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Agricultural survey
(Preliminary)
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Table of contents

Summary of findings for the year 2017	3
Figure 1 – Income by type of product in the agriculture and related services industry, 2016 and 2017	3
Table A – Concentration ratios for total income in the agriculture and related services industry, 2016 and 2017	3
Figure 2 – Income by enterprise size (% contribution) in the agriculture and related services industry, 2016 and 2017	4
Figure 3 – Expenditure according to major contributors in the agriculture and related services industry, 2016 and 2017	4
Figure 4 – Distribution of capital expenditure by type of asset.....	5
Figure 5 – Employment in the agriculture and related services industry, 2016 and 2017	5
Detailed results	6
Table 1 – Principal statistics in the agriculture and related services industry, 2016 and 2017, at current prices	6
Table 2 – Total income and expenditure by type of activity in the agriculture and related services industry, 2016 and 2017	7
Table 3 – Total income by type of activity and size group in the agriculture and related services industry, 2017	8
Table 4 – Details of income in the agriculture and related services industry, 2016 and 2017	9
Table 5 – Income from sales of goods by type of product in the agriculture and related services industry, 2016 and 2017	10
Table 6 – Details of expenditure in the agriculture and related services industry, 2016 and 2017	11
Table 7 – Capital expenditure on new assets in the agriculture and related services industry, 2016 and 2017	13
Table 8 – Book value of assets in the agriculture and related services industry, 2016 and 2017	13
Table 9 – Fair value of biological assets in the agriculture and related services industry, 2016 and 2017	14
Table 10 – Additions to biological assets in the agriculture and related services industry, 2016 and 2017	14
Table 11 – Employment in the agriculture and related services industry for the last pay period ended on or before 30 June, 2017	15
Table 12 – Details of purchases in the agriculture and related services industry, 2016 and 2017	16
Explanatory notes	17
Table B – Size groups for the Agricultural Survey, 2016 and 2017	18
Table C – Income in the agricultural industry within 95% confidence limits: Agricultural Survey, 2017	19
Glossary.....	21
Technical enquiries.....	23
General information	24

Summary of findings for the year 2017

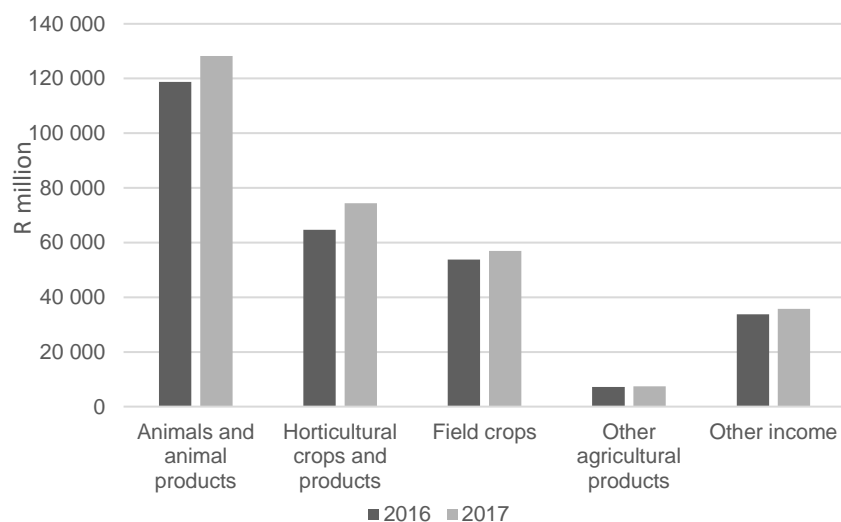
Income by type of product

Total income earned in the agriculture and related services industry was R302,8 billion in 2017 compared with R278,1 billion in 2016. The total income figures reflect an increase of 8,9% between 2016 and 2017 (Figure 1 and Table 1, page 6).

In 2017, ‘animals and animal products’ generated the largest sales (R128,2 billion), followed by ‘horticultural crops and products’ (R74,4 billion) and ‘field crops’ (R57,0 billion).

