

# AGRICULTURAL SAMPLE SURVEY 2010

↓ When contacting Stats SA please quote this number

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↑ Please correct any errors in the above address label

## Purpose of the survey

The Agricultural Sample Survey covers the activities on commercial farms in South Africa which are registered in the taxation system. Results are used to document the status of the agricultural industry and its market needs. Individual farmers use the results to position themselves relative to the industry as a whole. These results will be published in Statistical Release P1101 – Agricultural Sample Survey 2010.

The publication will be available at: [www.statssa.gov.za](http://www.statssa.gov.za).

## Collection authority

The information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire by the due date. The provision of the information sought is compulsory.

## Confidentiality

In accordance with section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire remains confidential to Statistics South Africa (Stats SA).

## Reference period

This questionnaire should be completed for your financial year **ended** on any date between **1 March 2009** and **28 February 2010**.

## Due date

Please complete this questionnaire and return it in the business reply service envelope or fax it to Stats SA by  If exact figures are not available, please provide estimates.

**Stats SA recommends that you retain a copy to refer to, in the event of a query**

## Help available

If you have problems in completing this questionnaire, or find that it will be difficult for you to meet the deadline, please contact us at:

- **Toll free number: 0800 212 169**
- Telephone number: (012) 310-8052
- Fax number: (012) 310-8373
- Email address: [agriculture@statssa.gov.za](mailto:agriculture@statssa.gov.za)
- Website: [www.statssa.gov.za/agriculture](http://www.statssa.gov.za/agriculture)
- Postal address: Statistics South Africa  
Private Bag X44  
Pretoria, 0001

*Person whom Stats SA should contact if any queries arise regarding the completed questionnaire*

Name		Telephone number	( )
Signature		Cellphone number	
Position/Title		Fax number	( )
Date		Email address	

**Hierdie vraelys is ook in Afrikaans beskikbaar.**

## *Please note*

### *For this survey:*

- This questionnaire should be completed by or on behalf of farmers who operate their own farm, work on a rented farm or on land farmed on shares.
- The items listed under subheadings '**Include**' and '**Exclude**' are only examples and should not be taken as a complete list of items to be included or excluded.
- If exact figures are not available, please provide estimates.

## Part 1 – General information

### *Note:*

- The data are collected on a **farming unit basis**. A farming unit consists of one or more farms, holdings or pieces of land, whether adjacent or not, operated as a single unit and situated within the **same province**.
- A **farming unit** means any unit on which one or more of the following farming operations are carried out for commercial purposes:
  - The cultivation, in the open air or under cover, of field crops, fruit, grapes, nuts, seed, bulbs, vegetables, plants or flowers.
  - The operation of a tea, coffee and/or sugar plantation.
  - The breeding of livestock, poultry, game or other animals, including freshwater fish, furred animals, and trade in livestock.
  - The production of milk, wool, fur, eggs or honey.
- All current expenditure incurred in connection with farming operations should be shown in Part 6A. Capital expenditure, such as fixed costs incurred with new orchards and plantations, should be shown in Part 7.
- The value of products and livestock sold, but for which payment has not yet been received should be included in amounts shown.
- **Gross farming income = total turnover before deductions.**

1. Please indicate the ownership of the farming unit. Is this unit owned by: (mark with X)

<input type="checkbox"/> Individual	<input type="checkbox"/> Close corporation	<input type="checkbox"/> Family
<input type="checkbox"/> Cooperative society	<input type="checkbox"/> Partnership	<input type="checkbox"/> Public company
<input type="checkbox"/> Private company	<input type="checkbox"/> Trust	Other (specify)
<input type="checkbox"/> Government enterprise	<input type="checkbox"/> Public corporation	<input style="width: 100%;" type="text"/>

2. Period covered by this questionnaire

### *Note:*

- This questionnaire should be completed for your financial year **ended** on any date between **1 March 2009** and **28 February 2010**.

Please indicate the period covered by this questionnaire.

From								To							
D	D	M	M	Y	Y	Y	Y	D	D	M	M	Y	Y	Y	Y

- If the period covered by this questionnaire is not 12 months, please explain why, e.g. change of financial year.

