### AGRICULTURAL SAMPLE SURVEY 2011

| <b>↓</b> When contacting Stats SA please quote this number |  |  |  |  |
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↑ Please correct any errors in the address label above

#### Purpose of the survey

The Agricultural Sample Survey covers the activities on commercial farms in South Africa which are registered in the taxation system. Results are used to document the status of the agricultural industry and its market needs. Individual farmers use the results to position themselves relative to the industry as a whole. These results will be published in Statistical Release P1101: Agricultural Sample Survey 2011. The publication will be available at: www.statssa.gov.za.

### **Collection authority**

The information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your co-operation is sought in completing and returning this questionnaire by the due date. The provision of the information sought is compulsory.

#### Confidentiality

In accordance with section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire remains confidential to Statistics South Africa (Stats SA). The results will be presented in aggregate form only.

### Reference period

This questionnaire should be completed for your financial year ended on any date between 1 March 2010 and 28 February 2011.

#### **Due date**

Please complete this questionnaire and return it in the business reply service envelope or fax it to Stats SA 31 October 2011.

Stats SA recommends that you retain a copy to refer to in the event of a query

#### Help available

If you have problems in completing this questionnaire, or find that it will be difficult for you to meet the deadline, please contact us at:

• Toll free number: 0800 212 169

Postal address: Statistics South Africa

Telephone number: 012 310-8052

Private Bag X44

012 310-8373

Pretoria, 0001

• Fax number: 012 310-4641/4642

• Email address: agriculture@statssa.gov.za • Website: www.statssa.gov.za/agriculture

Person whom Stats SA should contact if any queries arise regarding the completed questionnaire

|                | <u> </u> | 1                 | - G |
|----------------|----------|-------------------|-----|
| Name           |          | Telephone number  |     |
| Signature      |          | Cell phone number |     |
| Position/Title |          | Fax number        |     |
| Date           |          | Email address     |     |

Hierdie vraelys is ook in Afrikaans beskikbaar.

#### Note:

#### For this survey:

- This questionnaire should be completed by or on behalf of farmers who operate their own farm, work on a rented farm or on land farmed on shares.
- The items listed under subheadings 'Include' and 'Exclude' are only examples and should not be taken as a complete list of items to be included or excluded.
- If exact figures are not available, please provide estimates.

### Part 1 – General information

#### Note:

- An enterprise is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.
- All current expenditure incurred in connection with farming operations should be shown in Part 6A. Capital expenditure, such as fixed costs incurred with new orchards and plantations, should be shown in Part 7.
- The value of products and livestock sold, but for which payment has not yet been received, should be included in amounts shown.
- **Gross farming income = total revenue before deductions.**

| 1. | Please indicate the owne | rship of enterprise. | This enterprise is ov | wned by: (mark with an |
|----|--------------------------|----------------------|-----------------------|------------------------|
|    |                          |                      |                       |                        |

| 1. Please indicate the ownership of  | of enterprise      | e. This er                              | iterpr        | ise is ( | owne        | d by: ( | (mar          | k wit | h an | 1 <b>X</b> ) |      |      |
|--|--------------------|---|---------------|----------|-------------|---------|---------------|-------|------|--------------|------|------|
| Individual (sole proprietor)   |                    |   |               |          |             |         |               | ••••• |      |              |      |      |
| Partnership  |                    |   |               |          |             | ••••    |               |       |      |              |      |      |
| Public company (Ltd)   |                    |   |               |          |             |         |               |       |      |              |      |      |
| Private company (Pty Ltd)  |                    | • |               |          | • • • • • • |         |               |       |      |              |      |      |
| Public corporation   | Public corporation |   |               |          |             |         |               |       |      |              |      |      |
| Close corporation (CC)   |                    |   |               |          |             |         |               |       |      |              |      |      |
| Co-operative society   |                    |   |               | •••••    |             |         |               |       |      |              |      |      |
| Government enterprise  |                    |   | • • • • • • • |          |             |         |               |       |      |              |      |      |
| Non-profit institution/company/orga  | nisation (Se       | ction 21).                              |               |          |             |         |               |       |      |              |      |      |
| Joint venture  |                    |   | • • • • • • • |          |             |         |               |       |      |              |      |      |
| Other (Specify)  |                    |   |               |          |             |         |               |       |      |              |      |      |
| 2. Period covered by this question   | nnaire             |   |               |          |             |         |               |       |      |              |      |      |
| Note:  • This questionnaire should be 1 March 2010 and 28 February   |                    | for you                                 | r fina        | ıncial   | year        | ende    | e <b>d</b> oi | n an  | y da | ate          | betw | veen |
| •  | F                  | rom                                     |               |          |             |         |               | То    |      |              |      |      |
| Please indicate the period covered by this questionnaire.  | D D M              |   | Y             | YY       |             | D D     | M             | M     | Y    | Y            | Y    | Y    |
| • If the period covered by this questionnaire is not 12 months, please explain why, e.g. change of financial year. |                    |   |               |          |             |         |               |       |      |              |      |      |
| In which province is the entern  | wice cituete       | d2 (monl                                | . with        | on V)    |             |         |               |       |      |              |      |      |