The highest percentage increase was recorded for income earned from the sale of ‘horticultural crops and products’ (15,0%), followed by ‘animals and animal products’ (7,9%) and ‘field crops’ (5,9%).

Figure 1 – Income by type of product in the agriculture and related services industry, 2016 and 2017



Concentration ratios for total income

In 2017, the 100 largest enterprises (in terms of total income) in the agriculture and related services industry contributed 25,1% of total income. The concentration ratios in the agricultural industry declined in all the categories between 2016 and 2017.

Table A – Concentration ratios for total income in the agriculture and related services industry, 2016 and 2017

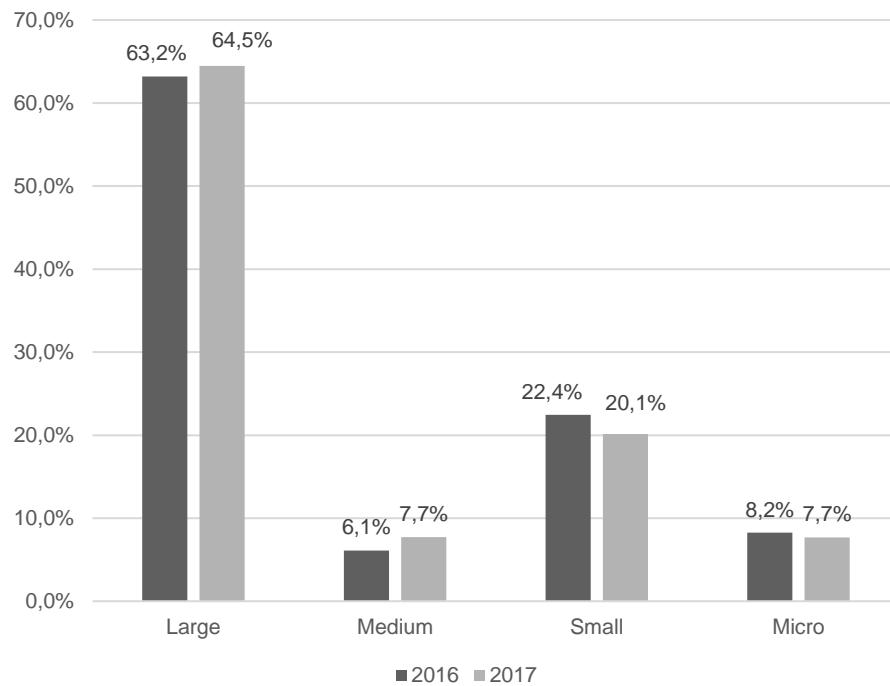
Concentration ratio	2016	2017
	%	
CR5	8,1	7,2
CR10	12,3	11,0
CR20	16,8	15,1
CR50	21,9	20,2
CR100	26,9	25,1

Note: The information was collected from enterprises for their financial year, which ended on any date between 1 July 2016 and 30 June 2017. The majority of enterprises have a financial year ending February 2017.

Income by enterprise size in the agriculture and related services industry, 2016 and 2017

Large enterprises contributed 64,5% or R195,1 billion of the total income in 2017, followed by small enterprises with a contribution of 20,1% or R60,9 billion. Micro enterprises and medium enterprises each contributed 7,7% (Figure 2 and Table 3, page 8).