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### *Note:*

- If you conduct farming activities in two or more provinces, please request separate questionnaires in respect of the farming operations in each province. If more than one questionnaire is submitted, please ensure that no duplication takes place.

3. In which province is the farm situated? (Mark with X)

<input type="checkbox"/> Eastern Cape	<input type="checkbox"/> KwaZulu-Natal	<input type="checkbox"/> North West
<input type="checkbox"/> Free State	<input type="checkbox"/> Limpopo	<input type="checkbox"/> Northern Cape
<input type="checkbox"/> Gauteng	<input type="checkbox"/> Mpumalanga	<input type="checkbox"/> Western Cape

4. Particulars of the principal farmer/farm operator

- a. Surname and name .....
- b. Telephone or cellphone number .....
- c. Fax number .....Email address .....
- d. Farm address:

**Part 2 – Gross farming income earned from field crops and horticultural products for the year ended 28 February 2010**

<b>Field crops</b>	<b>Gross farming income</b>
	Rand
5. Maize .....	
6. Wheat .....	
7. Sugar-cane .....	
8. Other field crops (e.g. barley, dry beans, lucerne, etc.) .....	
<b>9. Total gross income earned from field crops (Question 5 to Question 8) .....</b>	

**Horticultural products**

**Gross farming  
income**

Rand

- 10. Vegetables .....
- 11. Fruit (including table grapes) .....
- 12. Viticulture (for wine making) .....
- 13. Other horticultural products (e.g. nuts, tea, flowers, etc.) .....
- 14. Total gross income earned from horticultural products  
(Question 10 to Question 13) .....**


**Part 3 – Gross farming income earned from animals, animal products and other products for the year ended 28 February 2010**

*Note:*

- Sales of live animals and slaughtered animals should be recorded separately.

	<b>Slaughtered</b>	<b>Livestock</b>	<b>Gross farming income</b>
	Rand	Rand	Rand
15. Cattle .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
16. Sheep .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
17. Poultry .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
18. Ostriches .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
19. Game .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
20. Other animals .....	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>21. Total gross income earned from animal sales (Question 15 to Question 20) .....</b>	<input type="text"/>	<input type="text"/>	<input type="text"/>
22. Animal products.....			<input type="text"/>
23. Aquaculture .....			<input type="text"/>
24. Forestry.....			<input type="text"/>

<b>Gross farming income</b>
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25. Bee farming .....

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26. Other farming income .....

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**27. Total gross income earned from animal products and other farming income (Question 22 to Question 26) .....**

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**Part 4 – Other income**

28. Other income received for services rendered to other farmers (such as ploughing, harvesting, threshing, baling, picking, spraying, shearing and transport), leasing of farming equipment, salaries and pensions, livestock (studding), animal speculation, etc. ....

Rand

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29. Other income (e.g. rent on land, interest, dividends, rebates, agri-tourism, farm-based retail stores, processing and small manufacturing enterprises) .....

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30. Profit on sale or realisation for cash or revaluation of assets at a value higher than the book value, if credited .....

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31. Insurance claims received .....

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**32. Total (Question 28 to Question 31) .....**

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**Part 5 – Employment**

**Number of owners/family workers during the financial year**

	<b>Male</b> Number	<b>Female</b> Number
33. Owners directly involved in farming activities.....	<input type="text"/>	<input type="text"/>
34. Family members involved in farming operations who do not receive regular salaries .....	<input type="text"/>	<input type="text"/>
<b>35. Total (Question 33 to Question 34) .....</b>	<input type="text"/>	<input type="text"/>

**Number of full-time employees during the financial year**

**Include:**

- Anybody who receives regular salaries.
- Office staff (include domestic workers where possible).

	<b>Male</b> Number	<b>Female</b> Number
36. Office staff .....	<input type="text"/>	<input type="text"/>
37. Farm managers .....	<input type="text"/>	<input type="text"/>
38. Farm foremen .....	<input type="text"/>	<input type="text"/>
39. Employees who normally do farm work .....	<input type="text"/>	<input type="text"/>
<b>40. Total (Question 36 to Question 39) .....</b>	<input type="text"/>	<input type="text"/>

**Number of casual and seasonal workers employed during the financial year**

**Include:**

- Family members who do receive salaries/remuneration for periods employed.

**Exclude:**

- Contractors and their employees.

