

Retail trade industry

2005

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RETAIL TRADE INDUSTRY 2005

1. Introduction

1.1 Background

The large sample surveys serve to document comprehensively the nature and structure of all industries within the economy.

Previously, Statistics South Africa (Stats SA) periodically conducted industry censuses i.e. collections covering all entities known to be mainly engaged in particular sectors. The last industry 'census' was conducted for the manufacturing sector in 1996. Since then, Stats SA has replaced industry censuses with periodic 'large sample surveys' of industry sectors. These surveys are based on larger samples than the sub-annual and annual surveys. They do not attempt to completely enumerate all entities within the industry scope of the surveys, but are based on stratified random samples which are representative of the survey population.

1.2 Purpose and uses of large sample surveys

The large sample survey results are used in constructing and refreshing input/output tables, and for benchmarking the Gross Domestic Product (GDP) and its components, as well as production and price indices, and annual and short-term statistical series.

Users of the large sample surveys programme include the following:

- Price statisticians, particularly in refreshing the commodity basket of producer price indices.
- Policy advisers in government for monitoring the performance of industries and their contribution to the South African economy and evaluating the effectiveness of industry policies.
- Industry associations monitoring trends in their own and competing or complementary industries in order to inform their members of market changes.
- Individual businesses using the data to analyse their performance relative to their industry.

1.3 Scope and coverage

This programme covers enterprises registered in the taxation system (VAT and income tax) that are mainly engaged in the following industries as defined in the Standard Industrial Classification of all Economic Activities (SIC):

- Mining and quarrying
- Manufacturing
- Electricity, gas and water supply
- Construction
- Wholesale and retail trade, repair of motor vehicles, motor cycles and personal and household goods, and hotels and restaurants
- Transport, storage and communication
- Financial intermediation, insurance, real estate and business services

- Community, social and personal services (except national, provincial and local government activities)

Note: The agriculture, forestry, fishing, hunting and related services industry (SIC 1) is not included as it is covered by a separate programme within Statistics South Africa. Similarly, the public administration and defence activities industry (SIC 92), the financial intermediation (SIC 81) and insurance and pension funding (SIC 82) are covered by other programmes within both Stats SA and elsewhere (e.g. the South African Reserve Bank (SARB)).

1.4 Reporting Unit

The statistical unit for the collection of information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its production activities. Each industry is classified to an industry that reflects its predominant activity.

The estimates are presently published only at national level.

2. 2005 Retail trade

This publication presents estimates in respect of the 2005 retail trade large sample survey (LSS). The 2005 retail trade LSS collected data from a sample of 2 921 enterprises drawn from a sampling frame of 48 614 which were operating between 1 July 2004 and 30 June 2005. The sample was stratified in such a way that all large enterprises (with an annual income exceeding R39 million) were included. The data for the number of employees were provided for the last pay period ended on or before 30 June 2005. Data were collected at the 4-digit SIC level of classification of enterprises and on 86 commodities.

A similar survey was last conducted in 1993 (1993 Census of retail trade Report No 62-01-01) which covered 46 944 enterprises practising retail trade in South Africa. The former Transkei, Bophuthatswana, Venda and Ciskei states were excluded. Data were collected at the 4-digit SIC level and on 29 commodities.

2.1 Scope and coverage

The 2005 retail trade large sample survey covers enterprises registered in the taxation system that are mainly engaged in the resale (sale without transformation) of goods and the rendering of services incidental to the sale of goods. Retailing is the final step in the distribution of goods. Retailers typically sell goods to the general public for personal or household consumption, but some also serve businesses and institutions. The survey includes enterprises involved in the following detailed retail trade activities:

- Non-specialised stores with food, beverages and tobacco predominating (SIC 6211).
- Other retail trade in non-specialised stores (SIC 6219).
- Food, beverage and tobacco in specialised stores (SIC 6220).
- Pharmaceutical and medical goods, cosmetics and toilet articles (SIC 6231).
- Textiles, clothing, footwear and leather goods (SIC 6232).
- Household furniture, appliances, articles and equipment (SIC 6233).
- Hardware, paint and glass (SIC 6234).
- Other retail trade in specialised stores (SIC 6239).
- Retail trade in second-hand goods in stores (SIC 6240).

- Retail trade via mail-order houses (SIC 6251).
- Retail trade via stalls and markets (SIC 6252).
- Other-retail trade not in stores (SIC 6259).
- Repair of personal and household goods (SIC 6260).

The following activities are **excluded**:

- Sale of farmers' products by farmers (SIC 11).
- Manufacture and sale of manufactured goods (SIC 3).
- Trade in cereal grains, ores, crude petroleum, industrial chemicals, iron and steel and industrial machinery and equipment (SIC 61).
- Sale (retail and wholesale) of motor vehicles, motor cycles and their parts and of fuel for these articles (SIC 63).
- Sale of food and drinks for consumption on the premises and sale of take-away foods (SIC 6420).
- Renting and hiring of personal and household goods to the general public (SIC 8530).

2.2 Data items

The following categories of data items were collected: industrial classification, details of employment, trading income, expenditure, profit or loss, inventories, book value of assets, and details of sales of goods (commodities).

2.3 Reference period

The questionnaires were completed for the financial year of the enterprise which **ends on any date between 1 July 2004 and 30 June 2005, according to the usual reporting schedule of the enterprise.**

Example

- 1 October 2003 – 30 September 2004
- 1 January 2004 – 31 December 2004
- 1 February 2004 – 31 January 2005
- 1 March 2004 – 28 February 2005
- 1 April 2004 – 31 March 2005

2.4 Current prices

The rand values are at current prices. Thus, when making comparisons with previous 'censuses', users should consider changes in prices that have occurred.

2.5 Reliability of data

All estimates compiled for this industry are subject to both sampling and non-sampling errors.

The estimates presented in this publication are subject to sampling variability since they are based on information obtained from a sample. That is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the retail industry in South Africa.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate. The larger the RSE, the less reliable the estimate.

The following are some of the likely sources of non-sampling errors: sampling frame not up to date, wrong definitions and classification, phrasing of questions, non-response, processing and estimation. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

2.6 Confidentiality

According to Section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), completed questionnaires remain confidential to Statistics South Africa (Stats SA). Individual business information is never disclosed. Results are presented in aggregated form only.

2.7 Related publications

Stats SA conducts a monthly survey on retail trade. That survey is **used mainly** to monitor trends and the survey provides estimates at less detailed SIC and commodity (in future) levels than the retail trade large sample surveys.

2.8 Revisions

Table A

	Initial estimate R million	Revised estimate R million
Manufacturing 2005	926 513	943 793
Wholesale 2005	537 516	530 868
Retail 2005	312 263	304 360
Total	1 776 292	1 779 021

Estimates for the principal financial statistics in manufacturing, wholesale and retail industries for 2005 were originally published in October 2006 (P3001 - Manufacturing industry 2005, P6101 - Wholesale trade industry 2005 and P6201 - Retail trade industry 2005). The estimates for total income were: Manufacturing R926 513 million, wholesale R537 516 million and retail R312 263 million, with a total of R1 776 292 million (Table A).

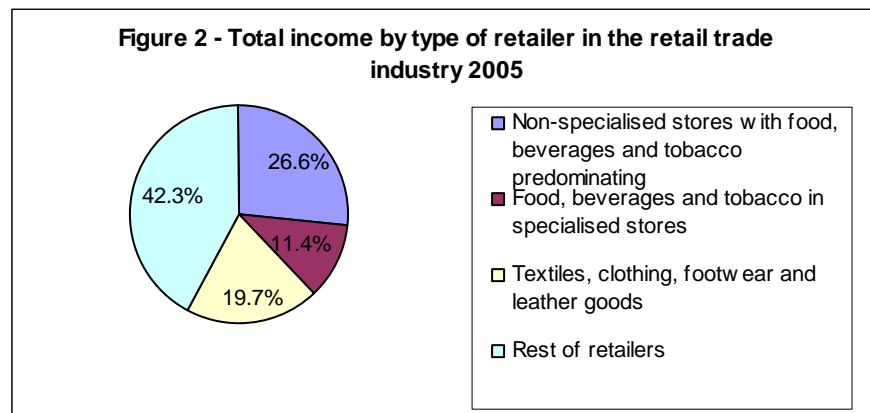
Analysis of products and commodities within these industries led to the reclassification of some enterprises and the consequent revision of the estimates. The revised estimates are: Manufacturing R943 793 million, wholesale R530 868 million and retail R304 360 million, with a total of R1 779 021 million. Most reclassifications took place between manufacturing, wholesale and retail, but the net gain in total income reflects the reclassification to manufacturing of some enterprises outside the wholesale and retail trade industry.

This publication updates Statistical Release P6201 - Retail Trade Industry 2005 and adds the details of value of sales per commodity. The financial information has been revised following the reclassification of some enterprises. Further financial tables have been added (opening inventory, closing inventory, details of sales and purchases, assets and liabilities). Considerable caution is needed in making direct comparisons with estimates in 'Census of Retail trade, 1993' (Report No. 62-01-01) because of differences in the industry classification of enterprises and in the commodities covered in the two collections.

3. Summary of findings for the year 2005

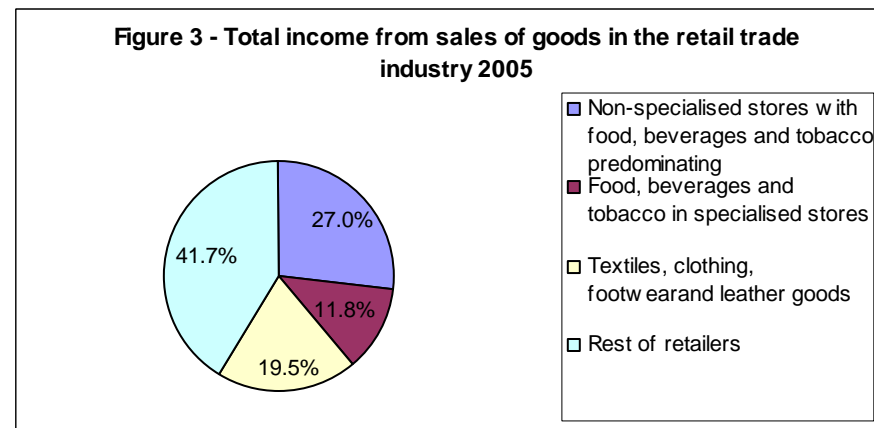
3.1 Income

3.1.1. Total income by type of retailer



In 2005, the total income in the retail trade industry was R304 360 million (Figure 2). The three largest types of retailer contributed 57,7% of income: These were 'Non-specialised stores with food, beverages and tobacco predominating' (R80 868 million or 26,6%), followed by 'Textiles, clothing, footwear and leather goods' (R60 058 million or 19,7%), and 'Food, beverages and tobacco in specialised stores' (R34 607 million or 11,4%).

3.1.2. Sources of income



Income from sales of goods contributed R289 832 million, or 95,2% of the total income in retail trade (Figure 3). 'Non-specialised stores with food, beverages and tobacco predominating', 'Textiles, clothing and footwear', 'Food, beverages and tobacco in specialised stores' and 'Other retail trade in non-specialised stores' were the major contributors to income from sales of goods.

3.1.3. Income from services rendered and interest received

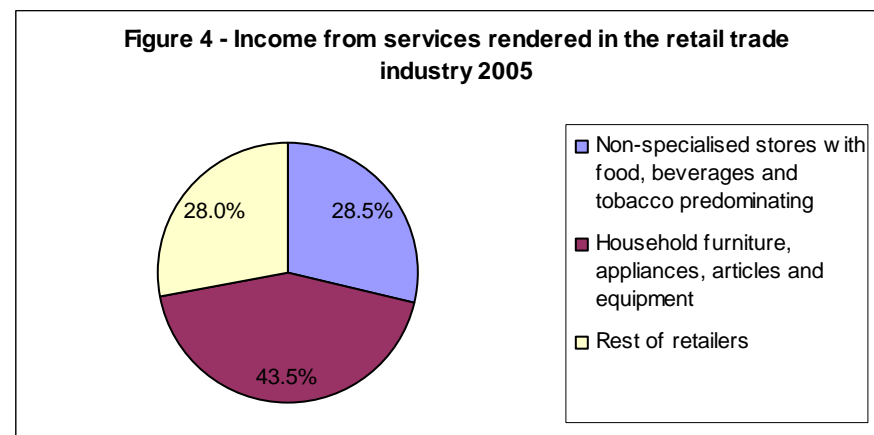
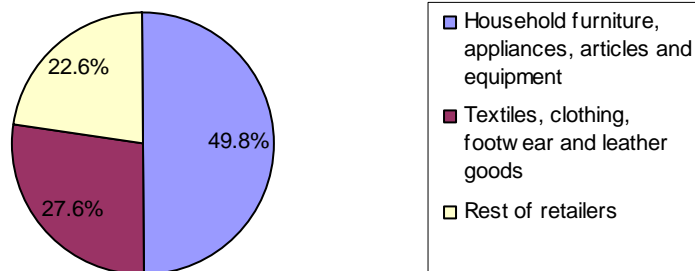


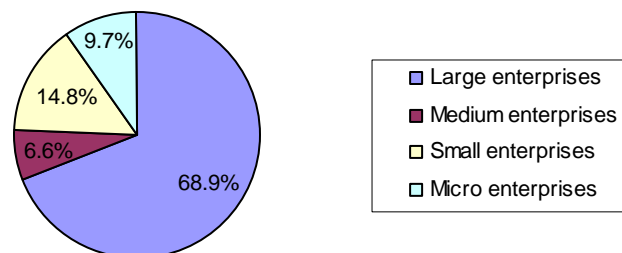
Figure 5 - Interest received in the retail trade industry 2005



43,5% (or R1 512 million) of income from services rendered was earned by retailers in 'Household furniture, appliances, articles and equipment' (Figure 4). Also 49,8% (or R1 630 million) of income from interest received was earned by the same type of retailers (Figure 5). In this category, income related to financing of purchase agreements forms a significant part of the total income.