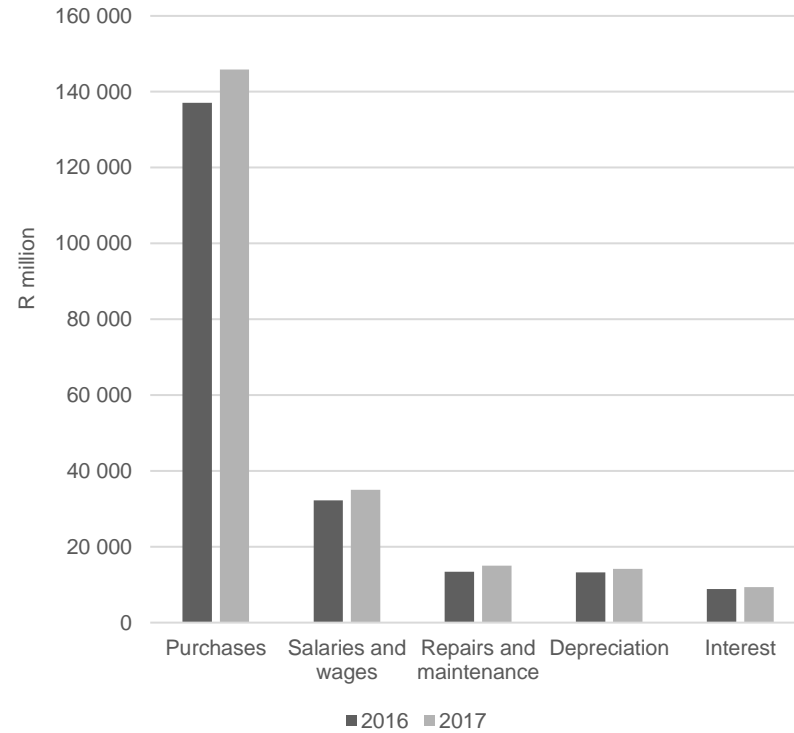
Figure 2 – Income by enterprise size (% contribution) in the agriculture and related services industry, 2016 and 2017



Expenditure

Total expenditure incurred by the farming sector for 2017 was R277,6 billion compared with R260,2 billion in 2016 (an increase of 6,7%). The highest contributor to total expenditure was ‘purchases’ with 52,5%, followed by ‘salaries and wages’ (12,7%), ‘repairs and maintenance’ (5,4%) and ‘depreciation’ (5,1%) (Figure 3 and Table 6, page 11).

Figure 3 – Expenditure according to major contributors in the agriculture and related services industry, 2016 and 2017

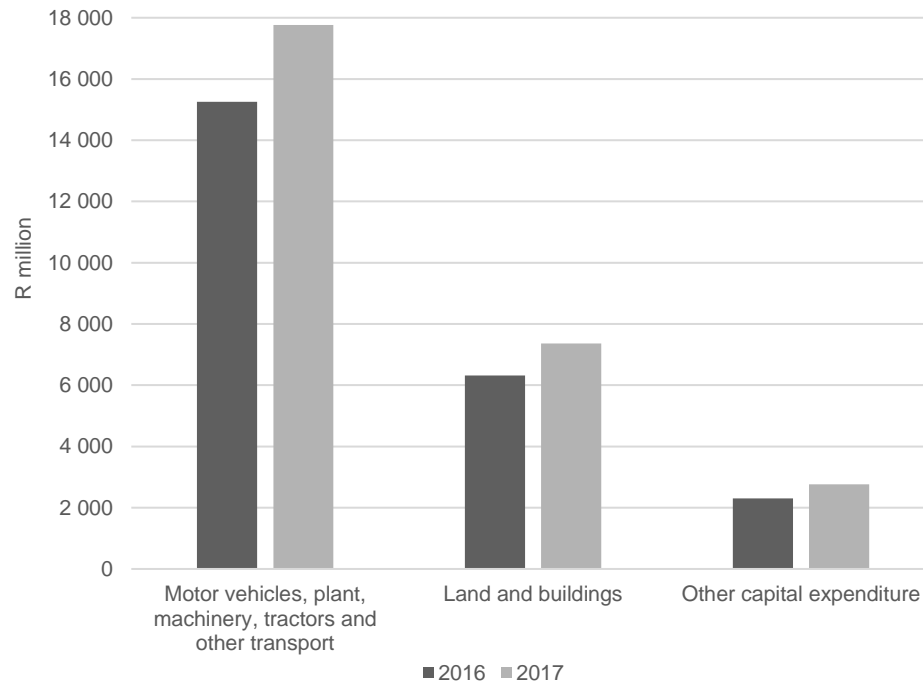


Capital expenditure on new assets in the agriculture and related services industry, 2016 and 2017

The total capital expenditure on new assets in the agriculture and related services industry in 2017 amounted to R27,9 billion compared with R23,9 billion in 2016, an increase of 16,8% (Figure 4 and Table 7, page 13).