	Casual and seasonal workers who worked less than 3 months during the reporting period		Casual and seasonal workers who worked more than 3 months during the reporting period	
	<b>Male</b>	<b>Female</b>	<b>Male</b>	<b>Female</b>
	Number		Number	
41. Casual, seasonal, occasional and day labourers, e.g. shearers, reapers and fruit-pickers .....	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Part 6A – Current expenditure in respect of this farming unit incurred in connection with farming operations for the year ended 28 February 2010**

**Note:**

- Where farming activities are situated in different provinces, the division of data between the provinces can be calculated on the basis of, for example, the areas of the different farming units.
- Railage and rented transport must be included with the relevant purchases.
- Cost price of payment in kind are the costs incurred by the farmer as a result of the provision of rations such as maize meal, flour, slaughter animals, meat, fish, milk, bread, coffee, sugar, tobacco, clothing (social), shoes (social), transport, training and medicine for farm and office workers, and medical expenses paid on their behalf.

**Exclude:**

- Capital expenditure/purchase of assets (included in Part 7).
- Director's emoluments, member's and secretary's fees (in the case of a CC).

**Full-time employees**

42. Salaries, cash wages and cash bonuses (including payment in kind) .....

**Farming  
expenditure**

Rand

**Casual and seasonal paid workers**

43. Salaries, cash wages and cash bonuses (including payment in kind) .....

**Other current expenditure**

44. Accounting and/or auditing fees .....

45. Advertising and/or market costs .....

46. Bank charges .....

47. Consultant fees (e.g. irrigation consultants, etc.) .....

48. Depreciation provided for during the financial year .....

49. Electricity, gas and coal expenses .....

50. Feed purchased for livestock, poultry and aquaculture .....

51. Fertilisers purchased (both manure and inorganic fertilisers) .....

52. Fuel, lubricants and grease purchased .....

53. Import and export costs .....

54. Insurance premiums .....

55. Interest paid on mortgages and money borrowed .....

<b>Farming expenditure</b>
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Rand
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- |   |  |
|---|--|
| 56. Leasing and hiring of livestock (dairy cattle, bulls and rams, etc.) .....  |  |
| 57. Levies (e.g. municipality, skills, product, etc.).....  |  |
| 58. Licence fees paid for vehicles, trucks, trailers, tractors, etc. ....   |  |
| 59. Losses as a result of variations in foreign exchange rates .....  |  |
| 60. Losses on sale or realisation for cash or revaluation of assets at a value lower than the book value .....  |  |
| 61. Membership or affiliation costs (subscriptions) .....   |  |
| 62. Leasing and hiring of plant, machinery, equipment and vehicles, etc. ....   |  |
| 63. Packing materials purchased .....   |  |
| 64. Plant/animal health services (plant pathologists and veterinary services) .....   |  |
| 65. Property rates paid to municipalities .....   |  |
| 66. Protective clothing purchased for farm employees .....  |  |
| 67. Remedies purchased for combating diseases and pests in livestock, poultry and aquaculture, such as dips, dosing remedies, disinfectants and vaccines .....  |  |
| 68. Remedies purchased for forage, field and horticultural crops, such as insecticides, fungicides, weed-killers and preparations for treating seed .....   |  |
| 69. Rental, usufruct and grazing rights paid for land (including payments in respect of land farmed on shares) .....  |  |
| 70. Cost for repairs and maintenance on farm assets .....   |  |
| 71. Research costs .....  |  |
| 72. Security services to safeguard the farm and maintenance costs of security systems (including security dogs) .....   |  |
| 73. Seed, seedlings, seed potatoes and other plant material purchased (excluding vine cuttings and plant material for plantations and orchards) .....   |  |
| 74. Services rendered by contractors, cooperatives, co-farmers, etc. (e.g. ploughing, harvesting, threshing, baling, picking, commission paid spraying and shearing, but excluding security and transport services) ..... |  |
| 75. Storage costs .....   |  |
| 76. Telecommunication services (e.g. Internet charges, telephone and facsimile) ...   |  |



**Farming  
expenditure**

Rand

77. Transport of your agricultural products (excluding fuel) .....

78. Water purchased, including water taxes .....

79. Other farming expenses (excluding purchased assets), please specify:  
.....  
.....  
.....  
.....

80. **Total current expenditure (Question 42 to Question 79)** .....