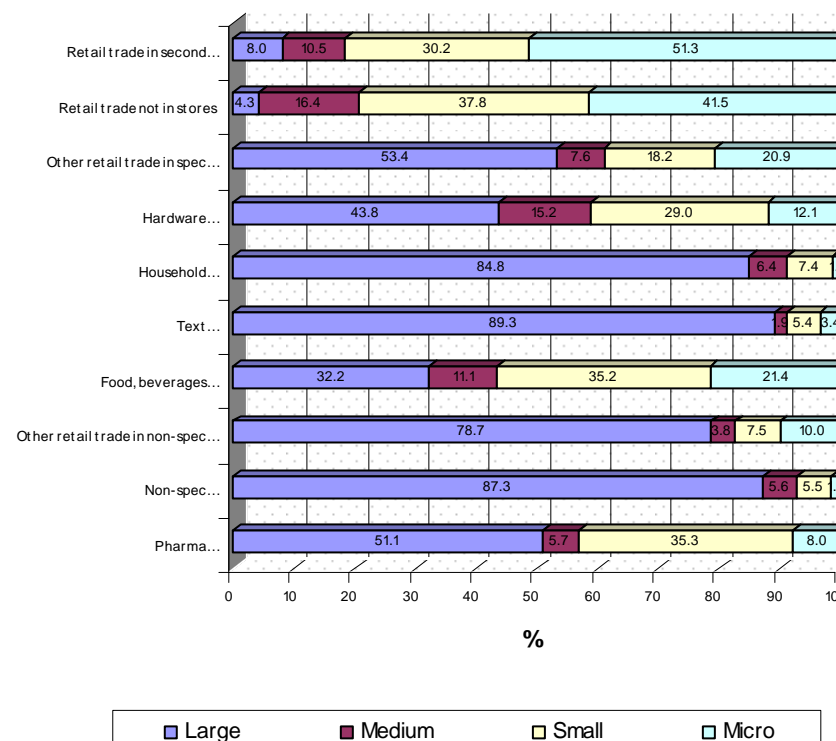
3.1.4. Income by enterprise size

Figure 6 - Income by enterprise size in the retail trade industry 2005



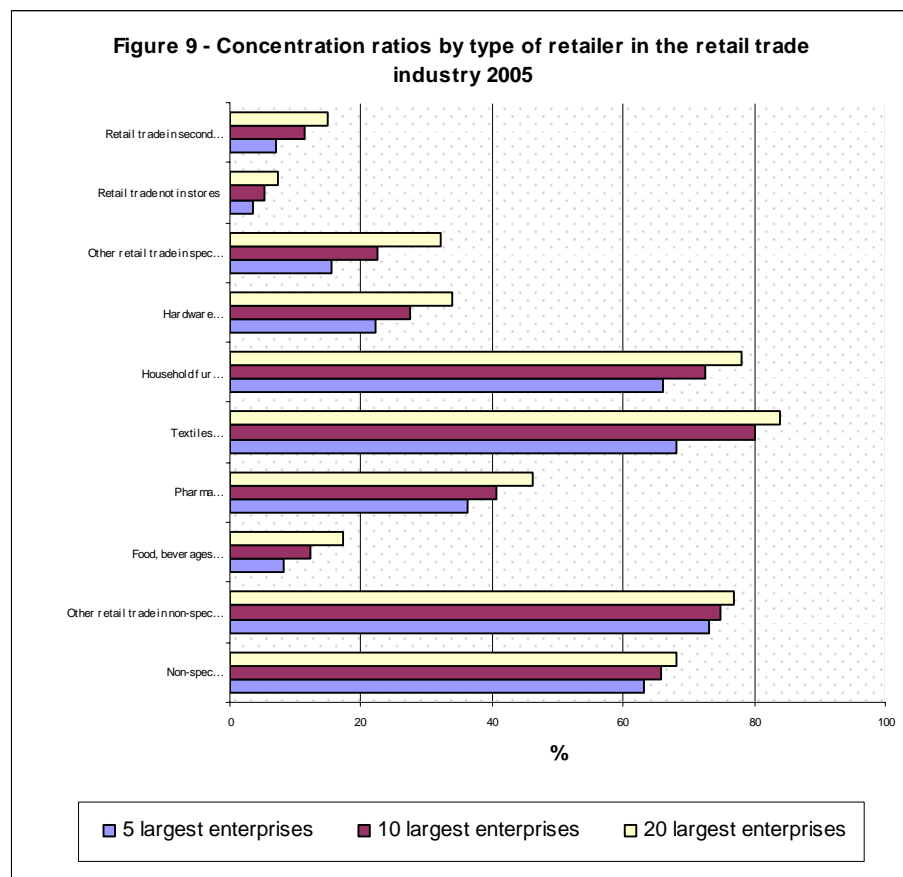
Analysis of income by enterprise size indicates that the large enterprises (those with a Business Register (BR) turnover greater than R39 million) earned 68,9% (or R209 657 million) of the total income of the retail trade (Figure 6).

Figure 7 - Income by enterprise size and type of retailer in the retail trade industry 2005



The large enterprises are particularly dominant among 'Non-specialised stores with food, beverages and tobacco predominating', 'Textiles, clothing and footwear' and 'Household furniture, appliances and equipment' and 'Other retail trade in non-specialised stores'. Micro enterprises contributed more than 50% of the total income among retailers in 'Second-hand goods, other retail and repair' (Figure 7).

3.1.5. Extent of concentration

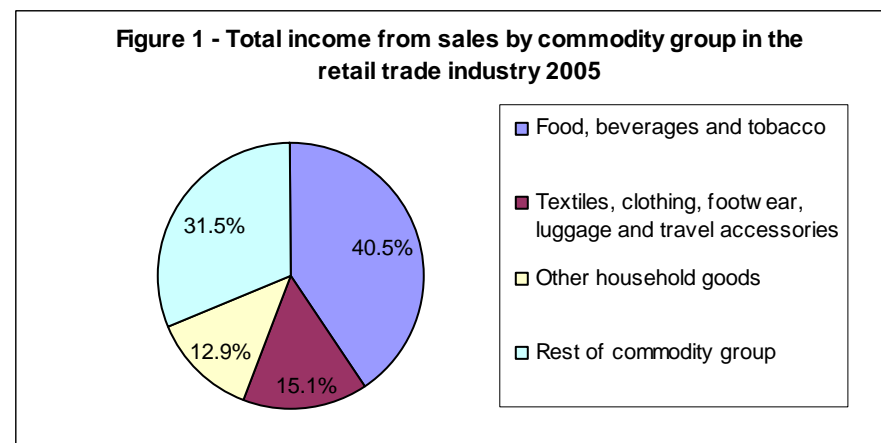


The 20 largest enterprises in the retail trade contributed 46,1% of the total income. Of these, the five largest enterprises contributed 29,1% of the total income. The highest concentration of the five largest enterprises was in 'Other retail trade in non-specialised stores' retailing (73,2% of total income of this industry). The lowest concentration of the five largest enterprises was in 'Retail trade not in stores' (3,4% of total income in this industry) (Figure 9).

3.1.6. Income generated per person employed

Income generated per person employed was approximately R500 000, ranging from approximately R300 000 in 'Retail in second-hand goods, other retail trade and repair', to approximately R700 000 in 'Pharmaceutical and medical goods, cosmetics and toilet articles'.

3.1.7. Income (value traded) from sales of goods by commodity group

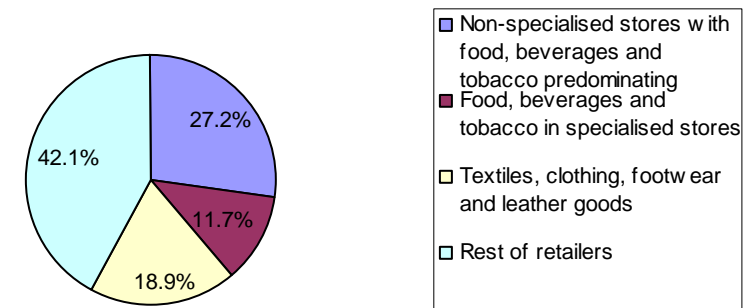


The commodity group with the highest value traded was 'Food, beverages and tobacco' with R117 299 million (40,5%), followed by 'Textiles, clothing, footwear and luggage' with R43 744 million (15,1%) and 'Other household goods' with R37 417 million (12,9%) (Figure 1 and Table B).

The commodity with the highest value traded was 'Other food and tobacco products' (which includes e.g. maize, rice and tinned foods) (R44 644 million or 15,4%), followed by 'Meat and meat products' (R23 944 million or 8,3%), 'Cosmetic and toilet articles' (R14 696 million or 5,1%) and 'Women's and girls' clothing' (R14 646 million or 5,1%).

Table B – Income from sales of goods by commodity group

Commodity	Value	%
Food, beverages and tobacco	117 299	40,5
Pharmaceutical and medical goods, cosmetics and toilet articles	30 083	10,4
Textiles, clothing, footwear, luggage and travel accessories	43 744	15,1
Household furniture, appliances and equipment	31 336	10,8
Hardware, construction materials, paint and glass	25 501	8,8
Other household goods	37 417	12,9
Used/second-hand merchandise and antiques	1 856	0,6
Other commodities	1 039	0,4
Total repairs	1 557	0,5
Total	289 832	100,0

3.2 Expenditure**3.2.1. Total expenditure****Figure 10 - Total expenditure in the retail trade industry 2005**

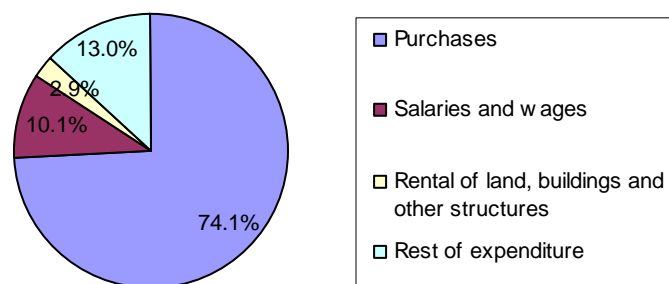
Expenditure by type of retailer correlated very well with income. In 2005, the total expenditure in the retail trade industry was R289 684 million. The largest contributor to total expenditure was 'Non-specialised stores with food, beverage and tobacco predominating' (R78 895 million or 27,2%), followed by 'Textiles, clothing, footwear and leather goods' (R54 816 million or 18,9%), and 'Food, beverages and tobacco in specialised stores' (R33 891 million or 11,7%).

3.2.2. Salaries and wages

Gross salaries and wages paid to employees in the retail trade industry for 2005 amounted to R29 141 million. Employees in 'Textiles, clothing, footwear and leather goods' accounted for the largest proportion of salaries and wages paid (R6 674 million or 22,9%), followed by 'Non-specialised stores with food, beverages and tobacco predominating' (R6 316 million or 21,7%), and 'Household furniture, appliances, articles and equipment' (R3 476 million or 11,9%).

3.2.3. Composition of expenditure

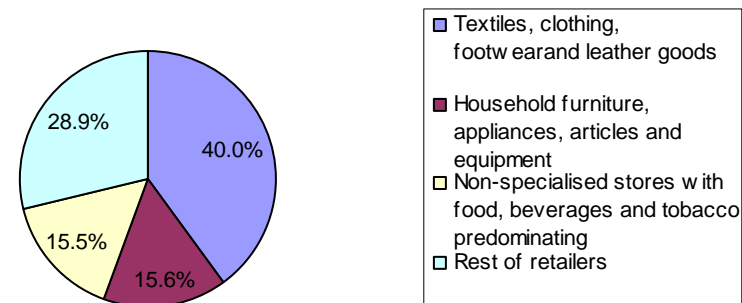
Figure 11 - Composition of expenditure in the retail trade industry 2005



Purchases accounted for 74,1% (R214 633 million) of the total expenditure, followed by salaries and wages 10,1% (R29 141 million) and rental of land, buildings and other structures 2,9% (R8 512 million) (Figure 11).