|    |        | Eastern Cape              |             | KwaZulu-Natal               |        | North West    |     |    |
|----|--------|---------------------------|-------------|-----------------------------|--------|---------------|-----|----|
|    |        | Free State                |             | Limpopo                     |        | Northern Cape |     |    |
|    |        | Gauteng                   |             | Mpumalanga                  |        | Western Cape  |     |    |
| 4. | Parti  | culars of the principal f | arme        | er/farm operator            |        |               |     |    |
|    | a.     | Surname and name          |             |                             |        |               |     |    |
|    | b.     | Telephone                 |             |                             |        |               |     |    |
|    | c.     | Cell-phone number         |             |                             |        |               |     |    |
|    | d.     | Fax number                |             |                             |        |               |     |    |
|    | e.     | Email address             |             |                             |        |               |     |    |
|    | f.     | Physical farm address     | : <b></b> . |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        | the enterprise experion   |             | any major event(s)/char     | nge(s) |               | Yes | No |
| b. | If (a) | is Yes, please provide th | ie de       | tails of those major event( | s)/cha | anges         |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |
|    |        |                           |             |                             |        |               |     |    |

Part 2 – Field crops and horticultural products: Area planted, production and gross farming income earned for the end of the financial year

| Field crops  | Area planted<br>(both dry and<br>irrigated) | Quantity harvested (both dry and irrigated) | Gross farming income |
|--|---|---|----------------------|
|  | Hectares                                    | Metric tons                                 | Rand                 |
| 6. Maize   |   |   |                      |
| 7. Wheat   |   |   |                      |
| 8. Sugarcane   |   |   |                      |
| 9. Sunflower   |   |   |                      |
| 10. Other field crops (e.g. barley, dry beans, luce        | rne, etc)                                   |   |                      |
| 11. Total gross income earned from field crops             | s (Question 6 to Que                        | estion 10)                                  |                      |
| Horticultural products                                     | Area planted<br>(both dry and<br>irrigated) | Quantity harvested (both dry and irrigated) | Gross farming income |
|  | Hectares                                    | Metric tons                                 | Rand                 |
| 12. Potatoes   |   |   |                      |
| 13. Tomatoes   |   |   |                      |
| 14. Other vegetables                                       |   |   |                      |
| 15. Oranges  |   |   |                      |
| 16. Table grapes   |   |   |                      |
| 17. Wine grapes  |   |   |                      |
| 18. Other Fruits   |   |   |                      |
| 19. Other horticultural products (e.g. tree nuts, tea      |   |   |                      |
| 20. Total gross income earned from horticultu Question 19) |   |   |                      |

### Part 3 – Animals, animal products and other products sold and gross farming income for the end of the financial year

### Part 3A – Animals

|   | Number of<br>animals on farm<br>as at<br>28 February 2011 | Number sold to abattoirs during the financial year | Number sold<br>elsewhere during<br>the financial year | Gross farming income (Rand) |
|---|---|--|---|-----------------------------|
| 21. Cattle  |   |  |   |                             |
| 22. Sheep   |   |  |   |                             |
| 23. Pigs  |   |  |   |                             |
| 24. Poultry   |   |  |   |                             |
| 25. Ostriches   |   |  |   |                             |
| 26. Game  |   |  |   |                             |
| 27. Other animals   |   |  |   |                             |
| 28. Total gross income earned from animal sales (Question 21 to Q | uestion 27)   |  |   |                             |