**Part 6B – Purchases of farming products**

Rand

81. Horticulture and field crops .....

82. Animals (e.g. cattle, sheep, poultry, ostriches, aquaculture and game) .....

83. Additional agricultural products (e.g. milk, eggs) purchased in combination with own/established products to reach or satisfy a specified quota .....

84. **Total purchases (Question 81 to Question 83)** .....

## Part 7 – Book value of property, plant and equipment and intangible assets for the financial year ended 28 February 2010

### 85. Book value of property, plant and equipment and other intangible assets

**Note:**

- The Agricultural sample survey now requires you to report the carrying **BOOK VALUE** of assets and **NOT** the market value as in the past.
- Value for land includes residential, non-residential and construction works, roads and parking.

Type of asset  (i)	Land and book value at <b>beginning</b> of financial year according to balance sheet  (ii) Rand	<b>PLUS</b>  Capital expenditure on erection of <b>new</b> buildings and works; additions to and alterations of existing buildings and works; work in progress <b>capitalised</b> ; <b>new</b> plant, machinery and vehicles; used plant and machinery if imported by you or on your behalf (whether paid to outside contractors/concerns or done by your enterprise itself)  (iii) Rand	<b>PLUS</b>  Capital expenditure on the acquisition of <b>land</b> ; <b>existing</b> buildings and works; and <b>used</b> plant, machinery and vehicles; and transfers-in  (iv) Rand	<b>PLUS OR MINUS</b>  Sales of assets(-),and revaluation and other adjustments to book value  (v) Rand	<b>MINUS</b>  Depreciation during the year (not accumulative depreciation)  (vi) Rand	<b>EQUALS</b>  Book value at the <b>end</b> of the financial year according to balance sheet  (vii) Rand
a. Land .....						
b. Buildings (residential and non-residential) .....						
c. Construction works, roads and parking areas .....						
d. Computers, IT, furniture and other office equipment .....						
e. Motor vehicles, tractors and other transport equipment .....						
f. Plant, machinery, and implements (used for farming activities).....						
g. Plantations .....						
h. Other assets (specify) .....						
i. <b>Total</b> .....						

**Part 8 – Losses and expenditure due to theft, disaster, accidents and violent crimes**

**85. Total value of losses and expenditure during the financial year due to –**

Rand

- a. Stock-theft .....
- b. Lifting and stealing of tools, farm implements, machinery and electrical appliances .
- c. Damage to buildings and vehicles because of burglary .....
- d. Pilfering and stealing crops and other products .....
- e. Veld and forest fires and natural disasters .....

**86. Total value of losses suffered (other than through fire) during the financial year due to disasters and accidents (including drought, pest and diseases, floods, etc.) regarding –**

Rand

- a. Pastures .....
- b. Products (livestock, crops and aquaculture) .....
- c. Buildings and equipment .....

**87. Total value of losses of production due to absence (based on man-days) arising from injury or dealing with the consequences of crime .....**

**88. Total value of losses due to predators during the financial year .....**

**89. Other losses .....**

**90. Total losses (Question 85 to Question 89) .....**

## Part 9 – Farming debt as at 28 February 2010

### Include:

- All obligations incurred (such as mortgages, loans and credit received from organisations such as banks and cooperatives and private persons) for normal farming operations.

### Exclude:

- Debts incurred in connection with interests in other business enterprises of which you are the sole or joint owner or in which you have some other interest.

Institution or person	Outstanding debts as at 28 February 2010			Total
	All registered mortgages	All other loans and debts not secured by mortgages		
		Outstanding amounts in respect of loans originally for:		
		1 year and less (e.g. overdrafts and short-term loans)	More than 1 year (excluding mortgage)	

### 91. Outstanding debts, including hire-purchases, owing to -

	Rand	Rand	Rand	Rand
a. Land Bank .....	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
b. Loans from government departments	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
c. Cooperatives/agricultural companies	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
d. Commercial banks .....	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
e. Private persons (including other farmers) .....	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
f. Other financial institutions (such as insurance companies) .....	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>g. Total outstanding debts (letters a to f) .....</b>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>