# PERSONAL SERVICES LARGE SAMPLE SURVEY, 2004

igcup When contacting Stats SA please quote this number

99010 EN12334348 4 Att: PRO QUINN M C VILJOEN t/a NORTHERN PROVINCE CLEANING

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Stats SA's enquiries: MARIETTE VERWEY (012) 310 8629

# Statistics South Africa

## ↑ Please correct any errors in the above address label

Statistics South Africa (Stats SA) is a government department, responsible for the collection, processing, analysis and interpretation of official statistics.

## Purpose of the survey

The Personal Services Large Sample Survey is a periodic survey that examines the personal activities within both private and public businesses/organisations in the South African economy. Results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to monitor and develop government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance.

#### **Collection authority**

The information required is collected under Section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your co-operation is sought in completing and returning this questionnaire by the due date. **The provision of the information sought is compulsory.** 

## Confidentiality

According to Section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire remains confidential to Statistics South Africa (Stats SA). All results to surveys are anonymous and presented in aggregated format.

#### Due date

Please complete this questionnaire and return it in the business reply service envelope or fax it to Stats SA by **15 DECEMBER 2004.** Stats SA recommend that you retain a copy for you to consult in the event of a query.

#### Help available

If you have problems completing this questionnaire, or find that it will be difficult for you to meet the due date, please contact us at:

• Telephone number: (012) 310 - 8639/8629

• Postal address: Statistics South Africa

310 - 8914/8627

Private Bag X44

• Fax number: (012) 310 - 8366/4609 / 8297

Pretoria 0001

• Email address PersonalServicesLSS@statssa.gov.za

Person whom Stats SA should contact if any queries arise regarding the completed questionnaire

Name		Office use only		
Position or title		Status	Name	Date
Telephone number (	)	Received		
Fax number (	)	Checked		
Email address		Captured		
Signature		Edited		
Date				

# Please note

- All figures should exclude value-added tax (VAT)
- Report all monetary values in thousands of rands (R '000). Where the values in your accounts are not expressed in thousands of rands, please round them off to the nearest thousand rand
- Only the South African-based activities of the enterprise shown on the address label should be included on the questionnaire
- If exact figures are not available, provide careful estimates
- The items listed under 'Include' and 'Exclude' are only examples and should not be taken as a complete list of items to be included or excluded
- An enterprise is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities

## Part 1 - General information

1.	Location of the business or head office (if operating more than one branch or establishme	ent)
	Registered/legal name	
	Trading name	
	Company registration number	
	Street number	
	Street name	
	Municipality or city/town	
	Postal code	
2.	Indicate your type of ownership or type of organisation	
	Individual	
	Partnership	
	Public company	
	Private company	
	Public corporation	
	Close corporation	
	Co-operative society	
	Government enterprise	
	Non-profit institution/company/organisation	
	Joint venture	
	Other (specify)	

#### 3. Period covered by this questionnaire.

7	T -	4 -

• This questionnaire must be completed for the financial year of the enterprise which ends on any date between 1 July 2003 and 30 June 2004, according to your usual reporting schedule

#### Example

- 1 October 2002 30 September 2003
- 1 January 2003 31 December 2003
- 1 February 2003 31 March 2004
- 1 March 2003 29 February 2004
- 1 April 2003 31 May 2004

Indicate the period covered by your fin	nancial year	From / /	To / /
Indicate any changes in this enterprise that have occurred since 1 July 2003, e.g. change of financial year, takeover, merger, new location, expansion or closure.			
4. Indicate the activity from which	this enterprise deriv	es its main income. (Mar	k one block)
Educational services			
<ul> <li>Include</li> <li>Pre-primary education and activitie</li> <li>Primary and secondary education</li> <li>Special education and training of note</li> <li>Education by technical colleges and</li> <li>Education by technikons</li> <li>Education by teacher's training colleges</li> <li>Education by universities</li> <li>Education by correspondence and motor vehicle driving schools/tutor</li> </ul>	mentally retarded child described technical institutions alleges and colleges of a private vocational se	ren s education for further traini ervices – own account tea	
Health and social work			

