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Personal services industry 2004

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Key findings for the year 2004

Income, expenditure and net profit

The total income for the personal services industry in 2004 was R107 950 million. The largest contributor to the total income was 'health and social work' (R45 287 million or 42,0%), followed by recreational, cultural and sporting activities (R28 748 million or 26,6%), education (R26 249 million or 24,3%), other services activities (R3 148 million or 2,9%), activities of membership organisation (R3 127 million or 2,9%), and sewage and refuse disposal, sanitation and similar activities (R1 391 million or 1,3%) (see table 1, p.2).

The largest contribution to total income was by 'large' enterprises (R74 014 million or 68,6%), followed by 'small' enterprises (R17 719 million or 16,4%), 'medium' enterprises (R8 931 million or 8,3%), and 'micro' enterprises (R7 286 million or 6,7%) (see table 3, p.4).

Total expenditure for the personal services industry was R99 739 million. The largest contributor to the total expenditure was 'health and social work' (R40 078 million or 40,2%), followed by recreational, cultural and sporting activities (R26 917 million or 27,0%), education (R25 443 million or 25,5%), other services activities (R3 032 million or 3,0%), activities of membership organisation (R2 968 million or 3,0%), and sewage and refuse disposal, sanitation and similar activities (R1 301 million or 1,3%) (see table 1, p.2).

The largest contribution to total expenditure was by 'large' enterprises (R69 575 million or 69,8%), followed by 'small' enterprises (R15 604 million or 15,6%), 'medium' enterprises (R8 418 million or 8,4%), and 'micro' enterprises (R6 142 million or 6,2%) (see table 5, p.8).

The net profit before tax was R8 298 million. The largest contributor to the net profit before tax was 'health and social work' (R5 440 million or 65,6%), followed by recreational, cultural and sporting activities (R1 650 million or 19,9%), education (R844 million or 10,2%), activities of membership organisation (R168 million or 2,0%), other services activities (R122 million or 1,5%), and sewage and refuse disposal, sanitation and similar activities (R74 million or 0,9%) (see table 1, p.2).

Employment, salaries and wages

The total number of people employed in the personal services industry in 2004 was 426 000. 'Health and social work' employed the largest number of people (191 000 or 44,8%), followed by education (108 000 or 25,4%), recreational, cultural and sporting activities (71 000 or 16,7%), other services activities (33 000 or 7,7%), activities of membership organisation (16 000 or 3,8%), and sewage and refuse disposal, sanitation and similar activities (7 000 or 1,6%). Females were the most employed in the personal services industry in 2004 (260 000 or 61%) and males were (166 000 or 39%) (see table 10, p.11).

Gross salaries and wages paid to employees in 2004 amounted to R33 849 million. Most earnings were paid to people employed in 'education' (R12 911 million or 38,1%), followed by health and social work (R12 685 million or 37,5%), recreational, cultural and sporting activities (R5 925 million or 17,5%), activities of membership organisation (R1 058 million or 3,1%), other services activities (R842 million or 2,5%), and sewage and refuse disposal, sanitation and similar activities (R428 million or 1,3%) (see table 12, p.12).

Capital expenditure on new assets

Capital expenditure on new assets amounted to R5 108 million. The major contributor to the capital expenditure on new assets was 'health and social work' (R2 133 million or 41,8%), followed by education (R1 806 million or 35,3%), recreational, cultural and sporting activities (R962 million or 18,8%), activities of membership organisation (R100 million or 2,0%), other services activities (R87 million or 1,7%), and sewage and refuse disposal, sanitation and similar activities (R20 million or 0,4%) (see table 1, p.2).

P J Lehohla
Statistician-General

Table 1 - Principal statistics in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Income	26 249	45 287	1 391	3 127	28 748	3 148	107 950
Opening inventory	156	1 067	42	14	1 189	116	2 584
Closing inventory	194	1 299	26	22	1 009	123	2 673
Expenditure	25 443	40 078	1 301	2 968	26 917	3 032	99 739
Net profit/loss	844	5 440	74	168	1 650	122	8 298
Book value of fixed assets at the beginning of the year	12 203	15 999	590	1 121	13 015	809	43 737
Capital expenditure on new assets	1 806	2 133	20	100	962	87	5 108
Book value of fixed assets at the end of the year	12 666	16 706	470	1 128	12 977	832	44 779