‘Motor vehicles, plant, machinery, tractors and other transport’ was the largest contributor to the total capital expenditure at 63,7% or R17,8 billion, followed by ‘land and buildings’ (26,4% or R7,4 billion).

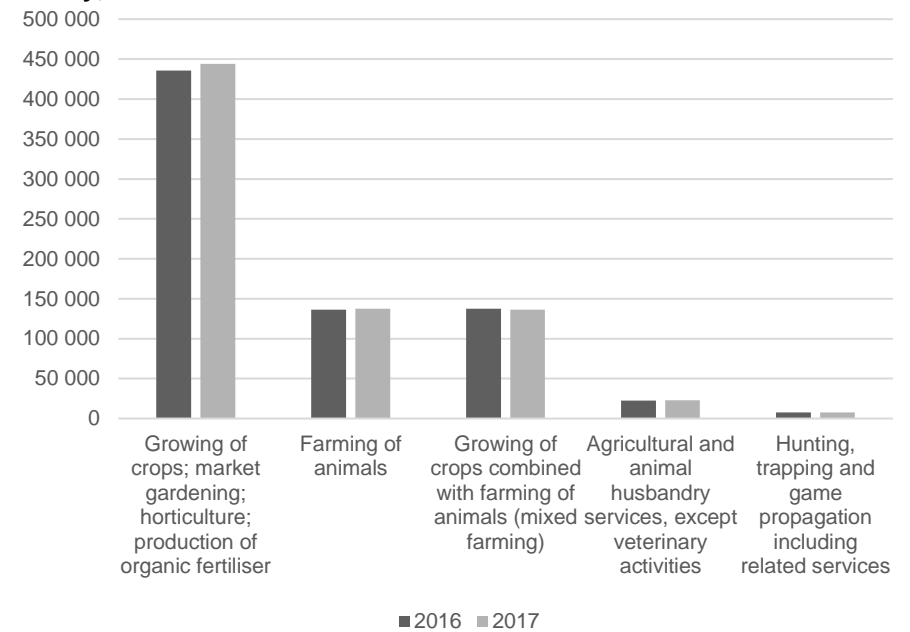
Figure 4 – Distribution of capital expenditure by type of asset



Employment

The total number of persons employed in the agriculture and related services industry as at the end of June 2017 was 748 113 compared with 739 878 in June 2016, an increase of 1,1%.

Figure 5 – Employment in the agriculture and related services industry, 2016 and 2017



Risenga Maluleke
Statistician-General

Detailed results

Table 1 – Principal statistics in the agriculture and related services industry, 2016 and 2017, at current prices

Item	2016 ¹	2017 ²	% change
	R'000		
Total income	278 143 676	302 768 435	8,9
Field crops	53 796 134	56 970 254	5,9
Horticultural crops and products	64 640 225	74 367 519	15,0
Animals and animal products	118 783 722	128 198 516	7,9
Other agricultural products	7 211 177	7 446 836	3,3
Other income	33 712 418	35 785 310	6,1
Total expenditure	260 225 780	277 625 827	6,7
Purchases	137 063 315	145 887 399	6,4
Salaries and wages	32 224 734	34 990 476	8,6
Other current expenditure	90 937 731	96 747 952	6,4
Capital expenditure	23 879 466	27 900 309	16,8
Land and book value of assets	168 321 172	173 486 189	3,1

¹ Revised figures.

² Preliminary figures.