3.3 Net profit before tax

Figure 12 - Net profit before tax in the retail trade industry 2005



Net profit before tax is computed as income plus closing stocks minus expenditure minus opening stocks. For the year 2005, net profit before tax in the retail trade industry was R16 360 million. The largest contributor to net profit before tax was 'Textiles, clothing, footwear and leather goods' (R6 550 million or 40,0%), followed by 'Household furniture, appliances, articles and equipment' (R2 555 million or 15,6%), and 'Non-specialised stores with food, beverages and tobacco predominating' (R2 534 million or 15,5%) (Figure 12).

3.4 Profit margin

In 2005, the profit margin (net profit after tax as a percentage of turnover) in the retail trade industry was 4,1%. 'Household furniture, appliances, articles and equipment' had the highest profit margin (8,9%), followed by 'Textiles, clothing, footwear and leather goods' (8,7%), and 'Hardware, paints and glass' (5,0%).

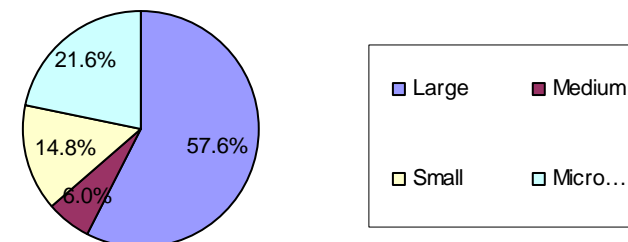
Type of retail trade	Profit margin
	%
Non-specialised stores with food, beverages and tobacco predominating	2,3
Other retail trade in non-specialised stores	2,8
Food, beverages and tobacco in specialised stores	1,3
Pharmaceutical and medical goods, cosmetics and toilet articles	2,2
Textiles, clothing, footwear and leather goods	8,7
Household furniture, appliances, articles and equipment	8,9
Hardware, paints and glass	5,0
Other retail trade in specialised stores	2,8
Retail trade not in stores	1,0
Retail trade in second-hand goods, other retail trade and repair	3,5
Total	4,1

3.5 Employment

At the end of June, 2005, the total number of persons employed in the retail trade industry was 580 265. The largest number was employed by 'Non-specialised stores with food, beverages and tobacco predominating' (145 011 or 25,0%), followed by 'Textiles, clothing, footwear and leather goods' (124 536 or 21,5%), and 'Food, beverages and tobacco in specialised stores' (68 653 or 11,8%).

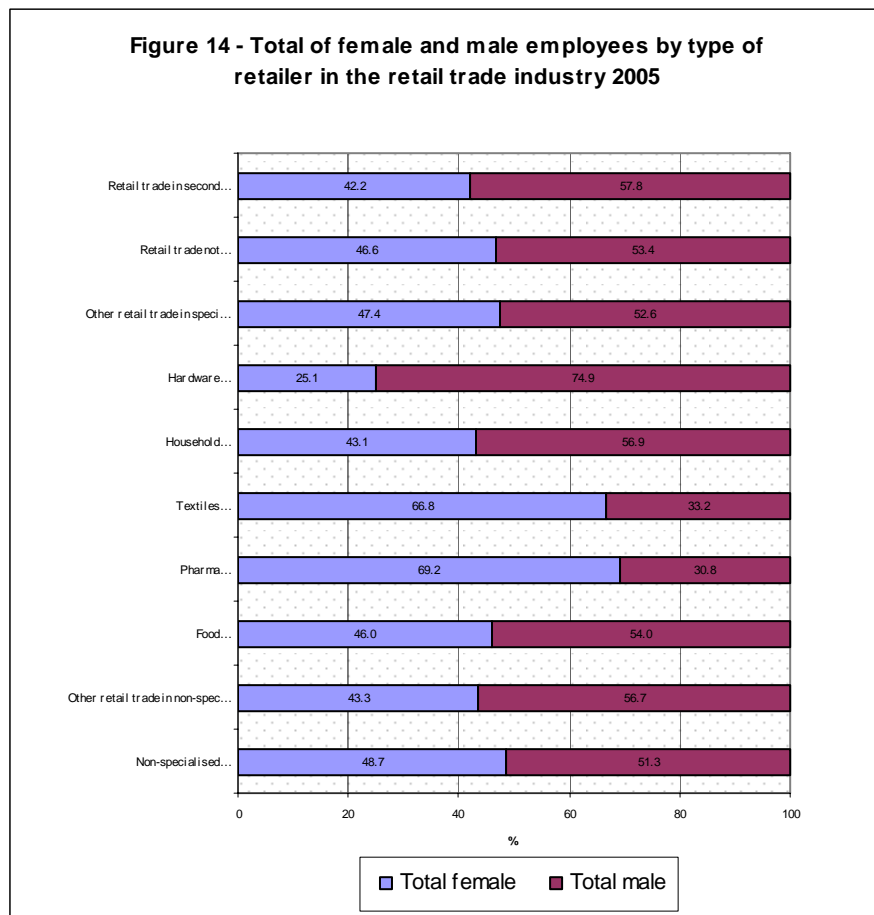
3.5.1. Employment by enterprise size

Figure 13 - Employment by enterprise size in the retail trade industry 2005



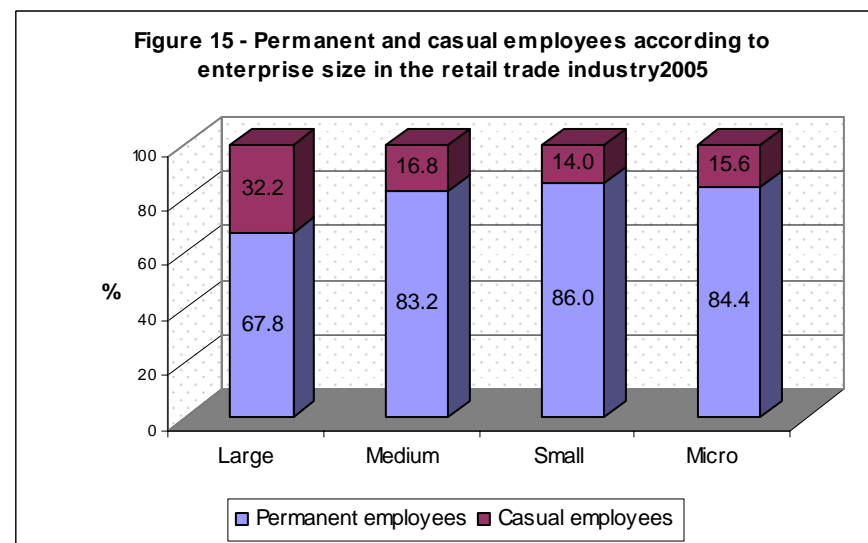
Although they employed the most workers, large enterprises had a smaller share of the total number of employees than of total income. They employed 334 382 (or 57,6%), followed by micro enterprises (those with a BF turnover less than R4 million) (21,6% or 125 483), small enterprises (those with a BF turnover between R4 million and R19 million) (14,8% or 85 844) and medium enterprises (those with a BF turnover between R19 million and R39 million) (5,9% or 34 557) (Figure 13).

3.5.2. Employment by gender



Females comprised 50,3% of employees in the retail trade industry, ranging from 25,1% in 'Hardware, paints and glass' to 69,2% in 'Pharmaceutical and medical goods, cosmetics and toilet articles' (Figure 14).

3.5.3. Employment by permanent and casual status



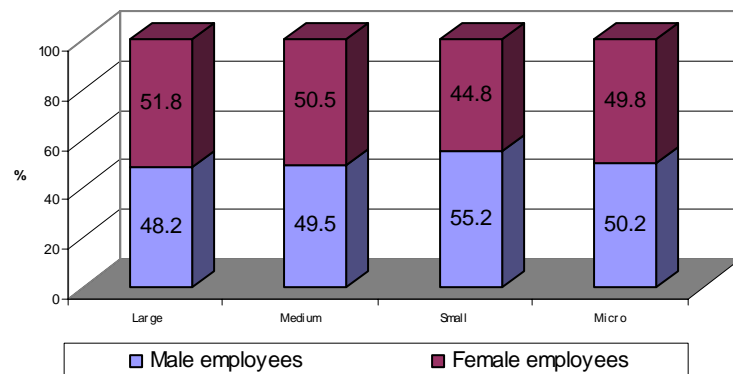
Permanent employees made up 75,0% of the workforce. In large enterprises, 67,8% of employees were permanent, while in medium, small and micro enterprises 84,8% were permanent (Figure 15).

3.5.4. Employment by gender and permanent and casual status

The proportion of female employees that were permanent was 75,4% and males 74,5%.

3.5.5. Employment by gender and enterprise size

Figure 16 - Employment by gender in the retail trade industry 2005



Females comprised 51,8% of employees in large enterprises, 50,5% in medium enterprises, 44,8% in small enterprises and 49,8% in micro enterprises (Figure 16).

3.6 Capital expenditure on new assets and book value of fixed assets

Figure 17 - Capital expenditure on new assets in the retail trade industry 2005

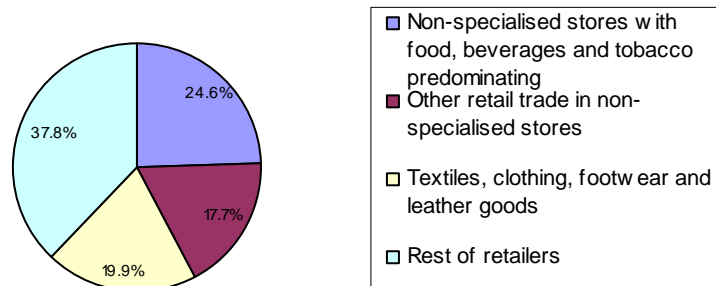
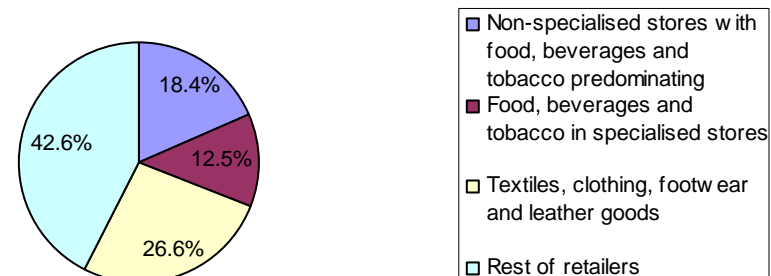


Figure 18 - Book value of fixed assets in the retail trade industry 2005



In 2005, the capital expenditure on new assets in the retail trade industry was R5 362 million. The largest contributor to capital expenditure on new assets was 'Non-specialised stores with food, beverages and tobacco predominating' (R1 317 million or 24,6%), followed by 'Textiles, clothing, footwear and leather goods' (R1 069 million or 20,0%), and 'Other retail trade in non-specialised stores' (R950 million or 17,7%) (Figure 17). The highest expenditure was on 'Plant, machinery and equipment' (R1 961 million or 36,7%), followed by 'Vehicles' (R1 776 million, or 33,1%).

Retailers in 'Textiles, clothing, footwear and leather goods' had a relatively higher share of the book value of fixed assets compared to their contribution to capital expenditure on new assets (26,6% as opposed to 19,9%) (Figures 17 and 18).