### Part 3B – Animal products

|   | Quantity sold           | Gross farming income |
|---|-------------------------|----------------------|
|   | Litres                  | Rand                 |
| 29. Milk  |                         |                      |
|   | Dozen                   |                      |
| 30. Eggs  |                         |                      |
|   |                         |                      |
| 31. Other animal products   |                         |                      |
|   |                         |                      |
| 32. Total gross income earned from animal products (Que   |                         |                      |
| Question 31)  | •••••                   |                      |
| Part 3C Other agricultural activities   |                         |                      |
| Part 3C – Other agricultural activities   | Kg                      | Rand                 |
| 33. Aquaculture   |                         |                      |
|   |                         |                      |
| 34. Honey   |                         |                      |
|   |                         |                      |
| 35. Bee wax   |                         |                      |
|   |                         |                      |
| 36. Forestry  |                         |                      |
|   |                         |                      |
| 37. Other farming income  |                         |                      |
|   |                         |                      |
| 38. Total gross income earned from other agricultural a Question 37)  |                         |                      |
| Question 37)  | ••••••••                |                      |
| Part 4 – Other income (generated outside own  | primary agriculture     | activity)            |
| _   |                         | Rand                 |
| 39. Income received for services rendered to other farmers (  |                         |                      |
| harvesting, threshing, baling, picking, spraying, shearing of farming equipment, salaries and pensions, livestock ( |                         |                      |
| speculation, etc.   | •                       |                      |
| 40. Other income (e.g. rent on land, interest, dividends, reba  | ites, insurance claims, |                      |
| agri-tourism, farm-based retail stores, processing and sn   | •                       |                      |
| enterprises)  |                         |                      |
| 41. Profit on sale or realisation for cash or revaluation of as the book value, if credited                         |                         |                      |
| 42. Total (Question 39 to Question 41)  |                         |                      |

### Part 5 – Employment

### Number of owners/family workers as at 28 February 2011

|     |   |        |        | Male                | 4                    | ema     |        |
|-----|---|--------|--------|---------------------|----------------------|---------|--------|
| 43. | Owners directly involved in farming activities  | [      |        | Number              | Nu                   | mb      | er     |
|     | , c   |        |        |                     |                      |         |        |
| 44. | Family members involved in farming operations who do receive regular salaries   |        |        |                     |                      |         |        |
| 45. | Total (Question 43 to Question 44)  |        |        |                     |                      |         |        |
| Nu  | mber of fulltime employees as at 28 February 201  | <br> 1 |        |                     |                      |         |        |
|     | lude:   |        |        |                     |                      |         |        |
|     | <ul> <li>Anybody who receives regular salaries (exclude own</li> <li>Office staff (include domestic workers if applicable)</li> </ul> |        | rectly | involved in fa      | rming).              |         |        |
|     |   | г      | I      | Number              | N                    | um      | ber    |
| 46. | Office staff  |        |        |                     |                      |         |        |
|     |   |        |        |                     |                      |         |        |
| 47. | Farm managers   |        |        |                     |                      |         |        |
| 48  | Farm foremen  |        |        |                     |                      |         |        |
| 40. | 1 mm rotenien   | [<br>] |        |                     | ]                    |         |        |
| 49. | Employees who normally do farm work   |        |        |                     |                      |         |        |
| 50  | Total (Question 46 to Question 49)  |        |        |                     | ] [                  |         |        |
| 50. | Total (Question 40 to Question 49)  | •••••  |        |                     |                      |         |        |
| Nu  | mber of casual and seasonal workers employed d  | uring  | the f  | inancial year       | •                    |         |        |
|     | lude:   |        |        |                     |                      |         |        |
|     | Anybody who receives regular salaries (exclude contracto family members who receive salaries/remuneration.                            | rs and | their  | employees).         |                      |         |        |
|     | •   | Cacu   | al and | seasonal            | Casual and           | d se    | aconal |
|     |   | work   | ers w  | no worked           | workers w            | ho      | worked |
|     |   |        |        | months<br>reporting | more than during the | _       |        |
|     |   | perio  | -      |                     | period               | -г<br>П |        |
|     |   | Ma     | ale    | Female              | Male                 |         | Female |
|     | ,   |        | N      | ımber               | Nun                  | ıbe     | r      |
| 51. | Casual, seasonal, occasional and day labourers, e.g. shearers, reapers and fruit pickers  |        |        |                     |                      |         |        |

## Part 6A – Current expenditure in respect of this enterprise incurred in connection with farming operations for the end of the financial year

#### Note:

- Railage and rented transport must be included in the relevant purchases.
- Cost price of payment in kind are the costs incurred by the farmer as a result of the provision of rations such as maize meal, flour, animals, meat, fish, milk, bread, coffee, sugar, tobacco, clothing (social), shoes (social), transport, training and medicine for farm and office workers, and medical expenses paid on their behalf.