Table 2 – Total income and expenditure by type of activity in the agriculture and related services industry, 2016 and 2017

Activity	Total income			Total expenditure		
	2016 ¹	2017 ²	% change	2016 ¹	2017 ²	% change
	R'000			R'000		
Growing of crops; market gardening; horticulture; production of organic fertiliser	106 224 297	118 591 778	11,6	95 958 030	105 356 796	9,8
Farming of animals	106 974 191	111 007 632	3,8	102 734 541	102 776 547	0,0
Growing of crops combined with farming of animals (mixed farming)	54 531 877	60 020 624	10,1	51 657 637	56 544 207	9,5
Agricultural and animal husbandry services, except veterinary activities	5 982 290	8 679 332	45,1	5 598 997	8 016 296	43,2
Hunting, trapping and game propagation including related services	4 431 021	4 469 069	0,9	4 276 575	4 931 981	15,3
Total	278 143 676	302 768 435	8,9	260 225 780	277 625 827	6,7

¹ Revised figures.² Preliminary figures.

Table 3 – Total income by type of activity and size group in the agriculture and related services industry, 2017

Activity	Large	Medium	Small	Micro	Total
	R'000				
Growing of crops; market gardening; horticulture; production of organic fertiliser	76 132 139	9 596 196	24 547 910	8 315 533	118 591 778
Farming of animals	82 008 459	5 137 837	14 988 975	8 872 361	111 007 632
Growing of crops combined with farming of animals (mixed farming)	29 412 237	7 082 802	18 172 305	5 353 280	60 020 624
Agricultural and animal husbandry services, except veterinary activities	5 773 496	888 627	1 908 437	108 772	8 679 332
Hunting, trapping and game propagation including related services	1 835 624	660 462	1 323 432	649 551	4 469 069
Total	195 161 955	23 365 924	60 941 059	23 299 497	302 768 435

Table 4 – Details of income in the agriculture and related services industry, 2016 and 2017

Type of income	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Income from sales of goods	244 431 262	87,9	266 983 155	88,1	9,2
Income from services rendered	8 971 090	3,2	10 247 167	3,4	14,2
Rental income	2 468 531	0,9	2 662 950	0,9	7,9
Interest received	2 545 530	0,9	2 650 188	0,9	4,1
Profit on financial and other assets, other liabilities and foreign exchange	8 732 948	3,1	8 982 297	3,0	2,9
Other income	10 994 315	4,0	11 242 678	3,7	2,3
Total income	278 143 676	100,0	302 768 435	100,0	8,9

¹ Revised figures.² Preliminary figures.

Table 5 – Income from sales of goods by type of product in the agriculture and related services industry, 2016 and 2017

Type of product	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Field crops	53 796 134	22,0	56 970 254	21,3	5,9
Horticultural crops	60 841 859	24,8	70 298 251	26,4	15,5
Animals	66 693 878	27,3	75 415 735	28,2	13,1
Animal products	52 089 844	21,3	52 782 781	19,8	1,3
Horticultural products	3 798 366	1,6	4 069 268	1,5	7,1
Other agricultural products	7 211 181	3,0	7 446 866	2,8	3,3
Total	244 431 262	100,0	266 983 155	100,0	9,2

¹ Revised figures.² Preliminary figures.

Table 6 – Details of expenditure in the agriculture and related services industry, 2016 and 2017

Expenditure items	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Purchases ³	137 063 315	52,7	145 887 399	52,5	6,4
Salaries and wages	32 224 734	12,4	34 990 476	12,7	8,6
Repairs and maintenance	13 396 042	5,1	15 035 238	5,4	12,2
Depreciation	13 228 065	5,1	14 146 025	5,1	6,9
Interest	8 896 772	3,4	9 404 450	3,4	5,7
Railage and transport out	5 541 898	2,1	5 952 966	2,1	7,4
Water and electricity	7 639 087	2,9	7 784 784	2,8	1,9
Rental, usufruct and grazing rights	5 052 756	1,9	5 832 577	2,1	15,4
Services rendered by contractors, co-farmers, etc.	3 173 091	1,2	3 179 268	1,1	0,2
Insurance	3 925 152	1,5	4 010 533	1,4	2,2

³ See Table 12 for details.