P J Lehohla
Statistician-General

Tables

Table 1 - Principal statistics in the retail trade industry, 2005

Type of retail trade	Total income	Total expenditure	Total value of opening inventory	Total value of closing inventory	Net profit/loss before tax	Book value of fixed assets at the beginning of the year	Book value of fixed assets at the end of the year	Capital expenditure on new assets	Profit margin
	R million								%
Non-specialised stores with food, beverages and tobacco predominating	80 868	78 895	5 220	5 782	2 534	3 977	4 404	1 317	2,3
Other retail trade in non-specialised stores	31 619	30 475	4 142	4 204	1 205	1 994	2 583	950	2,8
Food, beverages and tobacco in specialised stores	34 607	33 891	1 799	1 762	679	3 129	2 996	221	1,3
Pharmaceutical and medical goods, cosmetics and toilet articles	16 909	16 274	2 115	1 967	487	875	888	140	2,2
Textiles, clothing, footwear and leather goods	60 058	54 816	5 931	7 239	6 550	5 633	6 374	1 069	8,7
Household furniture, appliances, articles and equipment	23 838	21 660	2 174	2 551	2 555	943	1 571	921	8,9
Hardware, paints and glass	18 568	17 613	1 504	1 670	1 121	883	1 062	250	5,0
Other retail trade in specialised stores	21 745	20 408	3 288	2 771	820	2 296	2 240	272	2,8
Retail trade not in stores	12 025	11 660	1 640	1 513	238	1 280	1 258	158	1,0
Retail trade in second-hand goods, other retail trade and repair	4 123	3 992	313	353	171	689	620	64	3,5
Total	304 360	289 684	28 126	29 812	16 360	21 699	23 996	5 362	4,1

Table 2 - Income in the retail trade industry, 2005

Type of retailer	Total income from sales of goods	Income from services rendered	Interest received	Dividends received	Income from rental and leasing of land, building and other structures	Royalties, franchise fees, trade names and patent rights	Other income	Total income
	R million							
Non-specialised stores with food, beverages and tobacco predominating	78 195	990	157	64	30	101	1 330	80 868
Other retail trade in non-specialised stores	30 735	37	263	0	0	19	564	31 619
Food, beverages and tobacco in specialised stores	34 201	41	33	6	86	9	233	34 607
Pharmaceutical and medical goods, cosmetics and toilet articles	16 661	15	40	2	7	0	184	16 909
Textiles, clothing, footwear and leather goods	56 600	253	902	655	47	50	1 551	60 058
Household furniture, appliances, articles and equipment	18 807	1 512	1 630	26	210	4	1 649	23 838
Hardware, paints and glass	18 122	19	57	17	6	38	311	18 568
Other retail trade in specialised stores	20 883	345	143	1	8	26	339	21 745
Retail trade not in stores	11 638	217	39	4	2	15	110	12 025
Retail trade in second-hand goods, other retail trade and repair	3 990	46	9	1	5	0	73	4 123
Total	289 832	3 475	3 273	776	401	262	6 344	304 360

Table 3 - Income by enterprise size in the retail trade industry, 2005

Type of retail trade	Enterprise Size				Total
	Large	Medium	Small	Micro	
	R million				
Non-specialised stores with food, beverages and tobacco predominating	70 588	4 561	4 426	1 292	80 867
Other retail trade in non-specialised stores	24 887	1 207	2 367	3 157	31 618
Food, beverages and tobacco in specialised stores	11 157	3 857	12 181	7 412	34 607
Pharmaceutical and medical goods, cosmetics and toilet articles	8 633	963	5 965	1 348	16 909
Textiles, clothing, footwear and leather goods	53 611	1 135	3 247	2 065	60 058
Household furniture, appliances, articles and equipment	20 203	1 514	1 767	354	23 838
Hardware, paints and glass	8 136	2 816	5 376	2 240	18 568
Other retail trade in specialised stores	11 601	1 655	3 952	4 537	21 745
Retail trade not in stores	513	1 971	4 546	4 995	12 025
Retail trade in second-hand goods, other retail trade and repair	328	434	1 246	2 116	4 124
Total	209 657	20 113	45 073	29 516	304 359

Table 4 - Concentration ratios (Relative contribution of largest enterprises) in the retail trade industry, 2005

Type of retailer	Total income	Income of 5 largest enterprises	Relative contribution of 5 largest enterprises	Income of 10 largest enterprises	Relative contribution of 10 largest enterprises	Income of 20 largest enterprises	Relative contribution of 20 largest enterprises
	R million	R million	%	R million	%	R million	%
Non-specialised stores with food, beverages and tobacco predominating	80 868	51 152	63,3	53 134	65,7	54 976	68,0
Other retail trade in non-specialised stores	31 619	23 134	73,2	23 638	74,8	24 332	77,0
Food, beverages and tobacco in specialised stores	34 607	2 834	8,2	4 252	12,3	5 978	17,3
Pharmaceutical and medical goods, cosmetics and toilet articles	16 909	6 120	36,2	6 882	40,7	7 835	46,3
Textiles, clothing, footwear and leather goods	60 058	40 918	68,1	48 103	80,1	50 412	83,9
Household furniture, appliances, articles and equipment	23 838	15 783	66,2	17 298	72,6	18 646	78,2
Hardware, paints and glass	18 568	4 148	22,3	5 134	27,6	6 274	33,8
Other retail trade in specialised stores	21 745	3 361	15,5	4 894	22,5	6 971	32,1
Retail trade not in stores	12 025	408	3,4	624	5,2	873	7,3
Repair of personal and household goods	4 123	289	7,0	467	11,3	616	14,9
TOTAL	304 360	88 562	29,1	117 041	38,4	140 575	46,1

Table 5 - Expenditure in the retail trade industry, 2005

Type of retail trade	Purchases of goods for resale	Other purchases	Total purchases	Salaries and wages	Rental of land, buildings and other structures	Depreciation	Advertising expenditure	Leasing and hiring of plant, machinery, equipment and vehicles	Motor vehicles running expenditure
	R million								
Non-specialised stores with food, beverages and tobacco predominating	64 200	59	64 259	6 316	1 920	825	505	207	372
Other retail trade in non-specialised stores	24 078	0	24 078	3 462	406	340	24	539	38
Food, beverages and tobacco in specialised stores	26 272	1 277	27 549	2 180	566	343	131	564	213
Pharmaceutical and medical goods, cosmetics and toilet articles	11 715	55	11 769	1 807	267	125	105	39	54
Textiles, clothing, footwear and leather goods	35 072	131	35 203	6 674	3 043	993	1 059	1 042	246
Household furniture, appliances, articles and equipment	12 465	0	12 465	3 476	938	279	750	153	321
Hardware, paints and glass	13 221	573	13 794	1 437	372	178	122	27	181
Other retail trade in specialised stores	14 305	520	14 824	1 953	575	313	226	122	150
Retail trade not in stores	7 932	188	8 119	1 263	304	167	166	51	128
Retail trade in second-hand goods, other retail trade and repair	2 259	315	2 573	573	121	107	26	43	61
Total	211 519	3 118	214 633	29 141	8 512	3 670	3 114	2 787	1 764

Table 5 - Expenditure in the retail trade industry, 2005 (continued)

Type of retail trade	Interest paid	Repair and maintenance expenditure	Water and electricity services	Bank charges	Tele-communication services	Insurance premium paid	Railage and transport-out	Security services (including IT security services)	Postal and courier
	R million								
Non-specialised stores with food, beverages and tobacco predominating	174	719	582	236	71	131	7	343	165
Other retail trade in non-specialised stores	217	20	62	51	74	34	4	19	6
Food, beverages and tobacco in specialised stores	176	176	190	167	120	132	31	50	18
Pharmaceutical and medical goods, cosmetics and toilet articles	65	32	36	91	90	40	40	36	22
Textiles, clothing, footwear and leather goods	235	309	321	191	248	242	333	276	329
Household furniture, appliances, articles and equipment	480	127	90	131	240	155	82	79	211
Hardware, paints and glass	76	84	45	84	97	77	45	27	24
Other retail trade in specialised stores	118	80	97	122	124	136	283	36	56
Retail trade not in stores	73	47	52	181	124	73	27	17	16
Retail trade in second-hand goods, other retail trade and repair	27	33	17	30	49	52	3	10	4
Total	1 641	1 627	1 492	1 284	1 237	1 072	855	893	851

Table 5 - Expenditure in the retail trade industry, 2005 (continued)

Type of retail trade	Containers and packaging materials	Paper, printing and stationery	Travelling expenditure	Regional services council levies	Accommodation	Entertainment expenditure	Excise and customs duty	Losses on sale, revaluation or redemption of assets or liabilities	Royalties & copyright
	R million								
Non-specialised stores with food, beverages and tobacco predominating	329	161	60	79	39	8	7	31	51
Other retail trade in non-specialised stores	16	16	10	13	0	5	0	23	29
Food, beverages and tobacco in specialised stores	162	34	39	46	3	18	0	19	60
Pharmaceutical and medical goods, cosmetics and toilet articles	14	49	17	21	11	7	0	7	6
Textiles, clothing, footwear and leather goods	70	264	180	99	23	43	13	749	35
Household furniture, appliances, articles and equipment	7	113	63	39	27	25	44	49	15
Hardware, paints and glass	7	36	18	26	4	16	5	10	118
Other retail trade in specialised stores	19	49	39	29	28	24	18	17	69
Retail trade not in stores	20	34	35	19	7	31	1	18	13
Retail trade in second-hand goods, other retail trade and repair	7	14	9	8	1	6	1	2	7
Total	651	770	470	379	143	183	89	925	403

Table 5 - Expenditure in the retail trade industry, 2005 (concluded)

Type of retail trade	Severance, termination and redundancy payments	Property tax paid	Skills development levy	Staff training	Sub- contractors paid	Other expenditure	Total
	R million						
Non-specialised stores with food, beverages and tobacco predominating	10	2	8	4	10	1 264	78 895
Other retail trade in non-specialised stores	4	1	3	0	1	978	30 475
Food, beverages and tobacco in specialised stores	5	8	5	2	7	875	33 891
Pharmaceutical and medical goods, cosmetics and toilet articles	2	0	7	3	2	1 508	16 274
Textiles, clothing, footwear and leather goods	140	37	14	37	0	2 370	54 816
Household furniture, appliances, articles and equipment	12	23	11	10	13	1 231	21 660
Hardware, paints and glass	0	11	8	8	59	615	17 613
Other retail trade in specialised stores	2	4	10	4	55	828	20 408
Retail trade not in stores	2	1	4	12	17	636	11 660
Retail trade in second-hand goods, other retail trade and repair	1	1	3	1	61	139	3 992
Total	178	88	73	81	225	10 444	289 684

Table 6 - Book value of fixed assets in the retail trade industry, end June 2005

Type of retail trade	Land	Residential buildings	Non-residential buildings	Construction works, roads and parking areas	Computers and other IT equipment	Motor vehicles and other transport equipment	Plant, machinery and other office equipment	Computer software	Other intangible fixed assets	Intangible non-produced assets	Total
	R million										
Non-specialised stores with food, beverages and tobacco predominating	383	32	673	3	70	1 460	1 386	3	8	385	4 403
Other retail trade in non-specialised stores	125	304	287	0	243	408	873	1	2	340	2 583
Food, beverages and tobacco in specialised stores	323	37	467	0	39	457	935	43	80	614	2 995
Pharmaceutical and medical goods, cosmetics and toilet articles	68	32	34	3	45	49	293	7	10	345	886
Textiles, clothing, footwear and leather goods	7	1	612	38	182	622	1 867	203	494	2 347	6 373
Household furniture, appliances, articles and equipment	40	0	87	25	114	249	224	5	487	340	1 571
Hardware, paints and glass	90	51	68	3	38	389	220	17	19	167	1 062
Other retail trade in specialised stores	51	63	34	123	77	576	799	13	214	290	2 240
Retail trade not in stores	17	20	54	5	54	319	407	6	20	357	1 259
Retail trade in second-hand goods, other retail trade and repair	30	23	79	1	19	258	181	5	6	19	621
Total	1 134	563	2 395	201	881	4 787	7 185	303	1 340	5 204	23 993

Table 7 - Capital expenditure on new assets in the retail trade industry, 2005

Type of retailer	Land, buildings and construction	Computer equipment and construction	Vehicles	Plant, machinery and equipment	Other	Total
	R million					
Non-specialised stores with food, beverages and tobacco predominating	97	65	787	342	25	1 317
Other retail trade in non-specialised stores	128	103	324	331	64	950
Food, beverages and tobacco in specialised stores	10	29	50	103	28	221
Pharmaceutical and medical goods, cosmetics and toilet articles	2	14	2	122	1	140
Textiles, clothing, footwear and leather goods	93	78	202	695	1	1 069
Household furniture, appliances, articles and equipment	62	94	101	112	551	921
Hardware, paints and glass	20	15	126	62	27	250
Other retail trade in specialised stores	7	33	89	125	18	272
Retail trade not in stores	10	12	70	48	18	158
Retail trade in second-hand goods, other retail trade and repair	10	7	25	21	4	64
Total	439	450	1 776	1 961	737	5 362

Table 8 - Details of assets in the retail trade industry, 2005

Type of retailer	Bank	Debtors	Inventory	Other current assets	Total current assets	Non-current assets fixed	Goodwill	Long-term investment	Other non-current assets	Total non-current assets	Total assets
	R million										
Non-specialised stores with food, beverages and tobacco predominating	1 749	2 151	5 620	1 233	10 752	4 146	257	2 167	1 019	7 590	18 342
Other retail trade in non-specialised stores	742	2 252	3 048	118	6 160	1 720	241	69	184	2 215	8 375
Food, beverages and tobacco in specialised stores	496	1 451	1 692	182	3 822	2 404	591	357	316	3 668	7 490
Pharmaceutical and medical goods, cosmetics and toilet articles	317	788	1 434	66	2 605	550	333	151	163	1 198	3 803
Textiles, clothing, footwear and leather goods	2 287	6 964	7 159	3 448	19 859	4 245	2 124	1 194	3 777	11 344	31 203
Household furniture, appliances, articles and equipment	1 609	10 263	2 406	236	14 514	1 542	30	806	341	2 719	17 233
Hardware, paints and glass	787	1 478	2 031	149	4 446	907	155	239	420	1 721	6 167
Other retail trade in specialised stores	1 016	1 400	2 739	370	5 524	1 954	285	307	272	2 819	8 343
Retail trade not in stores	443	722	1 235	168	2 567	965	292	102	320	1 680	4 247
Retail trade in second-hand goods, other retail trade and repair	112	250	359	27	748	603	17	59	70	750	1 498
Total	9 558	27 719	27 723	5 997	70 997	19 036	4 325	5 451	6 882	35 704	106 701