#### Include

- Human health activities such as general hospitals, maternity homes, tuberculosis hospitals, psychiatric hospitals, detached operation theatres
- Medical and dental practice activities such as medical practitioner and specialists activities, dentist and specialist dentist activities
- Other human health services activities such as supplementary health services or paramedical staff (practitioners), clinics and related health care, nursing services, chiropractors and other associated health care services
- Veterinary activities
- Social work activities

_	9001-E
Sewage and refuse disposal, sanitation and similar activities	
Include	
<ul> <li>Metal rolling, waste products of industrial production (breakage of metals), (polymers, paper for recycling, glass)</li> </ul>	
Activities of membership organisations	
Include	
<ul> <li>Activities of business, and employers' organisations and activities of professional organisations</li> <li>Activities of trade unions</li> </ul>	
<ul> <li>Activities of other membership organisations such as activities of religious and political organisations and activities of other membership organisation</li> </ul>	
Motion picture, radio, television and other entertainment activities	
Include	
<ul> <li>Motion picture and video production and distributions</li> <li>Related activities – film and tape renting to other industries, booking, delivery and storage</li> <li>Motion picture projection by cinemas e.g. Ster-Kinor, Nu Metro, etc</li> </ul>	
<ul> <li>Motion picture projection by drive-in cinemas</li> <li>Radio and television activities such as dramatic arts, music and other arts activities, e.g. SABC TV, ETV, Radio Metro, Jacaranda, Y-FM, etc</li> </ul>	
News agency activities	
Include	
<ul><li>News activities</li><li>Journalism</li></ul>	
Sporting and other recreational activities	
Include	
<ul> <li>Operation of sports arenas and stadiums etc</li> <li>Diving rounds, underwater expeditions, sea cruises, training in a scuba diving, etc</li> <li>Sports training, e.g. tennis coaching</li> </ul>	
Library, archives, museums and other cultural activities	
Include	
<ul> <li>Library and archives activities</li> <li>Museums activities and preservation of historical sites and buildings</li> </ul>	

Botanical and zoological gardens and nature reserve activities

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Other service activities	
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#### Include

- Washing and dry-cleaning of textiles and fur products
- Hairdressing and other beauty treatment, including men's hairdressing, ladies' hairdressing, men's and ladies' hairdressing and beauty treatment
- Funeral and related activities

## Part 2 – Employment

#### 5. Number of employees who received salaries and wages for the last pay period <u>ended on or before 30</u> June 2004

Gender	Full-time	Part-time	Total
Male			
Female			
Total			

#### **Definitions**

- **Employees** are those people employed by the business/organisation who received payment (in salaries, wages, commission, piece rates or payments in kind) for any part of the reference period (excluding independent contractors)
- **Full-time employees** are those employees (permanent, temporary or casual) who usually work for the agreed upon hours for a full-time employee in a specific occupation. If agreed hours do not apply, employees are regarded as full-time employees if they work 35 hours or more per week
- **Part-time employees** are those employees (permanent, temporary or casual) who are not full-time employees as defined above or who normally work less than 35 hours per week

#### Include

- Directors (who received a salary, who did not receive a salary, who received a fee)
- Executive, managerial, casual and any other employee who received payment but is not included on the main payroll
- Employees who were absent for part or all of the reference period but received payment through the payroll, and including those who commenced or terminated employment
- Employees absent on paid leave or on leave without payment
- People paid by commission only, with no salary or wage component
- Employees who received payment through the payroll from the Compensation Commissioner's Compensation Fund
- Employees based abroad but paid from South Africa

#### Exclude

- Subcontractors and consultants who are self employed (include in Question 60)
- Any employees who were not paid during the reference period
- Employees based in South Africa but paid from abroad

## Part 3 - Income items

R '000

#### 6. Income from services rendered (report net value after discount given).....

#### Include

- Tuition and training fees
- Income from workshops and conferences
- Income from contracts, subcontracts and commission, e.g. for research and other activities
- Administration charges received as an agent
- Income received from health services, e.g.
  - Patients fees
  - Hospitalisation
  - Theatre fees
  - Medicines and drugs
- Accommodation/hostel fees
- Income from consulting services
- Subscription and membership fees
- Sewage and refuse disposal, including household and garden waste removal
- Broadcast services
- Rental and transmission facilities
- Management fees or charges from related and unrelated enterprises
- Income and fees received from repairs services
- Income from all services rendered, such as cleaning, laundering, hairdressing and funeral services