### Exclude:

- Capital expenditure/purchase of assets (included in **Part 7**).
- Director's emoluments, member's and secretary's fees (in the case of a CC).

|   | Farming     |
|---|-------------|
|   | expenditure |
| Fulltime employees  | Rand        |
| 52. Salaries, cash wages and cash bonuses (including payment in kind) |             |
| Casual and seasonal workers   |             |
| 53. Salaries, cash wages and cash bonuses (including payment in kind) |             |
| Other current expenditure   |             |
| 54. Accounting and/or auditing fees                                   |             |
| 55. Advertising and/or marketing costs                                |             |
| 56. Bank charges  |             |
| 57. Consultant fees (e.g. irrigation consultants, etc.)               |             |
| 58. Depreciation for this financial year                              |             |
| 59. Electricity, gas and coal expenses                                |             |
| 60. Feed purchased for livestock, poultry and aquaculture             |             |
| 61. Fertilisers purchased (both manure and inorganic fertilisers)     |             |
| 62. Fuel, lubricants and grease purchased                             |             |
| oz. 1 dei, idoriedites did greuse parentised                          |             |
| 63. Import and export costs   |             |

|      | 1101-1 |
|------|--------|
| Rand |        |

| 64. | Insurance premiums.  |
|-----|--|
| 65. | Interest paid on mortgages and money borrowed  |
| 66. | Leasing and hiring of livestock (dairy cattle, bulls, and rams, etc.)  |
| 67. | Levies (e.g. municipality, skills, product, etc.)  |
| 68. | Licence fees paid for vehicles, trucks, trailers, tractors, etc  |
| 69. | Losses as a result of variations in foreign exchange rates   |
| 70. | Losses on sale or realisation for cash or revaluation of assets at a value lower than the book value   |
| 71. | Membership or affiliation costs  |
| 72. | Leasing and hiring of plant, machinery, equipment and vehicles, etc  |
| 73. | Packing materials purchased  |
| 74. | Plant/animal health services (plant pathologists and veterinary services)  |
| 75. | Property rates paid to municipalities  |
| 76. | Protective clothing purchased for farm employees.  |
| 77. | Remedies purchased for combating diseases and pests in livestock, poultry and aquaculture, such as dips, dosing remedies, disinfectants and vaccines |
| 78. | Remedies purchased for forage, field and horticultural crops, such as insecticides, fungicides, weed killers and preparations for treating seed      |
| 79. | Rental, usufruct and grazing rights paid for land (including payments in respect of land farmed on shares)   |
| 80. | Cost for repairs and maintenance on farm assets  |
| 81. | Research costs   |
| 82. | Security services to safeguard the farm and maintenance costs of security systems (including security dogs)  |
| 83. | Seeds, seedlings, seed potatoes and other plant material purchased (excluding vine cuttings and plant material for plantations and orchards)         |

|      |   | Rand |
|------|---|------|
| 84.  | Services rendered by contractors, cooperatives, co-farmers, etc. (e.g. ploughing harvesting, threshing, baling, picking, commission paid, spraying and shearing, but excluding security and transport services) |      |
|      | out excluding security and transport services,  |      |
| 85.  | Storage costs   |      |
| 86.  | Telecommunication services (e.g. Internet charges, telephone and facsimile)   |      |
| 87.  | Transport of your agricultural products (excluding fuel)  |      |
|      |   |      |
| 88.  | Water purchased, including water taxes  |      |
| 89.  | Other farming expenses (excluding purchased assets), please specify:  |      |
|      |   |      |
|      |   | r    |
|      |   |      |
|      |   |      |
|      |   |      |
| 00 ' | Total current avanditure (Question 52 to Question 80)   |      |

Rand

### **Part 6B – Purchases of farming products**

| 91. Horticulture and field crops  |  |
|---|--|
| 92. Animals (e.g. cattle, sheep, poultry, ostriches, aquaculture and game)  |  |
| 93. Additional agricultural products (e.g. milk, eggs) purchased in combination with own/established products to reach or satisfy a specified quota |  |
| 94. Total purchases (Question 91 to Question 93)  |  |

### Part 7A – Book value of property, plant and equipment and intangible assets for the financial year ended 28 February 2011

### 95. Book value of property, plant and equipment and other intangible assets

#### Note:

- The Agricultural Sample Survey now requires you to report the CARRYING/BOOK VALUE of assets and NOT the MARKET VALUE as in the past.
- Value for land includes residential and non-residential buildings.
- Please attach notes on property, plant and equipment from the balance sheet.