Table 9 - Details of liabilities in the retail trade industry, 2005

Type of retailer	Current				Non-current			Total
	Creditors	Overdraft	Other	Total current liabilities	Long term loan	Other	Total non-current liabilities	
	R million							
Non-specialised stores with food, beverages and tobacco predominating	9 603	1 125	2 451	13 179	1 750	553	2 302	15 481
Other retail trade in non-specialised stores	5 576	78	734	6 388	1 074	132	1 206	7 594
Food, beverages and tobacco in specialised stores	1 756	325	848	2 929	2 635	562	3 196	6 125
Pharmaceutical and medical goods, cosmetics and toilet articles	1 210	281	492	1 982	875	228	1 103	3 085
Textiles, clothing, footwear and leather goods	8 410	653	4 091	13 154	2 936	4 827	7 763	20 917
Household furniture, appliances, articles and equipment	3 064	575	1 362	5 000	4 270	2 942	7 212	12 212
Hardware, paints and glass	2 391	386	508	3 284	730	335	1 066	4 350
Other retail trade in specialised stores	2 156	148	874	3 178	1 444	866	2 310	5 488
Retail trade not in stores	1 079	287	401	1 767	1 089	559	1 648	3 415
Retail trade in second-hand goods, other retail trade and repair	290	71	137	498	332	156	488	986
Total	35 535	3 929	11 898	51 359	17 135	11 160	28 294	79 653

Table 10 - Company tax, dividends, owners' equity, assets and liabilities in the retail trade industry, 2005

Type of retail trade	Company tax paid or provided for during the financial year	Total dividends	Owners' equity	Assets	Liabilities
	R million				
Non-specialised stores with food, beverages and tobacco predominating	722	1 188	2 861	18 342	15 481
Other retail trade in non-specialised stores	336	64	781	8 375	7 594
Food, beverages and tobacco in specialised stores	235	50	1 364	7 490	6 125
Pharmaceutical and medical goods, cosmetics and toilet articles	126	37	717	3 803	3 085
Textiles, clothing, footwear and leather goods	1 607	1 833	10 287	31 203	20 917
Household furniture, appliances, articles and equipment	731	692	5 020	17 233	12 212
Hardware, paints and glass	205	37	1 805	6 167	4 350
Other retail trade in specialised stores	229	75	2 855	8 343	5 488
Retail trade not in stores	120	28	833	4 247	3 415
Retail trade in second-hand goods, other retail trade and repair	28	10	511	1 498	986
Total	4 339	4 014	27 034	106 701	79 653

Table 11 - Employment in the retail trade industry at end June 2005

Type of retailer	Female			Male			Total employment	Income per person employed (R million)
	Permanent	Casual and temporary	Total	Permanent	Casual and temporary	Total		
Non-specialised stores with food, beverages and tobacco predominating	39 755	30 829	70 583	40 559	33 869	74 427	145 011	0,6
Other retail trade in non-specialised stores	23 093	631	23 724	26 778	4 257	31 035	54 759	0,6
Food, beverages and tobacco in specialised stores	27 790	3 757	31 548	30 420	6 686	37 105	68 653	0,5
Pharmaceutical and medical goods, cosmetics and toilet articles	13 995	2 557	16 552	5 707	1 649	7 356	23 908	0,7
Textiles, clothing, footwear and leather goods	56 362	26 837	83 199	28 372	12 966	41 337	124 536	0,5
Household furniture, appliances, articles and equipment	19 071	1 982	21 053	26 017	1 774	27 791	48 844	0,5
Hardware, paints and glass	8 872	466	9 338	21 410	6 448	27 858	37 196	0,5
Other retail trade in specialised stores	13 396	2 658	16 054	14 671	3 175	17 846	33 900	0,6
Retail trade not in stores	12 031	1 503	13 535	13 799	1 719	15 518	29 052	0,4
Retail trade in second-hand goods, other retail trade and repair	5 703	378	6 081	7 485	840	8 325	14 406	0,3
Total	220 068	71 598	291 667	215 218	73 383	288 598	580 265	0,5

Table 11a - Employment by large enterprises in the retail trade industry at end June 2005

Type of retailer	Male (N)			Female (N)			Total employment (N)
	Permanent	Casual	Total	Permanent	Casual	Total	
Non-specialised stores with food, beverages and tobacco predominating	33 997	29 936	63 933	29 720	29 087	58 807	122 740
Other retail trade in non-specialised stores	13 491	524	14 015	12 859	415	13 274	27 289
Food, beverages and tobacco in specialised stores	6 344	1 587	7 931	5 066	1 253	6 319	14 250
Pharmaceutical and medical goods, cosmetics and toilet articles	2 146	615	2 761	3 907	869	4 776	7 537
Textiles, clothing, footwear and leather goods	22 806	12 798	35 604	39 102	24 572	63 674	99 278
Household furniture, appliances, articles and equipment	22 689	1 639	24 328	15 979	1 877	17 856	42 184
Hardware, paints and glass	6 435	509	6 944	3 025	129	3 154	10 098
Other retail trade in specialised stores	4 369	777	5 146	3 784	791	4 575	9 721
Retail trade not in stores	263	54	317	490	108	598	915
Retail trade in second-hand goods, other retail trade and repair	151	16	167	190	13	203	370
Total	112 691	48 455	161 146	114 122	59 114	173 236	334 382

Table 11b - Employment by medium enterprises in the retail trade industry at end June 2005

Type of retail trade	Male (N)			Female (N)			Total employment (N)
	Permanent	Casual	Total	Permanent	Casual	Total	
Non-specialised stores with food, beverages and tobacco predominating	1 922	641	2 563	3 291	1 631	4 922	7 485
Other retail trade in non-specialised stores	1 496	0	1 496	1 319	68	1 387	2 883
Food, beverages and tobacco in specialised stores	2 465	1 052	3 517	1 675	678	2 354	5 871
Pharmaceutical and medical goods, cosmetics and toilet articles	231	7	238	994	147	1 141	1 379
Textiles, clothing, footwear and leather goods	1 318	168	1 485	2 278	89	2 367	3 853
Household furniture, appliances, articles and equipment	765	135	900	1 575	105	1 680	2 580
Hardware, paints and glass	3 427	173	3 600	1 058	0	1 058	4 658
Other retail trade in specialised stores	849	161	1 011	882	108	989	2 000
Retail trade not in stores	1 571	168	1 738	1 136	234	1 371	3 109
Retail trade in second-hand goods, other retail trade and repair	352	198	549	144	46	190	739
Total	14 396	2 703	17 097	14 352	3 106	17 459	34 557

Table 11c - Employment by small enterprises in the retail trade industry at end June 2005

Type of retail trade	Male (N)			Female (N)			Total employment (N)
	Permanent	Casual	Total	Permanent	Casual	Total	
Non-specialised stores with food, beverages and tobacco predominating	3 323	0	3 323	5 427	111	5 538	8 860
Other retail trade in non-specialised stores	2 590	666	3 256	1 554	148	1 702	4 958
Food, beverages and tobacco in specialised stores	10 243	867	11 110	9 376	161	9 536	20 646
Pharmaceutical and medical goods, cosmetics and toilet articles	1 961	662	2 623	6 264	993	7 257	9 880
Textiles, clothing, footwear and leather goods	2 508	0	2 508	2 797	0	2 797	5 304
Household furniture, appliances, articles and equipment	1 683	0	1 683	1 224	0	1 224	2 907
Hardware, paints and glass	6 184	5 441	11 625	2 513	175	2 688	14 313
Other retail trade in specialised stores	3 070	752	3 822	2 347	572	2 919	6 741
Retail trade not in stores	4 370	732	5 102	3 410	470	3 880	8 981
Retail trade in second-hand goods, other retail trade and repair	2 110	199	2 310	896	48	944	3 254
Total	38 042	9 319	47 362	35 808	2 678	38 485	85 844

Table 11d - Employment by micro enterprises in the retail trade industry at end June 2005

Type of retail trade	Male (N)			Female (N)			Total employment (N)
	Permanent	Casual	Total	Permanent	Casual	Total	
Non-specialised stores with food, beverages and tobacco predominating	1 317	3 292	4 609	1 317	0	1 317	5 926
Other retail trade in non-specialised stores	9 201	3 067	12 268	7 361	0	7 361	19 629
Food, beverages and tobacco in specialised stores	11 368	3 179	14 548	11 673	1 665	13 338	27 886
Pharmaceutical and medical goods, cosmetics and toilet articles	1 369	365	1 735	2 830	548	3 378	5 112
Textiles, clothing, footwear and leather goods	1 741	0	1 741	12 185	2 176	14 361	16 101
Household furniture, appliances, articles and equipment	880	0	880	293	0	293	1 173
Hardware, paints and glass	5 364	325	5 689	2 276	163	2 438	8 127
Other retail trade in specialised stores	6 383	1 484	7 868	6 383	1 188	7 571	15 439
Retail trade not in stores	7 595	766	8 361	6 995	691	7 686	16 047
Retail trade in second-hand goods, other retail trade and repair	4 872	427	5 299	4 473	271	4 744	10 043
Total	50 090	12 905	62 998	55 786	6 702	62 487	125 483

Table 12 - Totals of income from sales by commodity group

Code	Commodity	value	%
62200-0	Food, beverages and tobacco	117 299	40,5
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	30 083	10,4
62320-0	Textiles, clothing, footwear, luggage and travel accessories	43 744	15,1
62330-0	Household furniture, appliances and equipment	31 336	10,8
62340-0	Hardware, construction materials, paint and glass	25 501	8,8
62390-0	Other household goods	37 417	12,9
62400-1	Used/second-hand merchandise and antiques	1 856	0,6
62390-6	Other commodities	1 039	0,4
62600-0	Repairs	1 557	0,5
	Total	289 832	100,0

Table 13 - Details of sales in the retail trade industry by commodity type, 2005

Code	Commodity	R million	%
62201-1	Fresh fruit and vegetables	7 207	2,5
62202-2	Meat and meat products	23 944	8,3
62203-3	Bakery products	4 510	1,6
62203-4	Sweets and snacks	3 917	1,4
62203-5	Coffee, cocoa and tea	1 848	0,6
62209-5	Dairy products and eggs	6 475	2,2
62209-6	Fish and other seafood products	1 761	0,6
62209-7	Meals (prepared)	2 206	0,8
62209-8	Other food and tobacco products	44 644	15,4
62204-1	Wine sale	3 211	1,1
62204-2	Other alcoholic beverages	11 003	3,8
62204-3	Non-alcoholic beverages	6 573	2,3
62200-0	TOTAL: Food, beverages and tobacco	117 299	40,5
62310-1	Pharmaceutical products	12 443	4,3
62310-2	Medical and orthopaedic goods	2 943	1,0
62310-3	Cosmetic and toilet articles	14 697	5,1
62300-1	TOTAL: Pharmaceutical and medical goods, cosmetics and toilet articles	30 083	10,4
62323-2	Articles of fur	6	0,0
62323-3	Yarn and thread	239	0,1
62323-4	Fabrics	910	0,3
62323-5	Made-up textile articles	1 196	0,4
62323-6	Haberdashery	720	0,2
62321-1	Men's and boys' clothing	10 831	3,7
62321-2	Men's and boys' accessories	862	0,3
62322-1	Women's and girls' clothing	14 646	5,1
62322-2	Women's and girls' accessories	976	0,3
62323-1	Infants' and children's clothing and accessories	3 212	1,1
62323-7	Luggage and travel accessories	1 112	0,4
62324-1	Men's and boys' footwear	2 341	0,8