#### Exclude

- Rent, leasing and hiring income (include in Questions 8, 9 and 10)
- Interest income (include in Question 11)
- Value-added tax (VAT)

#### 7. Sales of goods (report net value after discount given) .....

#### Include

- Medical consumables and medicines
- Income from parts and materials charged in repair
- Resale of goods purchased and sale of own produce
- Food and beverages
- Export sales
- For long-term contracts include progress payments billed
- Customers not invoiced with separate delivery and/or installation charges
- Railage and transport-out
- Export freight charges
- Sales of tickets, e.g. Lotto, Lotto plus and scratch cards and movie tickets
- Income from the sale of such item as funeral caskets, beauty or barber supplies and cleaning supplies

#### Exclude

- Rent, leasing and hiring income (include these items in Questions 8, 9 or 10)
- Net profit or loss on sales of fixed assets (include in Questions 16 or 67)
- Interest income (include in Question 11)
- Value-added tax (VAT)

R '000

		<b>9001-E</b> R '000
8. Income from rental and leasing of land, b	ouilding and other structures	K 000
o. Theome from Tental and leasing of failu, t	duluing and other structures	
Include		
Rental from residential and non-residential better than the second of the second		
Shops operating in hospital premises, doctor	r's rooms, parking and theatre	
	Г	R '000
9. Income from operational leasing and hiri	ing of plant, machinery and equipment	
* 1 1		
Include	Exclude	
<ul> <li>Income from renting and/or leasing of cleaning and sports equipment, linen and uniforms</li> </ul>	Payments received under hire purchase arrangements	
		R '000
10. Income from operational leasing and him		K 000
equipment		
Exclude		
Payments received under hire purchase arrangements.	ngements	
	Г	R '000
11. Interest received		
Include	Exclude	
Interest from hire purchase arrangements and loans and advances	Capital repayments received	
made to related and unrelated		
<ul><li>enterprises</li><li>Interest on finance leases</li></ul>		
<ul> <li>Earnings on discounted bills</li> </ul>		
• Interest from deposits in banks and non-		
<ul><li>bank financial institutions</li><li>Interest on decentralisation benefits</li></ul>		
Interest from investments		
		R '000
12. Dividends received		11 000
12. Dividends received		
	Γ	R '000
13. Royalties, franchise fees, copyright, trade	e names and patent rights received	
Include		

• Payments received under licensing arrangements

		<b>9001-E</b> R '000
14. Subsidies and incentives reco	eived from government	- R 000
	s a result of variations in foreign exchange rates or	R '000
	uidation or revaluation of liabilities, at a value lower [	R '000
	isation for cash or revaluation of liabilities, at a value	R '000
<ul> <li>Income from the sale or realist than book value, if credited</li> <li>Income from the redemption, than book value, if credited, e</li> <li>Income from foreign loans as rates/transactions</li> <li>Income from share trading         <ul> <li>Share capital and premium</li> <li>Income from disposal of asse</li> </ul> </li> </ul>	a result of variations in foreign exchange  ms e.g. ordinary shares, share trust, treasury trust etc ts, operations and trading stocks e.g. resale of nd consumables from pharmacists	R '000
<ul> <li>Include</li> <li>Sundry income</li> <li>Bad debts recovered</li> <li>Grants and donations</li> <li>Specify the nature and amount</li> </ul>	ant of the two largest items included in 'Other income'  R '000	
19. Total income (Ouestion 6 to	Question 18)	R '000