|    | (i) Type of asset  | (ii) Carrying/Book<br>value at the beginning<br>of the financial year<br>according to balance<br>sheet | PLUS  (iii) Acquisitions  (Additions and/or alterations) | PLUS OR MINUS  (iv) Sales of assets(-) and revaluation and other adjustments to carrying/ book value | MINUS  (v) Depreciation during the year | EQUALS  (vi) Carrying/ Book value at the end of the financial year according to balance sheet |
|----|--|--|--|--|---|---|
|    |  |  |  | Rand   |   |   |
| a. | Land and buildings (residential and non-residential)                   |  |  |  |   |   |
| b. | Construction works, roads and parking area                             |  |  |  |   |   |
| c. | Computers, IT, furniture and other office equipment                    | •  |  |  |   |   |
| d. | Motor vehicles and other transport equipment                           |  |  |  |   |   |
| e. | Plant, machinery, tractors and implements (used for farming activities |  |  |  |   |   |
| f. | Other property, plant and equipment                                    |  |  |  |   |   |
| g. | Total  |  |  |  |   |   |

# Part 7B –Fair value of biological assets 96.\_\_\_\_

| Type of biological assets                           | Opening value | Additions | Sales | Gains or losses due<br>to change in fair<br>value | Depreciation<br>(if any) | Closing value |
|---|---------------|-----------|-------|---|--------------------------|---------------|
| a. Animals  |               |           |       | 7.00.00   |                          |               |
| b. Plantation (Forestry,<br>Vineyards and Orchards) |               |           |       |   |                          |               |
| c. Total  |               |           |       |   |                          |               |

### Part 8 – Value of losses suffered due to theft, disaster, accidents and violent crimes

| 97.  | Total value of losses during the financial year due to:  | Rand |
|------|--|------|
| a.   | Stock-theft  |      |
| b.   | Lifting and stealing of tools, farm implements, machinery and electrical appliances  |      |
| c.   | Damage to buildings and vehicles because of burglary   |      |
| d.   | Pilfering and stealing crops and other products  |      |
| e.   | Veld and forest fires and natural disasters  |      |
| 98.  | Total value of losses suffered (other than through fire) during the financial yea disasters and accidents (including drought, pests and diseases, floods, etc.) rega |      |
|      |  | Rand |
| a.   | Pastures   |      |
| b.   | Products (livestock, crops and aquaculture)  |      |
| c.   | Buildings and equipment  |      |
| d.   | Dams and roads   |      |
| 99.  | Total value of losses of production due to absence (based on man-days) arising from injury or dealing with the consequences of crime.                                |      |
| 100  | . Total value of losses due to predators during the financial year   |      |
| 101. | Other losses   |      |
| 102  | . Total losses (Ouestion 97 to Ouestion 101)   |      |

### Part 9 – Farming debt at the end of the financial year

All obligations incurred (such as

mortgages, loans and credit received

Include:

|    | from organisations such as b   |                |      | •  | which you are                                  |       |         |
|----|--|----------------|------|--|--|-------|---------|
|    | cooperatives and private persons   | ) for          |      | •  | or in which you                                | hav   | re some |
|    | normal farming operations.   |                |      | other interes  | t.   |       |         |
|    |  | Outs           | stan | ding debt at the e   | nd of the financia                             | al ye | ear     |
|    | Institution or nous on   | All registered |      | All other loans a secured by m Outstanding at respect of loans | and debt not ortgages mounts in                |       | Total   |
|    | Institution or person  | mortgages      | _    | for:  1 year and less  | More than<br>1 year<br>(excluding<br>mortgage) |       | 1 otai  |
|    |  | Rand           |      | Rand   | Rand   |       | Rand    |
| 10 | 3. Outstanding debt, including hire-p                                    | urchases, ow   | vin  | g to:  |  |       |         |
| a. | Land Bank  |                |      |  |  |       |         |
| b. | Loans from government departments  |                |      |  |  | L     |         |
| c. | Cooperatives/agricultural companies                                      |                |      |  |  | Ĺ     |         |
| d. | Commercial banks   |                |      |  |  |       |         |
| e. | Private persons (including other farmers)                                |                |      |  |  |       |         |
| f. | Other institutions (such as credit institutions and insurance companies) |                |      |  |  |       |         |
| g. | Total outstanding debt (a to f)  |                |      |  |  |       |         |

Exclude:

• Debt incurred in connection with

interests in other activities not related to

### Part 10 – Physical location of the enterprise

### Note:

If the enterprise has more branches/physical locations than the space provided, duplicate this page to accommodate all the branches/physical locations. If this information already exists in any format, attach it to the completed questionnaire.

| Information required        | Farm 1 | Farm 2 | Farm 3 |
|-----------------------------|--------|--------|--------|
| City/town                   |        |        |        |
| Local municipality          |        |        |        |
| Physical code               |        |        |        |
| Gross farming income (Rand) |        |        |        |
| Number of employees         |        |        |        |
| Salaries and wages (Rand)   |        |        |        |
| Area (hectares)             |        |        |        |