Code	Commodity	R million	%
62324-2	Women's and girls' footwear	3 637	1,3
62324-3	Infants' and children's footwear	1 049	0,4
62324-4	Sports footwear	2 007	0,7
62300-0	TOTAL: Textiles, clothing, footwear, luggage and travel accessories	43 744	15,1
62330-1	Household furniture	10 435	3,6
62330-2	Major household appliances	2 257	0,8
62330-3	Small electrical appliances	4 120	1,4
62330-4	Other household appliances	718	0,2
62330-5	Radio and television equipment and other household audio visual equipment	3 667	1,3
62330-6	Musical records, audio and video tapes, compact discs, cassettes and DVDs	2 254	0,8
62330-7	Musical instruments and scores	284	0,1
62330-8	Articles of lighting	891	0,3
62330-9	Tableware, kitchenware, cookware and bakeware	2 702	0,9
62330-10	Bedding, linens and bathroom accessories	3 411	1,2
62330-11	Other household articles and equipment	597	0,2
62330-0	TOTAL: Household furniture, appliances, articles and equipment	31 334	10,8
62340-1	Plumbing, heating, cooling and electrical equipment and supplies	3 193	1,1
62340-2	Hand tools and equipment for domestic use	2 760	1,0
62340-3	Hardware	4 907	1,7
62340-4	Building materials	7 269	2,5
62340-5	Other hardware and construction materials	3 633	1,3
62340-6	Paint, varnishes and lacquers	3 185	1,1
62340-7	Glass and other articles of glass	555	0,2
62341-0	TOTAL: Hardware, construction materials, paint and glass	25 501	8,8
62391-1	Books, hardcover and paperback	1 745	0,6
62391-2	Newspapers, magazines and other periodicals	936	0,3
62391-3	Stationery	4 110	1,4
62391-4	Stamps, cheque forms, banknotes, stock certificates, postcards, greeting cards, advertising materials and pictures	508	0,2
62391-0	Total: Stationery and printed matter	7 299	2,5
62392-1	Jewellery and other related articles	2 287	0,8

Code	Commodity	R million	%
62392-2	Watches and clocks	489	0,2
62392-0	Total: Jewellery, watches and clocks	2 776	1,0
62393-1	Bicycles and biking equipment and accessories	1 022	0,4
62393-2	Hunting, fishing and camping equipment and supplies	230	0,1
62393-3	Hockey, baseball, football, volleyball and basketball equipment and supplies	657	0,2
62393-4	Surf and surfboard equipment and accessories	549	0,2
62393-5	Golf equipment and accessories	505	0,2
62393-6	Exercise and fitness equipment	183	0,1
62393-7	All other sporting goods	1 567	0,5
62393-0	Total: Sports and outdoor equipment and supplies	4 713	1,6
62399-1	Computers, components and related equipment	2 506	0,9
62399-2	Computer software for business and entertainment	624	0,2
62399-3	Cameras, picture frames, binoculars and related photographic equipment and supplies	727	0,3
62399-4	Telephone and home office electronics	5 130	1,8
62399-5	Prepaid airtime for cellular phones	5 145	1,8
62399-6	Prescription eyewear	45	0,0
62399-7	Non-prescription eyewear	277	0,1
62399-8	Wallpaper and floor coverings	116	0,0
62399-9	Cut flowers, plants and related floral supplies	1 294	0,4
62399-10	Pets	46	0,0
62399-11	Pet food, supplies and accessories	241	0,1
62399-12	Toys, games and hobby supplies	738	0,3
62399-13	Souvenirs, art and art requisites	1 134	0,4
62399-14	Household fuel(paraffin, bottled gas, coal and wood)	2 274	0,8
62399-15	Household cleaning supplies, chemical and paper products	1 540	0,5
62399-16	Lawn/garden/patio furniture	209	0,1
62399-17	Outdoor power equipment and accessories	100	0,0
62399-18	Other lawn and garden related products	483	0,2
62390-0	Total: Other household goods	37 417	12,9

62400-1	Used/second-hand merchandise and antiques	1 856	0,6
62390-6	Other commodities	1 039	0,4
62601	Repair of footwear and leather goods	19	0,0
62602-1	Repair of electrical household and personal appliances	888	0,3
62602-2	Repair of watches	33	0,0
62602-3	Other repair services	617	0,2
62600-0	Total repairs	1 557	0,5
	Total	289 832	100,0

Table 14a - Commodities by type of retailer: Food, beverages and tobacco in non-specialised stores

Code	Commodity	R million	%
62201-1	Fresh fruit and vegetables	3 756	4,8
62202-2	Meat and meat products	9 327	11,9
62203-3	Bakery products	2 517	3,2
62203-4	Sweets and snacks	1 450	1,9
62203-5	Coffee, cocoa and tea	1 156	1,5
62209-5	Dairy products and eggs	3 975	5,1
62209-6	Fish and other seafood products	844	1,1
62209-7	Meals (prepared)	1 028	1,3
62209-8	Other food and tobacco products	39 198	50,1
62204-1	Wine sale	810	1,0
62204-2	Other alcoholic beverages	727	0,9
62204-3	Non-alcoholic beverages	2 214	2,8
62200-0	Total: Food, beverages and tobacco	67 002	85,7
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	1 038	1,3
62320-0	Textiles, clothing, footwear, luggage and travel accessories	3 222	4,1
62330-0	Household furniture, appliances and equipment	3 125	4,0
62340-0	Hardware, construction materials, paint and glass	1 133	1,4
62390-0	Other household goods	2 496	3,2
62400-1	Used/second-hand merchandise and antiques	16	0,0
62390-6	Other products	107	0,1
62600-0	Repairs	55	0,1
62900-0	Total sales of goods	78 195	100,0

Table 14b - Commodities by type of retailer: Other retail trade in non-specialised stores

Code	Commodity	R million	%
62200-0	Food, beverages and tobacco	8 889	28,9
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	9 563	31,1
62320-0	Textiles, clothing, footwear, luggage and travel accessories	402	1,3
62330-0	Household furniture, appliances and equipment	4 908	16,0
62340-0	Hardware, construction materials, paint and glass	2 714	8,8
62390-0	Other household goods	3 894	12,7
62400-1	Used/second-hand merchandise and antiques	40	0,1
62390-6	Other products	220	0,8
62600-0	Repairs	105	0,3
62900-0	Total sales of goods	30 735	100,0

Table 14c - Commodities by type of retailer: Food, beverages and tobacco in specialised stores

Code	Commodity	R million	%
62201-1	Fresh fruit and vegetables	1 862	5,4
62202-2	Meat and meat products	12 624	36,9
62203-3	Bakery products	860	2,5
62203-4	Sweets and snacks	204	0,6
62203-5	Coffee, cocoa and tea	229	0,7
62209-5	Dairy products and eggs	1 021	3,0
62209-6	Fish and other seafood products	550	1,6
62209-7	Meals (prepared)	300	0,9
62209-8	Other food and tobacco products	1 517	4,4
62204-1	Wine sale	2 018	5,9
62204-2	Other alcoholic beverages	8 421	24,6
62204-3	Non-alcoholic beverages	2 362	6,9
62200-0	Total: Food, beverages and tobacco	31 968	93,5
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	126	0,4
62340-0	Hardware, construction materials, paint and glass	650	1,9
62330-0	Household furniture, appliances and equipment	88	0,3
62390-0	Other household goods	1 000	2,9
62390-6	Other products	369	1,0
62900-0	Total sales of goods	34 201	100,0

Table 14d - Commodities by type of retailer: Pharmaceutical and medical goods, cosmetics and toilet articles

Code	Commodity	R million	%
62310-1	Pharmaceutical products	10 354	62,1
62310-2	Medical and orthopaedic goods	1 576	9,5
62310-3	Cosmetic and toilet articles	4 574	27,5
62310-0	TOTAL: Pharmaceutical and medical goods, cosmetics and toilet articles	16 505	99,1
62390-0	Other household goods	133	0,8
62390-6	Other products	19	0,1
62900-0	Total sales of goods	16 661	100,0

Table 14e - Commodities by type of retailer: Textiles, clothing, footwear and leather goods

Code	Commodity	R million	%
62200-0	Food, beverages and tobacco	5 454	9,6
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	2 342	4,1
62323-2	Yarn and thread	34	0,1
62323-3	Fabrics	507	0,9
623234	Made-up textile articles	864	1,5
62323-5	Haberdashery	668	1,2
62323-6	Men's and boys' clothing	9 547	16,9
62323-7	Men's and boys' accessories	738	1,3
62323-8	Women's and girls' clothing	13 419	23,7
62323-9	Women's and girls' accessories	823	1,5
62323-10	Infants' and children's clothing and accessories	2 216	3,9
62323-11	Luggage and travel accessories	1 077	1,9
62324-1	Men's and boys' footwear	2 070	3,7
62324-2	Women's and girls' footwear	3 394	6,0
62324-3	Infants' and children's footwear	864	1,5
62324-4	Sports footwear	1 666	2,9
62320-0	Total: Textiles, clothing, footwear, luggage and travel accessories	37 890	67,0
62330-0	Household furniture, appliances and equipment	4 404	7,8
62340-0	Hardware, construction materials, paint and glass	35	0,1
62390-0	Other household goods	6 472	11,4
62900-0	Total sales of goods	56 600	100,0

Table 14f - Commodities by type of retailer: Household furniture, appliances, articles and equipment

Code	Commodity	R million	%
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	84	0,4
62320-0	Textiles, clothing, footwear, luggage and travel accessories	59	0,3
62330-1	Household furniture	9 603	51,1
62330-2	Major household appliances	1 675	8,9
62330-3	Small electrical appliances	688	3,7
62330-4	Other household appliances	275	1,5
62330-5	Radio and television equipment and other household audio visual equipment	2 249	12,0
62330-6	Musical records, audio and video tapes, compact discs, cassettes and DVDs	662	3,5
62330-7	Musical instruments and scores	68	0,4
62330-8	Articles of lighting	271	1,4
62330-9	Tableware, kitchenware, cookware and bakeware	397	2,1
62330-10	Bedding, linens and bathroom accessories	451	2,4
62330-11	Other household articles and equipment	271	1,4
62330-0	Total: Household furniture, appliances and equipment	16 610	88,3
62340-0	Hardware, construction materials, paint and glass	657	3,5
62390-0	Other household goods	833	4,4
62400-1	Used/second-hand merchandise and antiques	514	2,7
62390-6	Other products	4	0,0
62600-0	Repairs	44	0,2
62900-0	Total sales of goods	18 807	100,0

Table 14g - Commodities by type of retailer: Hardware, paints and glass

Code	Commodity	R million	%
62330-0	Household furniture, appliances and equipment	106	0,6
62340-1	Plumbing, heating, cooling and electrical equipment and supplies	1 627	9,0
62340-2	Hand tools and equipment for domestic use	699	3,9
62340-3	Hardware	3 811	21,0
62340-4	Building materials	6 305	34,8
62340-5	Other hardware and construction materials	3 186	17,6
62340-6	Paint, varnishes and lacquers	1 731	9,6
62340-7	Glass and other articles of glass	337	1,9
62340-0	Total: Hardware, construction materials, paint and glass	17 697	97,7
62390-0	Other household goods	317	1,7
62900-0	Total sales of goods	18 122	100,0

Table 14h - Commodities by type of retailer: Other retail trade in specialised stores

Code	Commodity	R million	%
62200-0	Food, beverages and tobacco	308	1,5
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	19	0,1
62320-0	Textiles, clothing, footwear, luggage and travel accessories	822	3,9
62330-0	Household furniture, appliances and equipment	335	1,6
62340-0	Hardware, construction materials, paint and glass	375	1,8
62390-0	Other household goods	18 939	90,7
62390-6	Other products	29	0,1
62600-0	Repairs	55	0,3
62900-0	Total sales of goods	20 883	100,0

Table 14i - Commodities by type of retailer: Retail trade not in stores

Code	Commodities	R million	%
62200-0	Food, beverages and tobacco	2 807	24,1
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	346	3,0
62320-0	Textiles, clothing, footwear, luggage and travel accessories	1 140	9,8
62330-0	Household furniture, appliances and equipment	1 321	11,4
62340-0	Hardware, construction materials, paint and glass	2 004	17,2
62390-0	Other household goods	2 615	22,5
62400-1	Used/second-hand merchandise and antiques	710	6,1
62390-6	Other products	505	4,3
62600-0	Repairs	190	1,6
62900-0	Total sales of goods	11 638	100,0

Table 14j - Commodities by type of retailer: Retail trade in used or second-hand goods, other retailers and repairs

Code	Commodity	R million	%
62200-0	Food, beverages and tobacco	858	21,5
62310-0	Pharmaceutical and medical goods, cosmetics and toilet articles	60	1,5
62320-0	Textiles, clothing, footwear, luggage and travel accessories	85	2,1
62330-0	Household furniture, appliances and equipment	439	11,0
62340-0	Hardware, construction materials, paint and glass	236	5,9
62390-0	Other household goods	602	15,1
62400-1	Used/second-hand merchandise and antiques	574	14,4
62390-6	Other products	28	0,7
62600-0	Repairs	1 108	27,8
62900-0	Total sales of goods	3 990	100,0

Explanatory notes

Background	<p>The results presented in this publication have been derived from the 2005 retail trade large sample survey. This is a periodic survey which measures economic activity in the retail trade sector of the South African economy. This survey is based on a sample of private and public enterprises operating in retail trade industries.</p> <p>The sample was drawn from Stats SA's business register. The new business register is based mainly on the income tax (IT) and value-added tax (VAT) databases of the South African Revenue Services (SARS). All enterprises are legally bound to register for either VAT or IT or both. Enterprises registered in the taxation system are included on the business register, and hence were given a chance of selection in the sample for the survey. The published survey estimates are exclusive of VAT.</p>
Reference period	<p>The information was collected from enterprises for their financial year, which ended on any date between 1 July 2004 and 30 June 2005.</p>
Purpose of the survey	<p>Results of the survey are used within Stats SA for compiling the Gross Domestic Product (GDP) and its components. These statistics are also used by government policy advisers in monitoring the performance and contribution of individual industries to the South African economy and the effectiveness of industry policies, and by private sector users in analyses of comparative business and industry performance.</p>
Classification by industry	<p>The 1993 edition of the <i>Standard Industrial Classification of all Economic Activities</i> (SIC), Fifth Edition, Report No. 09-09-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 <i>International Standard Industrial Classification of all Economic Activities</i> (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC division (four-digit) level. Each enterprise is classified to an industry which reflects its predominant activity.</p>
Statistical unit	<p>The statistical unit for the collection of the information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its production activities.</p>

Size groups

The enterprises are divided into four size groups according to the value of turnover recorded for them on the Stats SA business register. Large enterprises are those with an annual recorded turnover of R39 million and more. Table 16 presents the size groups defined using the Department of Trade and Industry (DTI) cut-off points.