# **Part 4 – Inventories**

# **Opening values**

		R '000
20.	Raw materials or materials for processing, packaging materials, fuel and consumable and maintenance stores, e.g. spares	
		D 2000
		R '000
21.	Work in progress (partially completed)	
		R '000
22.	Finished goods produced by this enterprise	
		R '000
		K 000
23.	Finished goods not produced by this enterprise but purchased for resale	
		R '000
24	Total opening values (Question 20 to Question 23)	
<b>4</b> 7.	Total opening values (Question 20 to Question 25)	
Clo	osing values	
		R '000
25.	Raw materials or materials for processing, packaging materials, fuel and	
	consumable and maintenance stores, e.g. spares	
		D 1000
		R '000
26.	Work in progress (partially completed)	
		R '000
27	Finished goods produced by this enterprise	
21.	rimshed goods produced by this enterprise	
		D 1000
		R '000
28.	Finished goods not produced by this enterprise but purchased for resale	
		R '000
20		
70	Total closing values (Question 25 to Question 28)	

# **Part 5 - Expenditure items**

## 30. Purchases

Exclude	
Subcontract and commission expenses (include in Question 59)	
Capitalised purchases of materials for capital work done by own employees	
cupramised parenases of materials for eaplar work done by own employees	R'000
	K 000
Materials, components, equipments and consumables	
Include	
Include	
Medical consumables, e.g. bandages, disinfectants, injections and gauze	
Raw materials, components, etc. used in production or operation, including consumables	
Purchases of goods and materials used for repairs, hairdressing and laundry	
	R '000
Factored goods, intermediate products and partially completed goods from related	
enterprises, e.g. food and beverages	
	R'000
Fees and allowances	
Include	
Fees and allowance to visiting doctors, e.g. physicians	
Speakers and lectures fees or charges for service rendered	
	<b>D</b> •000
	R '000
Prizes, national lottery and retailers' commission	
	R '000
Other goods	
Other goods	
	R '000
Other comices	
Other services	
	R'000
Total purchases	

31. Total gross salaries and wages paid during the financial year	
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#### Definition

• Gross earnings are payments for ordinary-time, standard or agreed hours and overtime hours during the financial year for all permanent, temporary, casual, managerial and executive employers and employees, before taxation and other deductions.

#### Include

- Salaries and/or fees paid to directors, executives and managers
- Commissions paid
- Employer's contribution to pension, provident, medical aid, sick pay and other funds, e.g. Unemployment Insurance Fund and the Commissioner's Compensation Fund
- Payments paid from South Africa to employers or employees based abroad
- Payments for all types of leave
- Incentive payments for piecework or profit-sharing schemes
- Fringe benefits paid in cash, e.g. housing, mortgage and rent subsidies and transport and cell phone allowances
- Value of any salary sacrificed
- Bonuses
- Payments that were made during the reference period but relate to other pay periods for which no previous provision was made, e.g. annual leave, thirteenth cheque and leave gratuity payments

#### Exclude

- Payments to subcontractors and consultants who are self-employed and not part of this enterprise (include in Question 59)
- Payments paid from abroad to employers or employees based in South Africa
- Severance, termination and redundancy payments (include in Question 32)
- Reimbursement of expenses, e.g. travel, entertainment, meals and other expenses (include in Question 47 and/or 49)
- The imputed value of fringe benefits.
- Tax on fringe benefits
- Entrepreneurial-income for labour input of self employed

	K 7000
32. Severance, termination and redundancy payments paid	
Include	
Payments of accumulated leave made to employees who finished work during the reference period	
Redundancy payments intended to compensate employees for loss of employment	
	R'000
33. Advertising expenditure	

#### Include

Marketing costs and expenditure on sales promotions

		<b>9001-E</b> R'000
34. Bank charges other than interest		
35. Bursaries and loans to students		R '000
Include	Exclude	
Bursaries and loans awarded from own funds	Bursaries and loans and funds awarded to internal staff (include in question 61)	
		R '000
36. Bad debts written off		
		R '000
37. Containers and packaging materials		
38. Cleaning services		R '000
50. Craiming Services		
		R'000
39. Interest paid		
Include	Exclude	
<ul> <li>Interest on bank loans</li> <li>Interest on loans made to this enterprise from related and unrelated enterprises</li> <li>Interest paid in respect of finance leases</li> <li>Interest paid on loans from partners</li> <li>Expenses associated with discounted bills</li> <li>Finance charges on long-term agreement</li> <li>Bank overdrafts and acceptances</li> </ul>	<ul> <li>Other bank charges (include in Question 34)</li> <li>Capital repayments</li> </ul>	
		R '000
40. Insurance premiums paid		
F		
		R '000
41. Motor vehicle running expenditure, inclu	iding parts and fuel	
		<b>D</b> •000
42 Panar avnanditura		R '000