Table 6 – Details of expenditure in the agriculture and related services industry, 2016 and 2017 (concluded)

Expenditure items	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Advertising and marketing expenses	2 610 066	1,0	2 691 953	1,0	3,1
Share farming expenses	2 756 961	1,1	2 947 444	1,1	6,9
Leasing and hiring of plant, machinery, equipment and vehicles	1 597 784	0,6	1 706 801	0,6	6,8
Import and export costs	1 190 578	0,5	1 370 117	0,5	15,1
Bank charges	702 300	0,3	773 207	0,3	10,1
Payment to labour brokers	993 054	0,4	1 021 458	0,4	2,9
Security services and maintenance cost of security system	710 845	0,3	838 365	0,3	17,9
Telecommunication services	858 604	0,3	900 849	0,3	4,9
Other expenditure	18 664 676	7,2	19 151 917	6,9	2,6
Total current expenditure	260 225 780	100,0	277 625 827	100,0	6,7

¹ Revised figures.² Preliminary figures.

Table 7 – Capital expenditure on new assets in the agriculture and related services industry, 2016 and 2017

Type of capital expenditure	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Land and buildings	6 320 869	26,5	7 367 264	26,4	16,6
Motor vehicles, plant, machinery, tractors and other transport	15 250 568	63,9	17 766 705	63,7	16,5
Other capital expenditure	2 308 029	9,6	2 766 340	9,9	19,9
Total capital expenditure	23 879 466	100,0	27 900 309	100,0	16,8

¹ Revised figures.² Preliminary figures.**Table 8 – Book value of assets in the agriculture and related services industry, 2016 and 2017**

Type of asset	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Land and buildings	104 453 019	62,1	107 563 755	62,0	3,0
Motor vehicles, plant, machinery, tractors and other transport	52 884 693	31,4	53 963 923	31,1	2,0
Other assets	10 983 460	6,5	11 958 511	6,9	8,9
Total book value of assets	168 321 172	100,0	173 486 189	100,0	3,1

¹ Revised figures.² Preliminary figures.

Table 9 – Fair value of biological assets in the agriculture and related services industry, 2016 and 2017

Type of asset	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Animals	16 248 726	57,9	18 873 218	60,7	16,2
Plantations (forestry, vineyards and orchards)	11 792 974	42,1	12 199 600	39,3	3,4
Total	28 041 700	100,0	31 072 818	100,0	10,8

¹ Revised figures.² Preliminary figures.**Table 10 – Additions to biological assets in the agriculture and related services industry, 2016 and 2017**

Type of asset	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Animals	23 137 127	94,0	23 183 231	93,3	0,2
Plantations (forestry, vineyards and orchards)	1 484 970	6,0	1 677 316	6,7	13,0
Total	24 622 097	100,0	24 860 547	100,0	1,0

¹ Revised figures.² Preliminary figures.

Table 11 – Employment in the agriculture and related services industry for the last pay period ended on or before 30 June, 2017

Activity	Female			Male			Total		
	2016 ¹	2017 ²	% change	2016 ¹	2017 ²	% change	2016 ¹	2017 ²	% change
Growing of crops; market gardening; horticulture; production of organic fertiliser	186 080	183 317	-1,5	249 755	260 591	4,3	435 835	443 908	1,9
Farming of animals	48 497	47 894	-1,2	87 907	89 424	1,7	136 404	137 318	0,7
Growing of crops combined with farming of animals (mixed farming)	49 356	47 843	-3,1	88 215	88 492	0,3	137 571	136 335	-0,9
Agricultural and animal husbandry services, except veterinary activities	11 510	11 552	0,4	11 092	11 366	2,5	22 602	22 918	1,4
Hunting, trapping and game propagation including related services	2 119	1 916	-9,6	5 347	5 718	6,9	7 466	7 634	2,3
Total	297 562	292 522	-1,7	442 316	455 591	3,0	739 878	748 113	1,1

¹ Revised figures.² Preliminary figures.

