958	578	1 381	328 901
2002	Jan	26 226	3 941	64	224	30 455

Table 18 - Percentage change in the number of used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2000	Jan	11,1	-14,0	20,0	29,3	6,5
	Feb	10,1	-1,5	83,6	63,6	8,3
	Mar	5,6	-9,0	-12,6	177,8	3,5
	Apr	-0,4	-29,8	27,9	290,2	-4,4
	May	10,0	-14,0	13,8	17,5	5,7
	Jun	19,2	-13,7	-17,7	26,8	13,1
	Jul	-3,2	-25,0	-20,7	-4,1	-7,0
	Aug	-3,5	-19,4	-30,6	-7,9	-6,2
	Sep	-0,4	-33,5	-26,8	33,3	-6,6
	Oct	-2,1	-6,1	-71,2	-18,0	-3,2
	Nov	5,7	-2,2	-53,8	-19,3	4,1
	Dec	-1,2	-9,7	-37,0	15,1	-2,6
	Total	3,7	-15,4	-19,6	40,5	0,5
2001	Jan	10,7	-9,8	-57,8	-23,4	7,1
	Feb	6,3	-18,1	-69,4	-23,6	1,6
	Mar	3,8	-4,6	-32,5	-53,3	1,9
	Apr	11,4	16,3	-57,3	-68,8	10,6
	May	7,0	-9,4	-35,6	0,9	4,5
	June	3,8	2,9	-34,2	-17,9	3,5
	July	8,8	14,0	23,9	25,5	9,6
	Aug	2,6	13,5	-22,7	1,0	4,1
	Sep	0,5	-1,9	-23,1	-22,1	0,0
	Oct	12,4	-5,9	22,4	-4,6	9,6
	Nov	-2,5	5,4	-55,4	19,5	-1,5
	Dec	3,5	-4,1	-41,3	81,8	2,6
	Total	5,5	-0,8	-39,3	-19,4	4,3
2002	Jan	12,6	16,1	48,8	128,6	13,6

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

Additional information

Explanatory notes

- | | |
|--------------------------------------|--|
| Introduction | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> • income from the sales of new vehicles; • income from the sales of used vehicles; • workshop income; • other trading income; • cash and credit sale transactions of vehicles; and • the number of new and used vehicles sold. <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| Scope of the survey | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> • motor vehicle dealers, filling stations and workshops; • motor cycle dealers; • spares and accessories dealers; • retail tyre dealers; • automotive electricians; • radiator repairers; • panel beaters and spray painters; • other specialised motor repair services; and • other motor trade. |
| Classification | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p> |
| Statistical unit | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p> |
| Survey methodology and design | <p>6 All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p> |

Seasonal adjustment	8	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	9	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
Trend	10	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
Reliability of estimates	11	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	12	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
Related publications	13	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> • Bulletin of Statistics. • SA Statistics. 												
Unpublished statistics	14	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
Rounding-off of figures	15	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
Symbols and abbreviations		<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
CD	Compact Disc													
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SIC	Standard Industrial Classification of all Economic Activities													
Stats SA	Statistics South Africa													
VAT	Value Added Tax													

Technical note

Response rate	The response rate for the survey of retail trade in motor vehicles and accessories for January 2002 is 81,3%
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Glossary

Enterprise (firm)	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
Establishment (branch)	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
Miscellaneous trading income	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
Motor trading enterprise	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
Other vehicles	Other vehicles include caravans, trailers and tractors.
Percentage change	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
Reference month	Reference month for the survey means one calendar month.
Total motor trading income	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
Workshop income	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

For more information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, locally and also by international economic and social-scientific communities, Stats SA releases are published in English only.

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