Table 2 - Income in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Services rendered	13 133	40 513	1 370	2 710	26 043	2 819	86 588
Subsidies and incentives received from government	8 920	598	0	13	514	0	10 045
Sales of goods	835	1 803	5	27	733	162	3 565
Interest received	1 080	436	6	104	355	16	1 997
Rental and leasing	34	140	0	20	149	6	349
Profit from the sale or realisation for cash or revaluation of liabilities	178	56	2	14	43	9	302
Royalties received	8	51	0	19	139	20	237
Profit from redemption, liquidation or revaluation of liabilities	27	7	0	3	9	0	46
Dividends received	160	54		10	7	1	232
Profit from foreign loans	19	13	0	0	38	0	70
Operational leasing and hiring of plant, etc	0	10	0	1	6	1	18
Operational leasing and hiring of motor vehicle, etc	3	3	2	0	1	0	9
Other income	1 852	1 603	6	206	711	114	4 492
Total income	26 249	45 287	1 391	3 127	28 748	3 148	107 950

Table 3 - Income by enterprise size in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Enterprise size	R million	R million	R million	R million	R million	R million	R million
Large	22 078	26 129	1 136	1 536	22 230	905	74 014
Medium	2 176	2 666	76	512	3 079	422	8 931
Small	1 435	11 714	173	782	2 603	1 012	17 719
Micro	560	4 778	6	297	836	809	7 286
Total	26 249	45 287	1 391	3 127	28 748	3 148	107 950

Table 4 - Expenditure in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Purchases	4 666	11 448	155	589	8 982	899	26 739
Gross salaries and wages	12 911	12 685	428	1 058	5 925	842	33 849
Severance, termination and redundancy payments	9	96	0	1	5	0	111
Skills development levy	34	42	1	7	15	3	102
Staff training	39	49	1	12	66	4	171
Rental of land, building and other structures	307	1 282	10	82	675	195	2 551
Insurance premiums	54	359	25	21	152	43	654
Interest paid	305	960	37	10	857	61	2 230
Bank charges other than interest	32	191	2	15	81	35	356
Depreciation provided for during the financial year	1 294	1 289	72	107	1 081	120	3 963
Municipal payments for services	216	381	2	34	220	54	907
Property taxes paid	28	57	0	4	40	4	133
Regional services council levies	14	68	1	3	30	6	122
Railage and transport out	29	33	1	3	22	3	91
Motor vehicle running expenditure, including parts and fuel	60	418	93	34	121	128	854

Table 4 - Expenditure in the personal services industry: 2004 (continued)

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Paper expenditure	25	44	0	6	14	3	92
Postal, mail and courier	69	137	1	22	193	7	429
Travel expenditure	0	0	0	0	0	0	0
Advertising expenditure	104	192	3	47	590	44	980
Security services	72	148	9	23	145	10	407
Staff amenities	9	35	1	2	34	3	84
Containers and packaging materials	7	27	2	1	2	4	43
Royalties, franchise fees, copyright, trade names and trade and patent paid	20	78	0	1	847	2	948
Losses from the redemption, liquidation of liabilities at a value higher than book value, if debited, e.g. foreign exchange	148	138	0	0	97	1	384
Losses on assets or investment sold or devalued	54	52	0	7	170	1	284
Bursaries and loans to students	741	12	0	8	8	1	770

Table 4 - Expenditure in the personal services industry: 2004 (concluded)

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Bad debts written off	128	336	1	15	59	6	545
Cleaning services	86	196	1	10	114	9	416
Printing expenditure	90	204	1	28	47	14	384
Stationary expenditure	53	116	3	20	51	9	252
Telecommunication services	165	529	11	60	201	58	1 024
Accommodation expenditure	48	21	5	7	91	4	176
Entertainment expenditure	83	90	2	16	99	10	300
Repairs and maintenance expenditure	523	543	26	64	361	47	1 564
Operational leasing and hiring of plant, machinery, equipment and vehicles	253	495	102	25	311	20	1 206
Payment to subcontractors	175	346	29	65	214	19	848
Subscription to magazines, newspapers and journals	28	85	0	11	21	3	148
Accounting, management and consultation fees	105	861	6	47	322	27	1 368
Other expenditure	2 459	6 035	270	503	4 654	333	14 254
Total expenditure	25 443	40 078	1 301	2 968	26 917	3 032	99 739

Table 5 - Expenditure by enterprise size in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Enterprise size	R million	R million	R million	R million	R million	R million	R million
Large	21 390	23 877	1 069	1 539	20 803	897	69 575
Medium	2 172	2 480	70	463	2 814	419	8 418
Small	1 382	9 863	157	697	2 538	967	15 604
Micro	499	3 858	5	269	762	749	6 142
Total	25 443	40 078	1 301	2 968	26 917	3 032	99 739

Table 6 - Expenditure on selected purchases in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Materials, components, equipments and consumables	4 179	9 618	109	380	3 642	707	18 635
Factored goods	62	503	0	30	560	103	1 258
Fees and allowances	22	373	8	20	157	17	597
Other purchases	403	954	38	159	4 623	72	6 249
Total purchases	4 666	11 448	155	589	8 982	899	26 739