Table 12 – Details of purchases in the agriculture and related services industry, 2016 and 2017

Item	2016 ¹		2017 ²		% change
	R'000	% contribution	R'000	% contribution	
Feed and supplements for livestock, poultry and aquaculture	39 331 454	28,7	41 850 006	28,7	6,4
Animals	30 352 261	22,1	30 829 846	21,1	1,6
Fertilisers, both manure and inorganic fertilisers, and lime	13 233 833	9,7	13 871 232	9,5	4,8
Seed, seedling and other plant material	8 857 567	6,5	10 222 140	7,0	15,4
Fuel, lubricants and grease	9 124 073	6,7	9 752 393	6,7	6,9
Remedies for forage, field and horticultural crops	8 773 789	6,4	9 307 846	6,4	6,1
Containers, pallets and packing materials	8 201 494	6,0	8 810 083	6,0	7,4
Field crops	4 903 398	3,6	5 424 735	3,7	10,6
Horticultural products	3 164 815	2,3	3 468 460	2,4	9,6
Remedies for combating diseases and pests in livestock and poultry	2 802 686	2,0	2 981 681	2,0	6,4
Animals products	2 106 425	1,5	2 350 925	1,6	11,6
Other purchases	6 211 520	4,5	7 018 052	4,9	13,0
Total purchases	137 063 315	100,0	145 887 399	100,0	6,4

¹ Revised figures.² Preliminary figures.

Explanatory notes

Background

The results presented in this publication are derived from the 2017 agricultural sample survey. This is an annual survey which measures economic activity in the agriculture and related services industry of the South African economy. The survey is based on a sample of private and public enterprises operating in the agriculture and related services industry.

This publication summarises the financial data of the agriculture and related services industry.

The sample was drawn from Stats SA's business register, based on the units registered for value-added tax (VAT).

All figures exclude value-added tax (VAT).

The last agricultural survey was conducted for the year 2016 (Statistical release P1101 Agricultural survey, 2016).

Reference period

The information was collected from enterprises for their financial year, which ended on any date between 1 July 2016 and 30 June 2017. The majority of enterprises have a financial year ending February 2017.

Purpose of the survey

The agricultural survey covers the activities of commercial farms in South Africa which are registered for value added tax (VAT).

Uses of the agricultural survey:

- Policy advisers in government monitor the performance of the industry and its contribution to the South African economy, and evaluate the effectiveness of industry policies.
- Industry associations monitor trends in their own and competing or complementary industries in order to inform their members of market changes.
- Individual businesses use the data to analyse their performance relative to their industry.

Classification by industry

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-09-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC major group (3-digit) level. Each enterprise is classified to an industry which reflects its predominant activity.

Statistical unit The statistical units for the collection of the information are enterprises. An enterprise is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its productions activities.

Scope and coverage This survey covers enterprises registered in the taxation system that are mainly engaged in agriculture and related services. It includes the following major groups within its scope:

- (i) Growing of crops, market gardening, horticulture and production of organic fertiliser (SIC 111 and SIC 116);
- (ii) Farming of animals (SIC 112);
- (iii) Growing of crops combined with farming of animals (mixed farming) (SIC 113);
- (iv) Agricultural and animal husbandry services, except veterinary activities (SIC 114); and
- (v) Hunting, trapping, and game propagation, including related services (SIC 115).

Including

- South African-based activities of enterprises which operate in multiple countries.

Excluding

- Activities of South African-based companies in other countries.

Size groups The enterprises are divided into four size groups according to the value of turnover as recorded on Stats SA's business register (BR). Large enterprises are those with an annual recorded turnover above R22,5 million. Table B presents the size groups defined using the Department of Trade and Industry (DTI) cut-off points multiplied by 4,5.