		<b>9001-E</b> R '000
43.	Printing expenditure	K 000
44.	Stationery expenditure	R '000
45	Postal, mail and courier	R '000
	1 ostal, man and courter	R '000
46.	Telecommunication services, e.g. telephone, facsimile and internet charges	R '000
47.	Travelling expenditure	K 000
48.	Accommodation expenditure	R '000
<b>49</b> .	Entertainment expenditure	R '000
		R '000
50.	Rental of land, building and other structures	R '000
51.	Municipal payments for services, e.g. water and electricity (excluding property taxes)	K 000
52.	Property taxes paid	R '000
53	Regional services council levies	R '000
JJ.	regional set vices council ic vics	R '000
54.	Railage and transport out	D 1000
55.	Repairs and maintenance expenditure	R '000

	9001-E
56. Royalties, franchise fees, copyright, trade names and trade and patent right paid	R '000
57. Operational leasing and hiring of plant, machinery, equipment and vehicles	R'000
58. Security services (including IT security services)	R '000
59. Payment to subcontractors	R '000
	R '000
60. Skills development levy	R'000
61. Staff training	
Include	
<ul> <li>Payment of outside organisations for staff training</li> <li>Staff bursaries and sponsors</li> </ul>	
62. Staff amenities	R'000
Include	
• Canteens, crèches, gym	
63. Subscription to magazines, newspapers and journals	R'000
64. Accounting, management and consultation fees, e.g. auditors fees	R '000
on meconimis, management and consumation ices, e.g. additions ices	

	9001-E
	R '000
65. Depreciation provided for during this financial year	
Note	
<ul> <li>Report depreciation or provision for depreciation as recorded in your financial management accounts on buildings, machinery, equipment, office equipment, computers, motor vehicles and other transport equipment</li> </ul>	
	R '000
66. Losses on assets or investments sold or devalued	
(not related to normal trade activities)	
Include	
• Foreign exchange losses	
• Losses from the sale or realisation for cash or revaluation of assets or investments at a value lower than book value, if debited, and stock losses	
Provision for bad debts and discount allowed	
Assets written off	
Losses on share trading	
<ul> <li>Loss on disposal of property, plant and equipment</li> </ul>	
2 2000 on disposar of property, plant and equipment	
	R '000
67. Losses from the redemption, liquidation or revaluation of liabilities at a value	
higher than book value, if debited, e.g. foreign exchange	
	R '000
68. Other expenditure	
•	
Include	
• Donations	
• Commission expenses	
<ul> <li>Expenses relating to library acquisitions written off</li> </ul>	
<ul> <li>Professional services, e.g. legal expenses and data processing services</li> </ul>	
<ul> <li>Permits and licences paid</li> </ul>	
Agency fees, e.g. appointments of casual workers	
• Catering and laundry	
• Refuse disposal	
Specify the nature and amount of the two largest items included in 'Other expenditur	·••'
	e
R '000	ı
	D 2000
	R '000

69. Total expenditure (Question 30 to Question 68).....

# Part 6 - Profit or loss, company tax and dividends

		R '000
70.	Net profit or loss before tax (Question 19 minus Question 24 plus Question 29 minus Question 69)	
		R '000
71.	Company tax paid or provided for during this financial year	
		R '000
72.	Cash dividends paid or provided for	
		R '000
73.	Other dividends (capitalisation issues, scrip dividends or capitalisation shares	
		R '000
74.	Total dividends paid or provided for during this financial year (Question 72 plus Question 73)	