Table 7 - Company tax, dividends, current assets, liabilities and owners' equity in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	R million	R million	R million	R million	R million	R million	R million
Company tax paid or provided for during this financial year	64	840	11	3	641	22	1 581
Cash dividends or provided for	22	377	3	4	470	6	882
Other dividends	2	27	0	0	17	0	46
Current assets and investments	21 116	15 150	297	1 971	7 828	535	46 897
Current liabilities	4 783	9 464	327	646	5 953	429	21 602
Long-term liabilities	6 535	8 242	156	589	10 306	641	26 469
Owners' equity	22 213	12 765	270	1 145	4 218	475	41 086

Table 8 - Book value of assets by type of asset in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Type of asset	R million	R million	R million	R million	R million	R million	R million
Land	399	2 341	9	171	1 148	89	4 157
Residential buildings	2 981	2 477	1	267	1 572	34	7 332
Non-residential buildings	6 916	4 885	51	292	5 118	156	17 418
Computers and other IT equipment	503	212	2	49	267	14	1 047
Motor vehicles and other transport equipment	288	1 243	213	125	315	231	2 415
Medical instruments, furniture and other instruments	90	2 304	11	96	219	26	2 746
Plant, machine and other office equipment	1 201	1 231	173	64	1 731	131	4 531
Intangible fixed assets: Computer software	15	180	0	4	205	13	417
Intangible fixed assets: Other	160	279	3	53	407	62	964
Intangible non-produced assets	113	1 554	7	7	1 995	76	3 752
Total	12 666	16 706	470	1 128	12 977	832	44 779

Table 9 - Book value of assets at the end of the financial year by enterprise size in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Enterprise size	R million	R million	R million	R million	R million	R million	R million
Large	10 042	8 206	418	423	11 149	292	30 530
Medium	1 958	1 745	19	65	425	85	4 297
Small	531	4 644	33	430	966	255	6 859
Micro	135	2 111	0	210	437	200	3 093
Total	12 666	16 706	470	1 128	12 977	832	44 779

Table 10 - Employment by gender and employment status in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Item	'000	'000	'000	'000	'000	'000	'000
Female							
Full-time	37	130	3	7	18	19	214
Part-time	15	17	0	1	11	2	46
Total female	52	147	3	8	29	21	260
Male							
Full-time	39	39	4	6	27	10	125
Part-time	17	5	0	2	15	2	41
Total male	56	44	4	8	42	12	166

Total employment	108	191	7	16	71	33	426
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Table 11 - Employment by enterprise size in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Enterprise size	'000	'000	'000	'000	'000	'000	'000
Large	83	89	5	7	34	7	225
Medium	6	13	0	2	17	3	41
Small	12	61	2	4	13	12	104
Micro	7	28	0	3	7	11	56
Total	108	191	7	16	71	33	426

Table 12 - Gross salaries and wages by enterprise size in the personal services industry: 2004

	Education	Health and social work	Sewage and refuse disposal, sanitation and similar activities	Activities of membership organisations	Recreational, cultural and sporting activities	Other service activities	Total
Enterprise size	R million	R million	R million	R million	R million	R million	R million
Large	11 147	7 782	374	557	3 149	200	23 209
Medium	845	818	19	145	1 807	106	3 740
Small	661	3 087	30	235	763	315	5 091
Micro	258	998	5	121	206	221	1 809
Total	12 911	12 685	428	1 058	5 925	842	33 849

Explanatory notes

Background

The results presented in this publication have been derived from the 2004 personal services large sample survey. This is a periodic survey, which measures economic activity in the personal services industry of the South African economy. This survey is based on a sample of private and public enterprises operating in the personal services industry.

The sample was drawn from the new business register. The new business register is based mainly on the income tax (IT) and value-added tax (VAT) databases. All enterprises in the business register are legally bound to register for either VAT or IT or both. That is, enterprises that are registered for tax are included on the new business register, and hence were given a chance of selection in the sample for the survey.

Reference period

The information was collected from enterprises for their financial year, which ended on any date between 1 July 2003 and 30 June 2004.

Purpose of the survey

Results of the survey are used within Stats SA for compiling of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance.