Table 15 - Size groups for the retail trade industry

Size group	Turnover
Large	Turnover > R 39 000 000
Medium	R 19 000 000 < Turnover < R 39 000 000
Small	R4 000 000 < Turnover < R 19 000 000
Micro	Turnover < R 4 000 000

Survey methodology and design

The survey was conducted by post, fax, telephone, email and personal visits.

A sample of approximately 2 900 enterprises was drawn using stratified simple random sampling. The enterprises were first stratified at four-digit level according to the SIC and then by size of enterprises. All large enterprises are completely enumerated. Turnover as recorded on the business register was used as the measure of size for stratification.

Weighting methodology

For those sizes not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form industry estimates. These procedures, which are in line with international best practice, are described in more detail on the Stats SA website at www.statssa.gov.za/publications/publicationsearch.asp.

**Relative
standard error**

Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they might differ from the figures that would have been produced if the data had been obtained from all enterprises in the retail industry in South Africa.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate.

Table 16 - Relative standard errors for income in the retail trade industry, 2005

Type of retail trade	Lower limit	Total income	Upper limit	Relative standard error
	R million	R million	R million	%
Non-specialised stores with food, beverages and tobacco predominating	76 271	80 868	85 464	2,9
Other retail trade in non-specialised stores	27 342	31 619	35 895	6,9
Food, beverages and tobacco in specialised stores	30 469	34 607	38 744	6,1
Pharmaceutical and medical goods, cosmetics and toilet articles	15 550	16 909	18 267	4,1
Textiles, clothing, footwear and leather goods	57 468	60 058	62 647	2,2
Household furniture, appliances, articles and equipment	22 389	23 838	25 286	3,1
Hardware, paints and glass	17 003	18 568	20 132	4,3
Other retail trade in specialised stores	19 102	21 745	24 387	6,2
Retail trade not in stores	10 469	12 025	13 580	6,6
Retail trade in second-hand goods, other retail trade and repair	3 274	4 123	4 971	10,5
Total	296 008	304 360	312 711	1,4

Non-sampling errors	Inaccuracies might occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.	
Comparability with previously published information	The information in this statistical release is comparable for the retail trade sector as a whole with the information published in the retail sales monthly survey (July 2004 to June 2005) and for the retail sector from the Economic Activity Survey 2005.	
Rounding of figures	The figures in the tables have, where necessary, been rounded to the nearest final digit shown. There might therefore be slight discrepancies between the sums of the constituent items of the totals shown.	
Abbreviations	DTI	Department of Trade and Industry
	GDP	Gross Domestic Product
	ISIC	International Standard Industrial Classification of all Economic Activities
	IT	Income tax
	RSE	Relative standard error
	SARS	South African Revenue Service
	SE	Standard error
	SIC	Standard Industrial Classification of all Economic Activities
	SNA	System of National Accounts
	Stats SA	Statistics South Africa
	VAT	Value-added tax

Glossary

Concentration ratio	The concentration ratio is the ratio of the income of the top <i>n</i> enterprises to the total income per type of business.
Employees	Those people employed by the business or organisation who received payment (in salaries, wages, commission, piece rates or payments in kind) for the last pay period ended on or before 30 June 2005.
Permanent employees	Employees appointed on an open-ended contract with no stipulated termination date, and who are entitled to benefits such as paid leave and medical aid contributions.
Temporary employees	Employees appointed on a short-term contract basis for periods normally not exceeding one year.
Casual employees	Employees who fall neither within the 'permanent employee' category nor within that of a 'temporary employee'. Such employees are typically working daily or hourly.
Enterprise	An enterprise is a legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.
Industry	An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the <i>System of National Accounts (SNA)</i> in the same way as in the <i>Standard Industrial Classification of all Economic Activities, Fifth Edition, Report No. 09-90-02 of January 1993 (SIC)</i> .
Net profit or loss before tax	Net profit or loss before tax is derived as: Total income plus Closing stocks minus Total expenditure minus Opening stocks
Net profit or loss after tax	Net profit or loss after tax is derived as: Net profit or loss before tax minus Company tax

Turnover

Turnover includes:

- the value of total sales (exclusive of value added tax);
- amounts received for services rendered;
- rent and/or lease payments received for land and buildings; and
- income received from rent, leasing and hiring of machinery, vehicles and other equipment.

Profit margin

Profit margin is derived as:

Net profit or loss after tax
divided by turnover
multiplied by 100

Other retailers

Other retailers include:

Retailers engaged in non-specialised retail trade activity.

Statistical unit

A statistical unit is a unit about which statistics are tabulated, compiled or published. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.

Commodity descriptions**62201-1 Fresh fruit and vegetables**

Include: Fresh fruit and vegetables.

Exclude: Frozen canned or dried fruits and vegetables.

62202-2 Meat and meat products

Include: Fresh, chilled or frozen meat, poultry, turkey, fowl and game cooked and smoked meats (pre-packaged meats such as bacon, sausages, viennas, cooked ham, etc.), other preserved or processed meat and meat preparations.

Exclude: Slaughtered livestock.

62203-3 Bakery products

Include: Bread (fresh, ginger, crisp, toasted, etc.), rolls, buns, cakes, pastries, pies, doughnuts, bagels, rusks, biscuits, waffles and wafers.

62203-4 Sweets and snacks

Include: Candy, chewing gums, sweets, toffee chocolate, candyfloss, fruit pastilles, marshmallows, nuts, popcorn, raisins, apples when coated with candy, chocolate, molasses, snack foods (mixed nuts, potato chips, corn chips, cheese puffs and other similar snack foods).

62203-5 Coffee, cocoa and tea**62209-5 Dairy products and eggs**

Include: Fresh milk (include chocolate and soya milk), butter, cheese ('deli' cheese, cottage cheese, etc.), margarine, cream (table, whipping, and sour), yoghurt (fresh and frozen), fresh or preserved (eggs not in shell and egg yolk).

62209-6 Fish and other seafood products

Include: Fresh, chilled or frozen fish and seafood, fish fillets and other fish meat and fish livers; dried, smoked or salted fish and seafood.

62209-7 Meals (prepared)**62209-8 Other food products**

Include: Dried and frozen fruit and vegetables, fruit juices, frozen fruits concentrates, canned foods, dietetic foods, baby foods, grain mill product (flour, rice, wheat, rye, oats, maize and other cereal grain, etc.), soups, dried beans, sauces, sugar, salt, spices, cooking oil and lards, salad dressings, jams, syrups, baking supplies, cereals, pickles, pasta, tobacco and tobacco products.

<u>Code</u>	<u>Commodity description</u>
62204-1	Wine
62204-2	Other alcoholic beverages <i>Include:</i> Beer, spirit, cider, brandy, whisky, vodka, rum, malt.
62204-3	Non-alcoholic beverages <i>Include:</i> Canned and bottled soft drinks and mineral water.
62310-1	Pharmaceutical products <i>Include:</i> Prescription drugs/medicines, painkillers, cold and cough remedies, laxatives, antacids, vitamins, herbal remedies, mineral health supplements, body enhancing supplements, power bars (nutritional), etc.
62310-2	Medical and orthopaedic goods <i>Include:</i> First-aid kits, bedpans, bed tables, crutches, canes, walkers, wheelchairs, artificial limbs, hearing aid, orthopaedic shoes, etc. Include parts and accessories.
62310-3	Cosmetic and toilet articles <i>Include:</i> Cosmetics, perfumes, cologne, eau de toilette, toilet paper, facial tissue, hot water, water bottle, hair care preparations, tooth and denture pastes, toothbrushes (non-electric), mouthwashes, deodorants, antiperspirants, suntan lotions, nail polish and removers, beauty soaps, facial, hand and body creams, skin lotions, toners, bath oils, disposable diapers, feminine hygiene products, baby care products, hair brushes, shaving creams, razors (non-electric), and blades, foot cream prophylactics, nail clippers and files, contact lens solutions and cleaners, wigs and hair pieces, cosmetic bags, etc. <i>Exclude:</i> Personal care appliances (shavers/razors, toothbrushes, hair dryers, curling irons, heating pads, etc.), drugs, eyewear, hair accessories, home health equipment and supplies (crutches, canes, wheelchairs, etc.).
62321-1	Men's and boys' clothing <i>Include:</i> Suits, coats, jackets, trousers, shorts, shirts, underpants, pyjamas, dressing gowns, t-shirts, sweaters, sweat tops, sports jackets, socks, bathrobes, vests, jerseys, pullovers, cardigans, waistcoats, pants/slacks, jeans.
62321-2	Men's and boys' accessories <i>Include:</i> Hats, caps, gloves, mitts, scarves, ties, wallets, belts, umbrellas.
62322-1	Women's and girls' clothing <i>Include:</i> Suits, coats, jackets, blazers, dresses, skirts, trousers, blouses, shirts, petticoats, panties, nightdresses, dressing gowns, t-shirts, jerseys, pullovers, wedding gowns, maternity dresses and suits, pants (dress and casual), jeans, shorts, vests, sweaters, hosiery.

62333-2	Women's and girls' accessories <i>Include:</i> Hats, gloves, scarves, purses, wallets, fashion knapsacks, belts, umbrellas, hair accessories (barrettes), veils.
62323-1	Infants' and children's clothing and accessories <i>Include:</i> Cloth diapers, rattles, bibs, teething rings, receiving blankets and other blankets, bedding and linens, wall hangings, baby plastic pants, baby bottles, breast pumps, nursing pads.
62323-2	Articles of fur <i>Include:</i> Articles of apparel, clothing accessories and other articles of fur skin, artificial fur.
62323-3	Yarn and thread (For weaving, sewing or knitting).
62323-4	Fabrics <i>Include:</i> Broad woven materials, upholstery fabrics and foam, woven fabric of silk or silk waste, woven fabrics of flax.
62323-5	Made-up textile articles <i>Include:</i> Travelling rugs, bags, tarpaulins, sails for boats, parachutes, twine, cordage, rope and cables, tulles, lace, felts.
62323-6	Haberdashery <i>Include:</i> Shoulder pads, zips, knitting needles, shoe laces, crochet cotton, super sheen, polyester cotton, buttons, and sewing kits.
62324-1	Men's and boys' footwear <i>Include:</i> Boots (winter, rain, etc.), shoes, sandals, slippers, cowboy boots, work boots, clip-on shoe accessories. <i>Exclude:</i> Sports specific footwear, golf shoes, bowling shoes, broomball shoes, curling shoes, skates.
62324-2	Women's and girls' footwear <i>Include:</i> Boots (winter, rain, etc.), shoes, sandals, slippers, cowboy boots, work boots, clip-on shoe accessories. <i>Exclude:</i> Sports specific footwear, golf shoes, bowling shoes, broomball shoes, curling shoes, skates.
62324-3	Infants' and children's footwear <i>Include:</i> All types of non-athletic infants and children's footwear.
62324-4	Sports footwear <i>Include:</i> Running, walking, hiking, basketball, tennis, court shoes, cross-trainers, sports footwear such as golf, bowling shoes, etc.
62323-7	Luggage and travel accessories <i>Include:</i> Luggage, trunks, duffel bags, backpacks, sport bags, portfolios, school bags, travel accessories, etc.

Exclude: Purses, wallets, billfolds, camera and instrument cases, fashion knapsacks, etc.