# Part 7 – Assets and liabilities

No	te		
•	Report the total book value of assets and liab	pilities as at the <b>end of the financial year</b>	
			R'000
75.	Current assets and investments		
Inc	lude	Exclude	
•	Debtors, cash, bank balances and other	Fixed assets and intangible assets	
	financial assets	(include in Question 76)	
•	Programs and film rights, e.g. foreign		
•	and local programming Trade, prepayments and other receivables		
•	Sports events right		
•	Cash equivalent		
•	Closing stock		
			R '000
76	Fixed assets and intangible assets		
70.	Fixed assets and intangible assets		
Ma	4-		
No			
•	Fixed assets and intangible assets must corre-	spond with Question 81 column, (g) 1 to 9	
			R'000
77	Total assets (Question 75 to Question 76)		
, , ,	Total assets (Question 75 to Question 76)		
			R '000
=0	G 48.1899		1000
78.	Current liabilities		
_			
Inc	lude		
•	Trade and other payables, e.g. local payables	and accruals, foreign payables, etc	
•	Bank overdraft Current portion of interest, e.g. bearing borro	owings short-term horrowings	
	Carrent portion of interest, e.g. couring con-	wings, short term corrowings	
		Γ	R '000
<b>79.</b>	Long-term liabilities (excluding owners' e	equity or shareholders' funds)	
		L	
Inc	elude		
•	Long term loans		
		Г	R '000
80.	Owners' equity (total book value sharehol	lders' funds)	

## Part 8 - Book value of assets and capital expenditure

## 81. Book value of assets and capital expenditure on fixed assets and intangible assets

#### Notes

- The value of land and buildings must be shown separately and should be estimated, if necessary. (Exclude own private dwelling or living unit thereof.)
- Purchases of land and existing buildings and used plant, machinery and vehicles, which were not imported, should be included in column (d).
- The value of used plant, machinery and vehicles imported by your enterprise or on your behalf, should be included in column (c).
- Major improvements, additions or extensions to fixed assets, machinery, transport equipment and structures, which improve their
  performances and increase their capacity or prolong their expected working lives, count as fixed capital formation and should be
  included in column (c)
- Intangible fixed assets are non-financial produced fixed assets that mainly consists of mineral exploration, computer software, entertainment, literary or artistic originals intended to be used for more than one year
- Intangible non-produced assets are assets that entitle their owners to engage in certain specific activities or to produce certain specific goods or services and to exclude other institutional units from doing so, except with the permission of the owner, e.g. patented entities or purchased goodwill

	Type of asset	Book value at the beginning of financial year according to balance sheet	Plus Capital expenditure on the erection of new buildings and works; additions to and alterations of existing buildings and works; work in progress capitalised; new plant and machinery; used plant and machinery if imported by you or on your behalf (whether paid to outside contractors or concerns or done by your enterprise itself)
	(a)	(b) R '000	(c) R '000
1.	Land		
2.	Residential buildings		
3.	Non-residential buildings		
4.	Computers and other IT equipment		
5.	Motor vehicles and other transport equipment		
6.	Medical instruments, furniture, and other instruments		
7.	Plant, machine and other office equipment		
8.	Intangible fixed assets		
	8.1 Computer software		
	8.2 Other		
9.	Intangible non-produced assets (goodwill, patented entities, etc.)		
Tot	al		

Plus	Plus or minus	Minus	Equals
Capital expenditure on the	Sales of assets(-), and	Depreciation/amortisation	Book value at
acquisition of land; existing	revaluation and	during the year	the end of the
buildings and works; used	other adjustments to	(not accumulative	financial year
machinery and vehicles; and	book value	depreciation)	according to
transfers-in		_	balance sheet
(d)	(e)	(f)	(g)
R '000	R '000	R '000	R '000
1000	11 000	11 000	11 000
			1

# Part 9 - Geographical distribution of the activities of this enterprise

v			•			
ringe bene	fits incom	e and expo		is enterprise or		iges, bonuses, gra and indicate in wl
Notes						
<ul><li>this qu</li><li>If exact</li><li>This p</li><li>branch</li></ul>	estionnaire et figures a part must b	e relates. re not avail pe complet	lable, provide ed for all the	estimates on a p	percentage basis. Our enterprise. If	g period to which f your number of attach it to the
Town or City	Province	Number of branches per town or city	Salaries, wages and employee benefits	Number of employees	Total Income	Total Expenditure
			R'000	(Number)	R'000 or %	R'000 or %
(a)	(b)	(c)	(d)	(e)	(f)	(g)
George	WC	1	500	6	1580	980
Pretoria	GP	1	800	15	1900	1200