Table B – Size groups for the Agricultural Survey, 2016 and 2017

Size group	Turnover
Large	Turnover > R22 500 000
Medium	R13 500 000 < turnover ≤ R22 500 000
Small	R2 250 000 < turnover ≤ R13 500 000
Micro	Turnover ≤ R2 250 000

Survey methodology and design	The survey was conducted by email, fax, telephone, personal visits and post. Enterprises were stratified using three-digit level according to the SIC and by size of enterprise. Business register turnover was used as a measure of size for stratification.
Collection rate	Collection rate = ((collected enterprises + finalised investigations) / sample size)*100. The collection rate was 77,6%.
Turnover collection rate	Turnover collection rate = ((weighted collected enterprises BR turnover + weighted finalised investigations BR turnover) / population turnover)*100. The turnover collection rate was 87,6%.
Weighting methodology	For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated strata to form the total estimates.
Relative standard error	Figures presented in this publication are estimated from a sample and are, therefore, subject to sampling variability; that is, figures may differ from those that would have been produced if all enterprises in the agriculture and related services industry in South Africa had been included.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage error likely to have occurred as a result of sampling (Table C).

Table C – Income in the agricultural industry within 95% confidence limits: Agricultural Survey, 2017

Type of product	Lower limit	Income	Upper limit	Relative standard error
	R'000			%
Field crops	49 967 013	56 970 254	63 973 493	6,3
Horticultural crops	64 928 716	70 298 251	75 667 782	3,9
Animals and animal products	120 493 902	128 198 516	135 903 130	3,1

Non-sampling errors Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

Comparability with previously published information The information in this publication is comparable with the information published from the agricultural survey 2016 (P1101).

Rounding off of figures The figures in the tables have, where necessary, been rounded off to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items and the totals shown.

Revised figures Revised figures are due to respondents reporting revisions or corrections to their figures and late submission of their data to Stats SA. Figures for the last 12 months will be regarded as preliminary.

BR	Business register
DTI	Department of Trade and Industry
GDP	Gross domestic product
IT	Income tax
0	Nil or less than half the final digit shown
SARS	South African Revenue Service
Stats SA	Statistics South Africa
VAT	Value-added tax

Glossary

Fair value of biological assets	The price that a seller of an asset would expect to receive at the end of the financial year.
Other assets	<p>Other assets include:</p> <p>Construction works, roads and parking areas; computers and other IT equipment; intangible fixed assets (computer software, other); intangible non-produced assets (goodwill, patented entities, etc.); and other assets.</p>
Other capital expenditure	<p>Other capital expenditure includes:</p> <p>Construction works, roads and parking areas; computers and other IT equipment; intangible fixed assets (computer software, other); intangible non-produced assets (goodwill, patented entities, etc.); and other assets.</p>
Other expenditure	<p>Other expenditure includes:</p> <p>Accounting and auditing costs; artificial insemination costs; consulting fees; leasing and hiring of livestock; motor vehicle running expenditure including licence fees; losses on financial and other assets: disposal of assets, realisation for cash and revaluation of assets; losses on financial and other liabilities: redemption, liquidation and revaluation of liabilities; losses on foreign exchange as a result of variations in foreign exchange rates; membership or affiliation costs; property rates paid to municipalities; research and development costs; storage costs; and other expenditure.</p>
Other income	<p>Other income includes:</p> <p>Dividends; insurance; rebates; share farming income; tourism accommodation and services; water rights traded; and other income.</p>
Other purchases	<p>Other purchases include:</p> <p>Coal and gas; semen and embryos; consumables (e.g. food and beverages, hand tools, cleaning materials, uniforms and protective clothing); and other purchases.</p>

Total income

Total income, as reported by the farmer, includes income earned from agricultural products sold and other income. In this release, agricultural products are divided into field crops, horticultural crops and products, other agricultural products, animals and animal products.

- Field crops include cereals, oil seeds, legumes, sugar-cane and fodder crops;
- Horticultural crops include vegetables, fruits, aromatic crops and seeds;
- Animals include livestock, poultry, game, aquaculture and all other animals;
- Animal products include milk, eggs, hides and skins, wool and feathers;
- Horticultural products include cellar products, dried fruit, cane fruit, sparkling wine and sherry;
- Other agricultural products include aquaculture products, forestry products, organic fertiliser and forage and silage.

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