Scope and coverage

This survey covers private and public personal services enterprises conducting activities in -

- (i) Educational services
 - Private pre-primary schools, crèches and after-school centres,
 - Private primary and secondary schools,
 - Private schools for special education and centers for training of mentally retarded children,
 - Technical colleges and technical institutions,
 - Technikons,
 - Teachers' training colleges and colleges of education for further training,
 - Universities,
 - Correspondence and private vocational colleges, and
 - Own account teachers, motor vehicle driving schools/tutors and music, dancing and other art schools.
- (ii) Health and social work
 - Private human health activities,
 - Private veterinary activities, and
 - Private social work activities.
- (iii) Sewage and refuse disposal, sanitation and similar activities
- (iv) Activities of membership organisations
 - Activities of business, employers' and professional organizations,
 - Activities of trade unions, and

- Activities of other membership organisations.
- (v) Recreational, cultural and sporting activities
 - Motion picture, radio, television and other entertainment activities,
 - News agency activities,
 - Library, archives, museums and other cultural activities, and
 - Sporting and other recreational activities.
- (vi) Other service activities

Classification by industry The 1993 edition of the *Standard Industrial Classification of all Economic Activities (SIC)*, Fifth Edition, Report No. 09-09-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification of all Economic Activities (ISIC)* with suitable adaptations for local conditions. Statistics in this publication are presented at SIC division (2-digit) level. Each enterprise is classified to an industry, which reflects its predominant activity.

Statistical unit The statistical unit for the collection of the information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its production activities.

Size groups The enterprises are divided into four size groups according to the value of their ‘business register’ turnover. Large enterprises are enterprises with an annual ‘business register’ turnover of R13 million and more. Table A presents the size groups defined using the Department of Trade and Industry (DTI) cut-off points,

Table A – Size groups for the personal services industry

Size group	Turnover
Large	Turnover > R 13 000 000
Medium	R 6 000 000 < Turnover < R 13 000 000
Small	R 1 000 000 < Turnover < R 6 000 000
Micro	Turnover < R 1 000 000

Survey methodology and design The survey was conducted by mail, fax, telephone and personal visits.

A sample of approximately 5514 enterprises was drawn using stratified simple random sampling. The enterprises were first stratified at 2-digit level (except recreational, cultural and sporting activities stratified at 3-digit level) according to the SIC and then by size of enterprises. All large enterprises are completely enumerated. ‘Business register’ turnover was used as the measure of size for stratification.

Weighting methodology

For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form division estimates. These procedures, which are in line with international best practice, are described in more detail on the Stats SA website at www.statssa.gov.za/publications/publicationsearch.asp.

Relative standard error

Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the personal services industry in South Africa.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate.

Table B – Estimate of total income in the personal services industry within 95% confidence limits: 2004

Division	Lower limit R million	Estimate R million	Upper limit R million	RSE
Educational services	24 180	26 249	28 318	4,0
Health and social work	44 142	45 287	46 432	1,3
Sewage and refuse disposal, sanitation and similar activities	1 302	1 391	1 480	3,3
Activities of membership organisation	2 858	3 127	3 396	4,4
Recreational, cultural and sporting activities	26 009	28 748	31 487	4,9
Other service activities	2 936	3 148	3 360	3,4
Total	104 315	107 950	111 549	1,7

Non-sampling errors

Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

**Comparability with
previously published
information**

The information in this statistical release is comparable with the information released by the economic activity survey. This large sample survey was conducted from a sample drawn from a new business register of **all** enterprises registered for either VAT or IT or both. The new register has better coverage of the small and micro enterprises.

Rounding-off of figures

The figures in the tables have, where necessary, been rounded off to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items of the totals shown.

Symbols and abbreviations	DTI	Department of Trade and Industry
	GDP	Gross Domestic Product
	ISIC	International Standard Industrial Classification of all Economic Activities
	IT	Income tax
	RSE	Relative standard error
	SE	Standard error
	SIC	Standard Industrial Classification of all Economic Activities
	SNA	System of National Accounts
	VAT	Value-added tax
	0	Nil or less than half the final digit shown

Glossary

Cleaning services	Cleaning services refers to cleaning using own staff or cleaning using subcontractors.
Employees	Employees are those people employed by the business or organisation who received payment (in salaries, wages, commission, piece rates or payments in kind) for the last pay period ended on or before 30 June 2004.
Enterprise	The enterprise is a legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.
Full-time employees	Full-time employees are those employees (permanent, temporary or casual) who usually work for the agreed-upon hours for a full-time employee in a specific occupation. If agreed hours do not apply, employees are regarded as full-time employees if they work 35 hours or more per week.
Industry	An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the <i>System of National Accounts (SNA)</i> in the same way as in the <i>Standard Industrial Classification of all Economic Activities, Fifth Edition, Report No. 09-90-02 of January 1993 (SIC)</i> .
Net profit or loss before tax	Net profit or loss before tax is derived as: Total income <i>plus</i> Closing stocks <i>minus</i> Total expenditure <i>minus</i> Opening stocks
Part-time employees	Part-time employees are those employees (permanent, temporary or casual) who are not full-time employees as defined above or who normally work less than 35 hours per week.
Stratum	A stratum is constructed by concatenating the SIC classification and size group variables.

General information

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