62330-1**Household furniture**

Include: Seats, mattresses (spring, foam and water), box spring and foundations, bed frames, nursery furniture (cribs, crib mattresses, junior toddlers beds, changing tables, carriages, strollers, playpens, high chairs, walkers, carriers, baby monitors), finished and unfinished furniture for the bedroom, living room, kitchen, dining room and home office. Include parts and accessories.

62330-2**Major household appliances**

Include: Stoves, ovens, ranges, range hoods and fans, microwave and convection ovens, refrigerators, freezers, washing machines, clothes dryers, dishwashers, room air conditioners. Include parts and accessories.

Exclude: Central air conditioners, humidifiers attached to furnaces, 'portable' humidifiers, dehumidifiers, 'portable' space heaters, compactors, floor polishers, sewing machines, vacuum cleaners, rug cleaning equipment, shop vacs.

62330-3**Small electrical appliances**

Include: Floor polishers, sewing machines, vacuum cleaners (central and domestic), rug cleaning equipment, 'portable' humidifier, dehumidifiers, 'portable' space heaters, air purifiers, compactors, electric fans, toasters, toaster ovens, kettles, deep fryers, steamers, blenders, food processors and mixers, electric fry pans and griddles, bread makers, electric can openers, electric knives, irons, electric personal care appliances (shavers/razors, toothbrushes, hair dryers, curling irons, heating pads, foot appliances), etc. Include parts and accessories.

Exclude: Room air conditioners, electrical blankets, power tools, shop vacs, garage door openers, televisions, audio/video equipment, computers, telephones, electric typewriters, other home electronics, etc.

62330-4**Other household supplies**

Include: Laundry equipment (baskets, drying racks, etc.), flashlights, closet organisers, hangers, garment bags, stools, steps, fuses, batteries, fire extinguishers, smoke detectors, extension cords, matches, garbage cans, buckets, brooms, dustbins, non-food storage containers, ironing boards.

Exclude: Laundry tubs.

62330-5**Radio and television equipment and other household audio-visual equipment**

Include: Televisions, VCRs, radios, sound systems, amplifiers, mixers, speakers, microphones, sound boards, CD/MP3 players, DVD players, tape decks, tape recorders.

Exclude: Still and digital cameras, slide projectors, slides, screens.

62330-6**Musical records, audio and video tapes, compact discs and cassettes**

- 62330-7 Musical instrument and scores**
Include: Pianos, pipe organs, decoy calls, call horns, accordions, percussion, parts and accessories.
- 62330-8 Articles of lighting**
Include: Portable electric lamps, electric ceiling or wall lighting fittings, electric table, desk, bedside or floor standing lamps, non-electric lamps and lighting fittings, lighting sets used for Christmas trees, illuminating signs and other electric lamps.
- 62330-9 Tableware, kitchenware, cookware and bake ware**
Include: Crystal and no-crystal tableware, crystal and non-crystal stemware, china (bone and other), flatware (silver, gold and other), kitchen knives, cutlery, glassware, bar accessories, baking tins, and other bake ware, microwave ware, pots, pans, kitchen utensils, food storage containers, glass jars, kitchen scales, timers, oven dishes and other cook/kitchenware, lunch boxes and food flasks, picnic baskets and accessories.

Exclude: Kitchen and table linens, pot holders, electrical kitchen appliances, disposable tableware (plastic plates, utensils and glasses, paper plates, cups and napkins, paper/plastics tablecloths).
- 62330-10 Bedding, linens and bathroom accessories**
Include: Sheets, blankets, bedspread, towels, pillows and cushions, pot holders, aprons, tablecloths, place mats, cloth napkins, dishtowels, shower curtains and liners, bath mats and sets, bathroom accessories.

Exclude: Other baby bedding and linens, disposable tablecloths and napkins.
- 62330-11 Other household articles and equipment**
- 62340-1 Plumbing, heating, cooling and electrical equipment and supplies**
Include: Furnaces and filters, ductwork, humidifiers attached to furnaces, central air conditioners, air exchangers, air cleaners, water purifier, water heaters, woodstoves, fireplace inserts and related equipment, baseboard heaters, pipes and valves for plumbing, bathtubs, bathtubs/shower enclosures, whirlpools, indoor jacuzzis, saunas, toilets, sinks, faucets, laundry tubs, pumps, fuse boxes, electrical wiring, light switches and plugs, power generators, etc.
- 62340-2 Hand tools and equipment for domestic and garden use**
Include: Ladders, carpenter's tools, snow shovel, portable power tool, bench power tools, axes, picks, wrenches, screwdrivers, saws, planes, trowels, hammers, pliers, drills, sanders, toolboxes, measuring tapes, chain saws, garden tools, hoes, rakes, garden shovels, spades.
- 62340-3 Hardware**
Include: Corrugated iron, sheets, window and doorframes, locksets, key blanks, fasteners, nuts, bolts, nails, screws, washers, hinges, knobs and pulls.
- 62340-4**

Construction materials

Include: Pressure treated wood, particle board, plywood, panelling, moulding, drywall, plaster, cement, concrete products, bricks, sand, paving stones, fencing, decking, windows, doors, sashes, screens, skylights, shutters, roof trusses, vents, eaves roughing, insulation, vapour barriers, house wrap, drainage pipes, shingles and other roofing materials, weather-stripping, caulking, cabinets, counter tops, stairs, railings, ceiling tiles, wood and wood products.

Exclude: Flooring, tile, marble, granite.

62340-5

Other hardware and construction materials

Include: Weather vanes, lightning rods, awnings, car shelters, shop vacs, garage door openers, security/alarm systems, water pressure cleaners, chemical driveway cleaners, concrete and asphalt sealers, flagpoles, mailboxes, house numbers, door chimes, medicine cabinets, shelving, chain, wire, rope, tarpaulins, docks, blueprints, sandpaper, duct tape, etc.

62340-6

Paint, varnishes and lacquers

Include: Household paints, stain, thinners, brushes, paste, scrapers, varnishes and lacquers.

62340-7

Glass and other articles of glass

Include: Flat glass and pressed or mould glass for construction, glass mirrors, glass fibres and articles, sheet glass.

62391-1

Books, hard cover and paperback

Include: Text books, reference books, children's books, bibles, atlases and all other books including books in electronic format.

62391-2

Newspapers, magazines and other periodicals

Include: Newspaper, magazines, periodicals, comic books.

62391-3

Stationery

Include: Files, pens, pencils and other similar items.

62391-4

Stamps, cheque forms, banknotes, stock certificates, postcards, greeting cards, advertising materials, pictures

Include: Transfer and printed calendars, plans and drawings for architectural, engineering, industrial, commercial, topographical or similar purposes.

62392-1

Jewellery and other related articles

Include: Pearls, precious or semi-precious stones, industrial diamonds, dust and powder of natural or synthetic precious or semi-precious stones, jewellery and other articles of precious metal or of metal clad with precious metal, coin.

62392-2

Watches and clocks

62393-1

Bicycles and biking equipment and accessories

Include: Tires and tubes, pumps, helmets, locks, other biking accessories, specialised biking clothing not for street wear.

62393-2

Hunting, fishing and camping equipment and supplies

Include: Firearms and ammunitions (all kinds), bows and arrows (all kinds), fishing tackle and other equipment, hunting blinds, tents, sleeping bags, camping-type air mattresses, hunting and camouflage clothing, hip waters, lanterns, picnic coolers, camping stoves, bait.

62393-3 Hockey, baseball, football, soccer, volleyball and basketball equipment and supplies

Include: Nets, balls, hockey skates, ringette equipment, cleated footwear, team uniforms and other related equipment.

62393-4 Surf and surfboard equipment and accessories**62393-5 Golf equipment and accessories**

Include: Golf clubs, golf bags and pull-carts, golf shoes and gloves, tees, etc.

62393-6 Exercise and fitness equipment

Include: Home, gyms, stationery bikes, rowing machines, abdominal exercisers, free weights, exercise balls, etc.

Exclude: Exercise clothing, exercise videos.

62393-7 All other sporting goods

Include: Figure skates, in-line skates, skateboards, roller skates, sailboards, rock climbing equipment and accessories, tennis and squash equipment, ping pong equipment, badminton equipment, pool/snooker tables and accessories, life jackets, wet suits, saddlers, tack, water skis and equipment, scuba equipment, bowling shoes and equipment, broomball shoes and equipment, curling shoes and equipment, snorkels, goggles, binoculars, water air mattresses, dance shoes, trampolines, boxing equipment, etc.

62399-1 Computer, components and related equipment

Include: Computers (include any pre-loaded software), hard drives, CD drives, DVD drives, memory chips, blank CDs, DVDs and computer diskettes, web cams, modems, printers, scanners, plotters, keyboards, monitors, integrated circuits, cables, anti-glare screens, monitor stands, computer batteries, external numeric keypads, mice, mouse pads, CD, DVD and diskettes storage boxes/cases/racks, Personal digital assistants (PDAs), etc. Include parts and accessories.

62399-2 Computer software for business and entertainment

Include: Software for business and entertainment, multimedia items (includes a book and cassettes or disk that are packaged and sold together).

62399-3 Cameras (still and digital) and related photographic equipment

Include: Still and digital cameras/cases, slide projectors, slides and screens, camera cases, lenses, tripods, film, flash attachments, photo album. Include parts and accessories.

Exclude: Video cameras and related equipment and supplies, picture frames, binoculars.

62399-4	Telephones and home office electronics <i>Include:</i> Telephones, cellular phones, answering machines, adding machines, fax machines, typewriters, pagers, calculators, photocopiers, etc. Include parts and accessories.
62399-5	Prepaid airtime for cellular phones
62399-6	Prescription eyewear <i>Include:</i> Prescription eyewear, including prescription sunglasses and contact lenses.
62399-7	Non-prescription eyewear <i>Include:</i> Eyewear bought without a prescription, framed bought separately, non-prescription, sunglasses, eyeglass cases and other accessories.
62399-8	Video cameras and related equipment and supplies, picture frames binoculars
62399-9	Wallpaper and floor covering <i>Include:</i> Carpets and rugs, runners, wall-to-wall carpeting and underlays, linoleum, hardwood flooring, parquet flooring, vinyl/cork flooring. Include ceramic and clay tiles, marble, granite for floors, walls counters or fireplaces.
62399-10	Cut flowers, indoor plants and related floral supplies <i>Include:</i> Cut flowers, indoor potted plants, fertilisers, insecticides and pesticides for indoor use.
62399-11	Pets <i>Include:</i> Domestic and exotic household pets.
62399-12	Pet food, supplies and accessories <i>Include:</i> Pet foods, snacks and treats, pet toys, leashes, shampoo, clippers, aquariums, cages, beds.
62399-13	Toys, games and hobby supplies <i>Include:</i> Toys, tricycles for children, dolls, stuffed animals, wagons, sleds and sleighs, table soccer, air hockey, table hockey, dart boards, chess sets, board games, electronic games and game systems, chemistry sets, model kits, train sets, puzzles, playing cards, etc.
62399-14	Souvenirs
62399-15	Art and requisites <i>Include:</i> Paintings, prints, lamps, lighting fixtures, ceiling fans, mirrors, statuettes and carvings, candles, fireplace screens and fireplace accessories, decorative pottery, picture frames, jewellery boxes, silk and dried flowers, room dividers, Christmas ornaments/artificial/trees/decorations (indoor and outdoor).

- 62399-16** **Household fuel, oil, bottles gas, coal and fuel wood**
Include: Natural gas and propane for household use, electricity, heating oils, kerosene, wood for stoves and fireplaces, coals, wood pellets, camp stove fuel, fondue fuel, coal and firewood.
- 62399-17** **Household cleaning supplies, chemicals and paper**
Include: Powdered soaps, detergents and cleaners, polishers, bleaches, scouring powders and pads, sponges, plastic and foil food wraps, wax paper, paper and plastic bags, latex gloves, etc.
- 62399-18** **Lawn/ garden/ patio furniture**
Include: Lawn chairs and tables, cottage outdoor furniture, hammocks, patio furniture, patio table umbrellas, cushions, beach umbrellas.
- 62399-19** **Outdoors power equipment and accessories**
Include: Lawn mowers, garden tractors and attachments, tillers, mulches, chippers, leaf blowers, chainsaws.
- 62399-20** **Other lawn and garden related products**
Include: Pools (above and in-ground) and pool supplies, outdoor hot tubs/Jacuzzis, ponds and accessories, barbeques and accessories, wheelbarrows, prunes, garden tools, hoses, garden shovels, spades, hoes, rakes, garden sheds, lawn ornaments, outdoor specialty lighting (security/landscape/patio), outdoor urns, outdoor planters, picnic tables, sprinklers, playground structures, playground equipment.
- 6240-1** **Used/ second-hand merchandise and antiques**
Include: Used sporting goods, clothing, footwear, furniture, appliances, computers, electronics, books, musical instruments, musical recordings, CDs, DVDs, video tapes, laser discs, antiques, canoes, kayaks, collector's items, non-automotive parts and accessories.

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